

# A PROFILE OF U.S. IMPORTING AND EXPORTING COMPANIES, 2022-2023

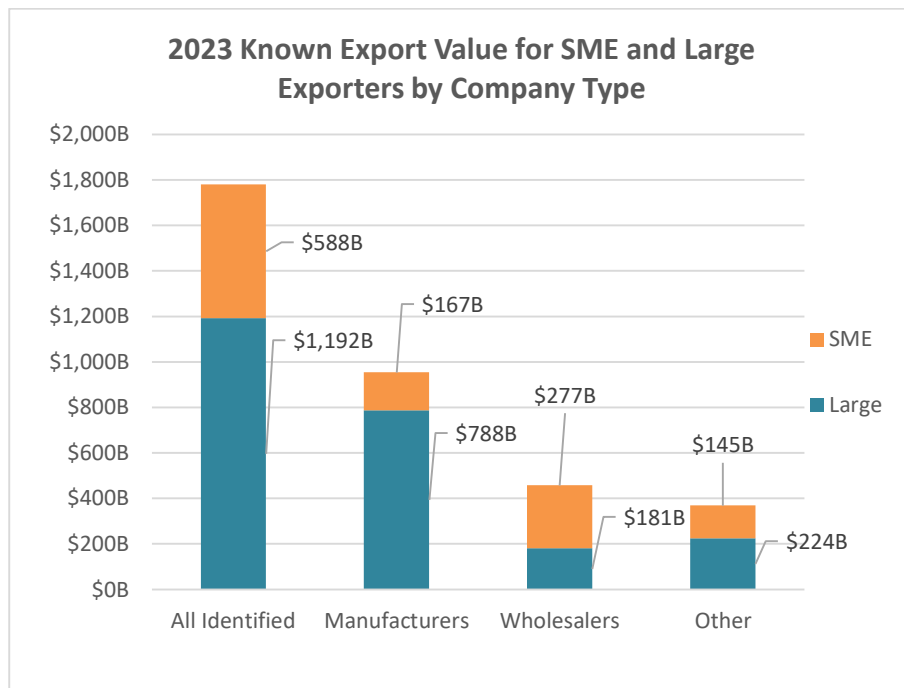
Release Number: **CB25-52**

The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2022 - 2023*. This report provides information on identified U.S. companies and their known export or import value. Identified companies are enterprise-level companies from the 2023 Business Register to which import or export transactions records were linked. The known export or import value is the dollar-value of export or import transactions linked to these identified companies. Using the information from the Census Business Register, this report details trade data by various company characteristics of U.S. importing and exporting companies. For the full report or to view the explanatory notes on how these statistics are gathered and compiled, go to [https://www.census.gov/foreign-trade/Press-Release/profile\\_index.html](https://www.census.gov/foreign-trade/Press-Release/profile_index.html)

## Exports

Identified U.S. exporting companies (“exporters”) accounted for a known export value of \$1,781 billion, or 88.2 percent of the total value of exported goods in 2023 (\$2,018 billion). This is a decline of 1.9 percent from the 2022 known export value of \$1,815 billion.

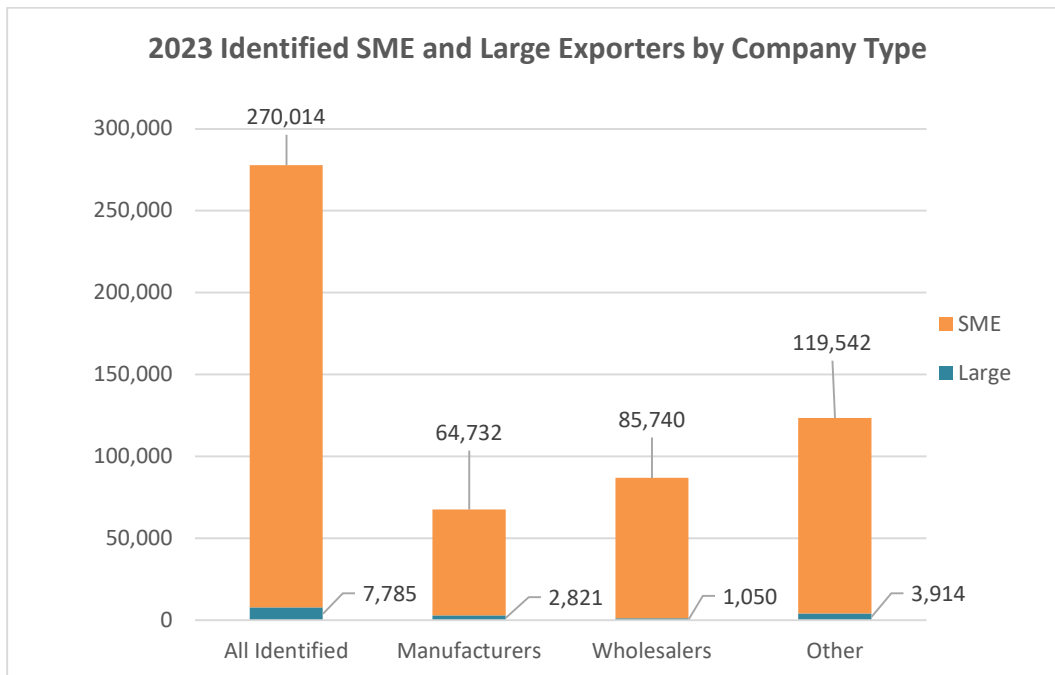
Large exporters accounted for nearly 67 percent (\$1,192 billion) of the known export value, while small- and medium-sized enterprises (SME) accounted for the remaining \$588 billion. Large exporters accounted for 82.5 percent of exports by *manufacturers*, 39.5 percent by *wholesalers*, and 60.7 percent by *other* exporters.



**Data Inquiries**  
U.S. Census Bureau  
Economic Indicators Division, International Trade  
301-763-3629  
[esmd.profile@census.gov](mailto:esmd.profile@census.gov)

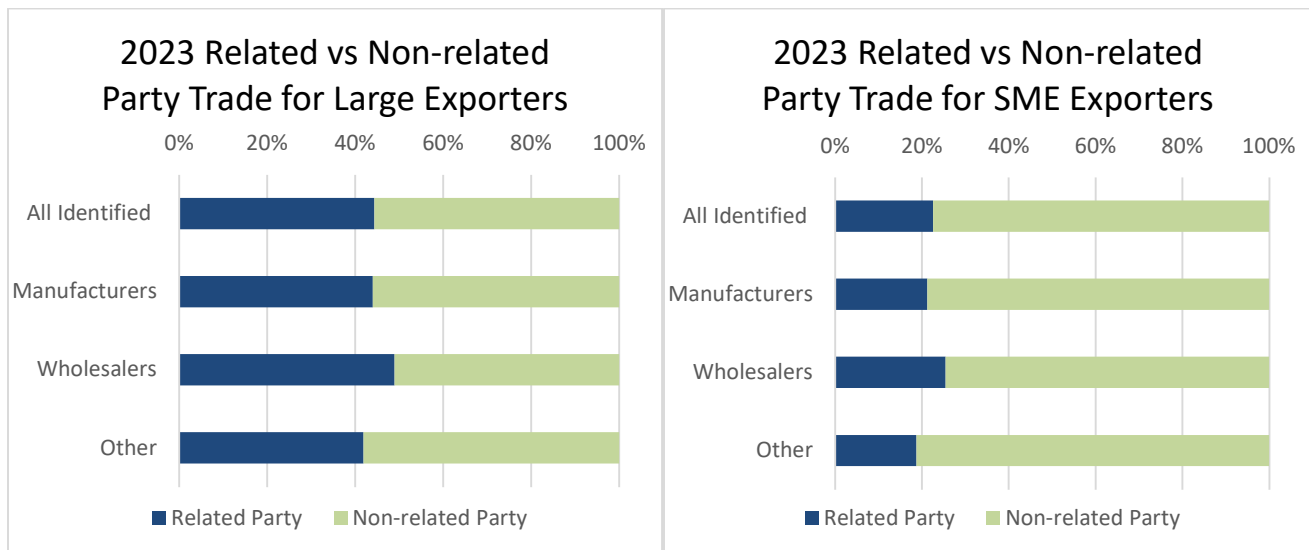
**Media Inquiries**  
U.S. Census Bureau  
Public Information Office  
301-763-3030  
[pio@census.gov](mailto:pio@census.gov)

Of the 277,799 identified exporters in 2023, 24.3 percent were *manufacturers*, 31.2 percent were *wholesalers*, and 44.4 percent were classified as *other*. Additionally, 92,263 of these identified exporters did not report exports in 2022.



The known export value of single location exporters declined by 9.2 percent and increased by 0.6 percent for multiple location exporters.

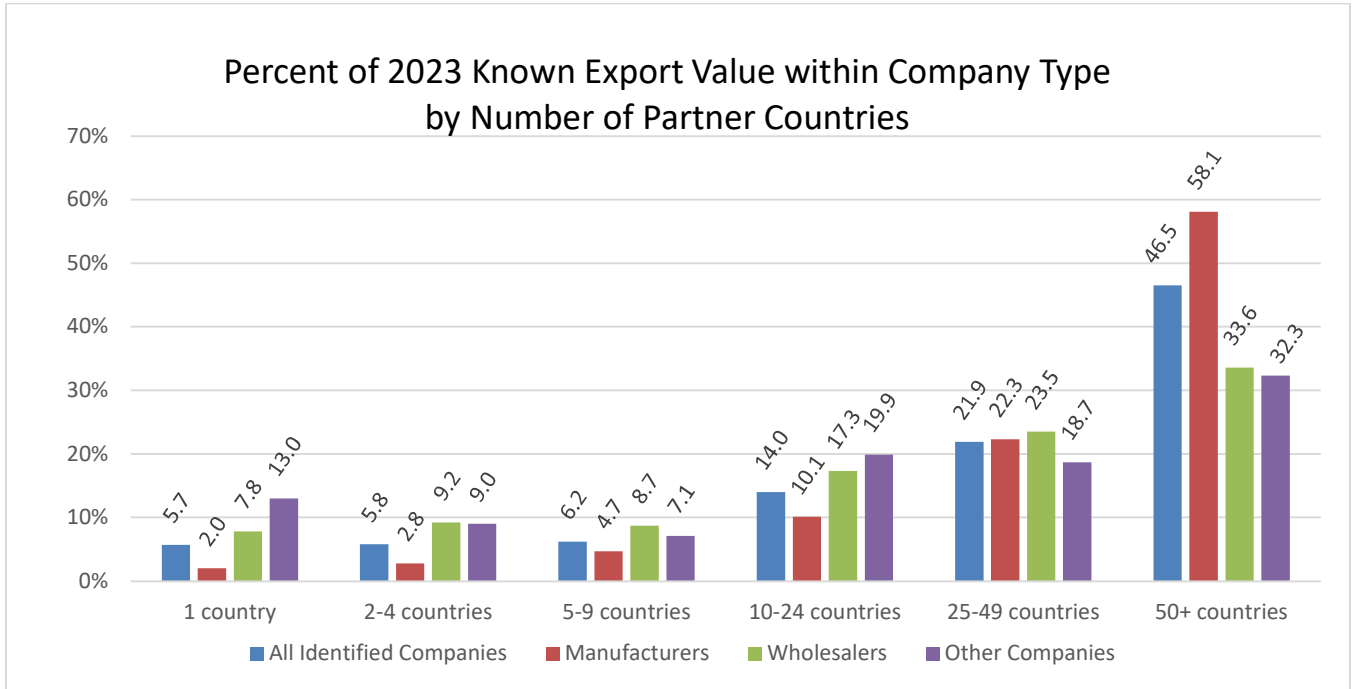
Large exporters reported that 44.3 percent of their exports were related party trade, while SME exporters reported only 22.6 percent were related party trade. Multiple location exporters reported that 42.1 percent of their known export value was related party trade, while single location exporters reported only 21.2 percent as related party.



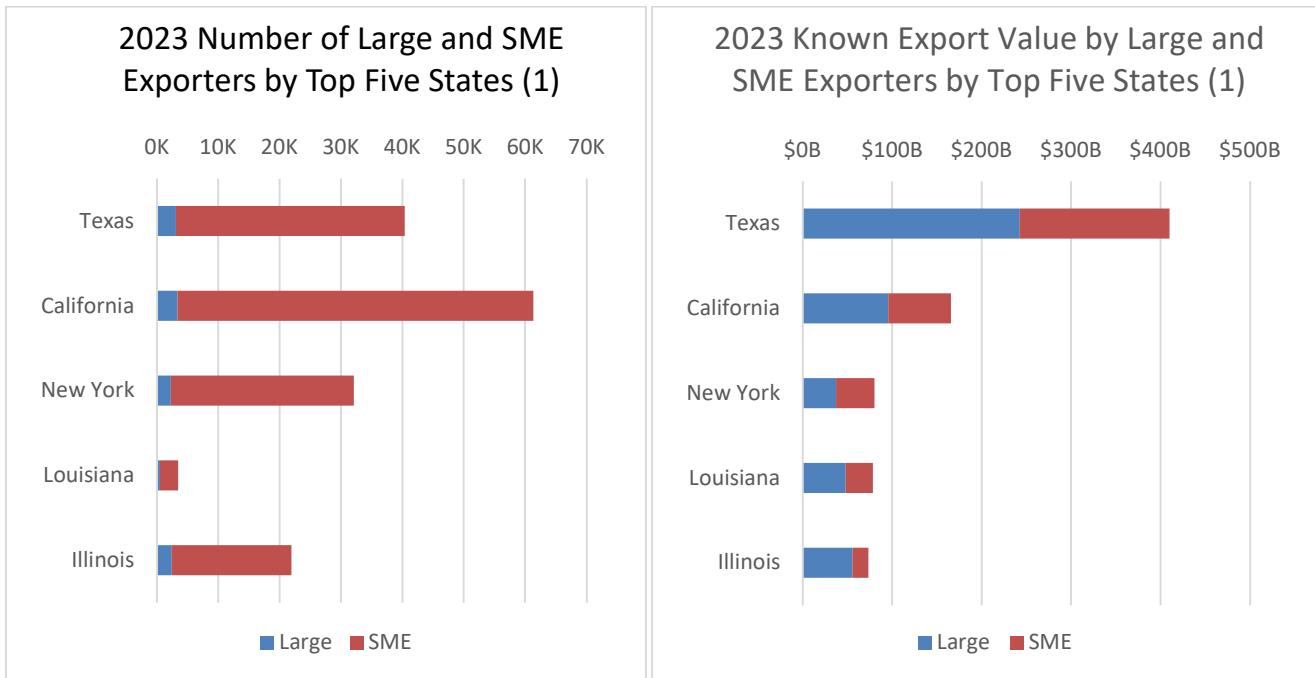
Of all North American Industry Classification System (NAICS) subsectors, 336 (Transportation Equipment Manufacturing) had the highest known export value at \$257 billion in 2023. 44.5 percent of the known export value of SME exporters is attributable to NAICS subsectors 424 (\$145 billion) and 423 (\$116 billion), both *wholesalers* subsectors.

The top fifty *manufacturers* accounted for 47.9 percent of the known export value of all *manufacturers* in 2023. The known export value reported by the top four *wholesalers* declined by 30.6 percent from 2022.

In 2023, 60.1 percent of exporters reported exporting to only one country, and accounted for 5.7 percent of the known export value. Only 1.9 percent of exporters reported exporting to 25 or more countries but accounted for 68.4 percent of the known export value.



Nearly one-quarter (22.1 percent) of identified exporters reported exports from California (9.3 percent of the known export value), 14.5 percent of identified exporters reported exports from Texas, which accounted for the largest portion of the known export value at 23.0 percent. California and Florida continue to have the largest number of SME exporters reporting exports, with a combined 38.1 percent of SME exporters reporting exports from these two states.

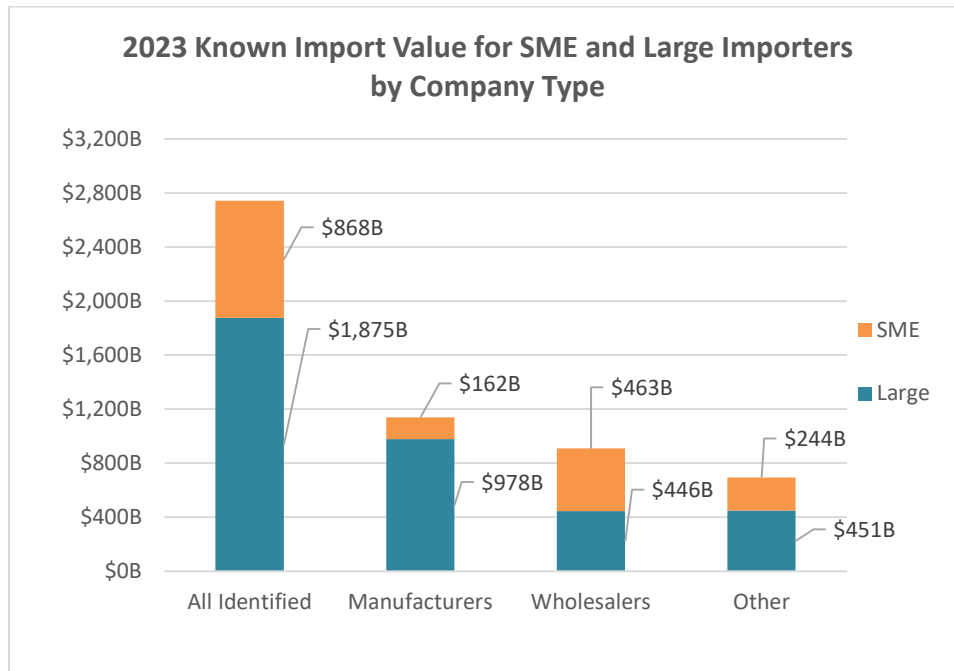


(1) Top five states determined by known export value.

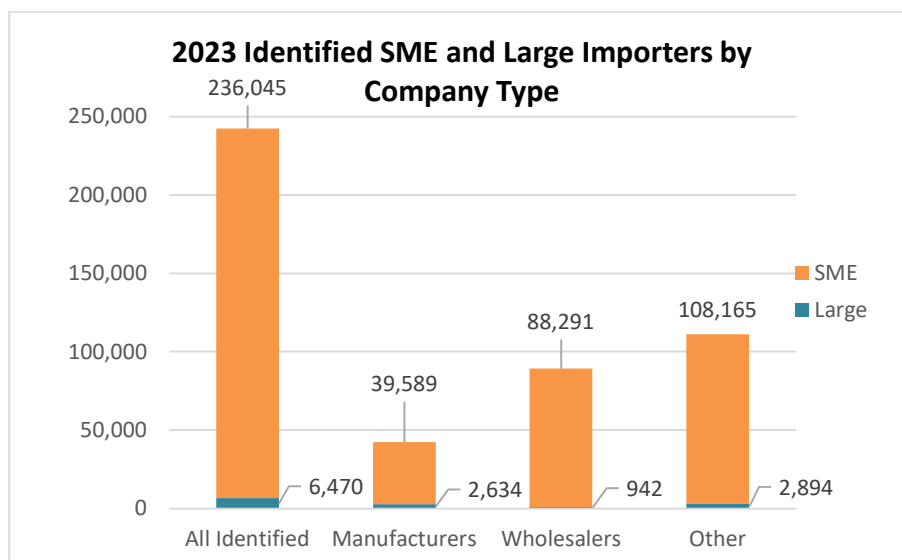
## Imports

Identified U.S. importing companies (“importers”) accounted for a known import value of \$2,743 billion, or 89.1 percent of the total value of imported goods in 2023 (\$3,080 billion). This is a decline of 2.4 percent from the 2022 known import value of \$2,809 billion.

Large importers accounted for over two-thirds of the known import value (\$1,875 billion), as was the case with large exporters. Large importers accounted for 85.8 percent of known imports by *manufacturers*, 49.1 percent by *wholesalers*, and 64.9 percent by *other* importers.

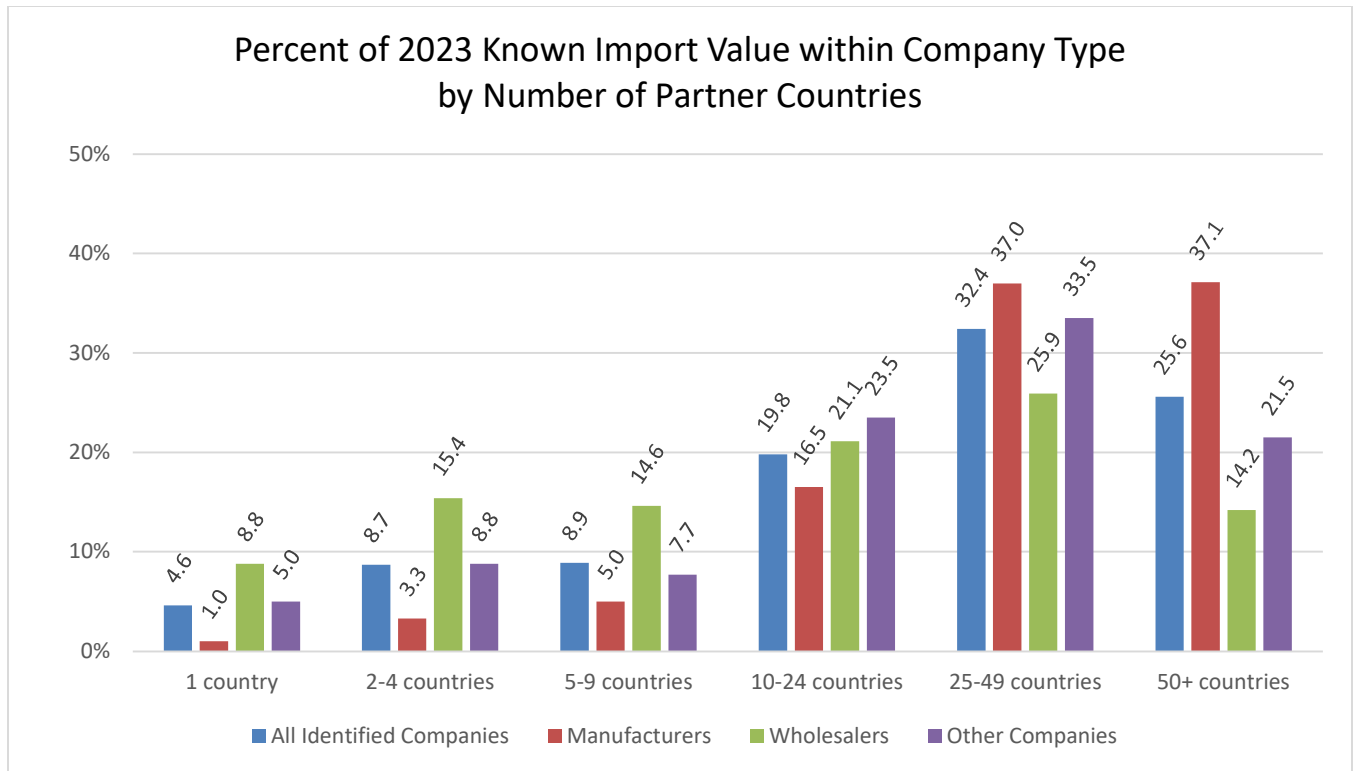


Of the 242,515 identified importers in 2023 (an increase of 3.6 percent from 2022), 17.4 percent were *manufacturers*, 36.8 percent were *wholesalers*, and 45.8 percent were classified as *other*.

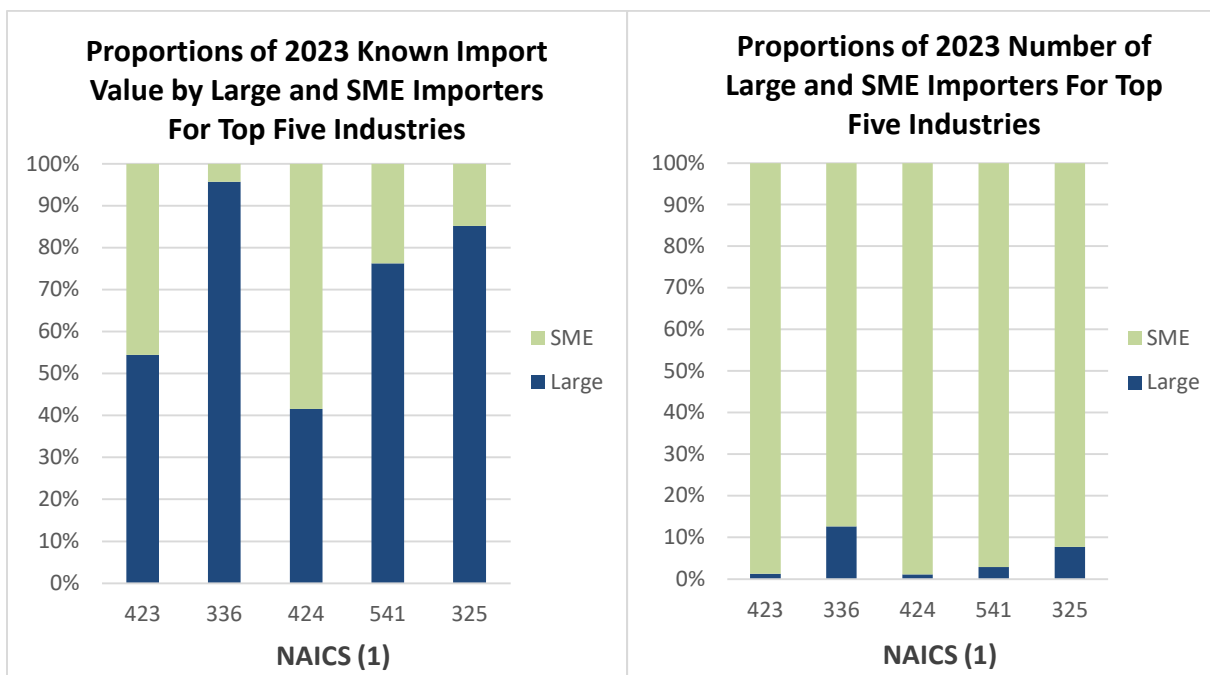


The top twenty importing *manufacturers* accounted for 38.8 percent of the known import value by *manufacturers* (\$1,140 billion) in 2023.

Classes of importers--- *manufacturers, wholesalers and other companies* importing from 25 or more countries accounted for between 40.1 and 74.1 percent of the known import value respectively in their classes.



Of the top five 3-digit North American Industry Classification System (NAICS) subsectors for known import value, SME importers accounted for 98.8 percent of identified importers within NAICS 423 (Merchant Wholesalers, Durable Goods) and 98.9 percent of 424 (Merchant Wholesalers, Nondurable Goods).



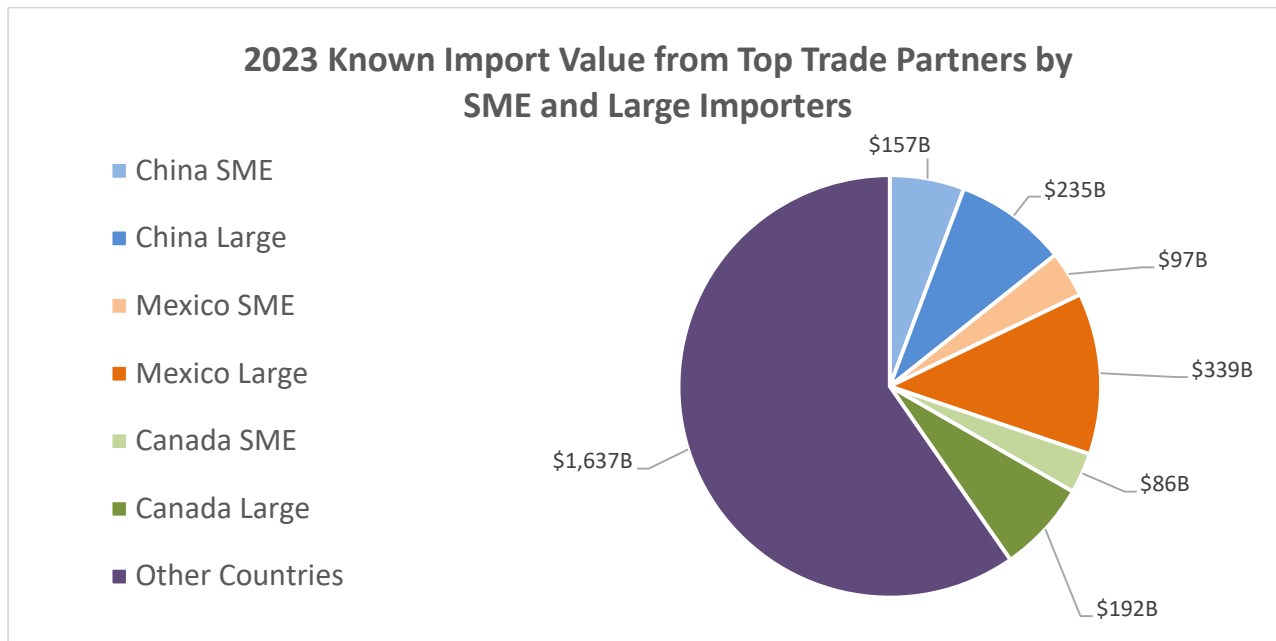
(1) NAICS definitions: 423 – “Merchant Wholesalers, Durable Goods”, 336 – “Transportation Equipment Manufacturing”, 424 – “Merchant Wholesalers, Nondurable Goods”, 541 – “Petroleum and Coal Products Manufacturing”, 325 – “Chemical Manufacturing”

## Comparing Import and Export Markets

The top three trading partners (China, Mexico and Canada) accounted for 40.3 percent of the known import value and 40.2 percent of the known export value.

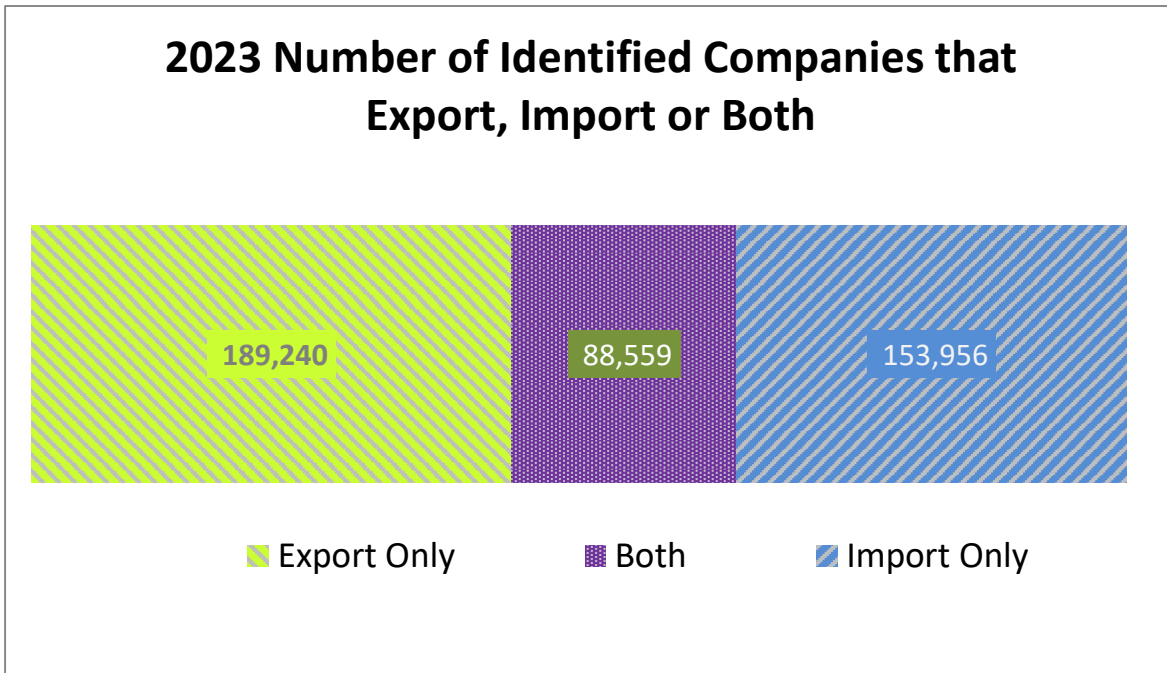


SME importers accounted for 22.3 percent of the known import value from Mexico, 40.0 percent from China, and 30.8 percent from Canada.



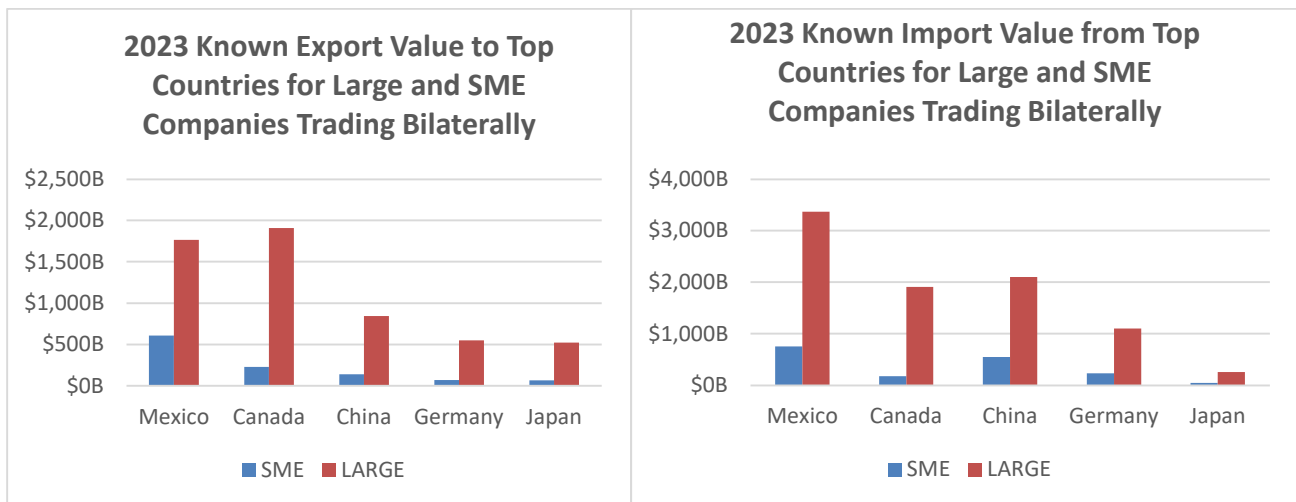
## Companies that both Imported and Exported

Out of the 277,799 exporters and 242,515 importers, 88,559 companies reported both imports and exports in 2023.



Of the companies reporting exports to Canada (94,283) or Mexico (54,750) in 2023, 12.1 percent reported imports from Canada and 15.7 percent reported imports from Mexico, respectively.

Large companies accounted for 89.4 percent of the known export value and 91.5 percent of the known import value to and from Canada by companies that both imported and exported in 2023.



**Table 1 – Summary of 2022-2023 Matching Results**

<b>Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies</b> (Value in millions of dollars. Details may not sum to total due to rounding.)					
	2023 Value	% of 2023 Value	2022 Value	% of 2022 Value	
<b>Total Exports (2)</b>	<b>2,018,059</b>	<b>100.0</b>	<b>2,065,157</b>	<b>100.0</b>	
Low-value estimates	54,362	2.7	51,074	2.5	
US & foreign governments (3)	12,141	0.5	8,180	0.4	
<b>Identified exporters* (known value)</b>	<b>1,780,773</b>	<b>88.2</b>	<b>1,814,965</b>	<b>87.9</b>	
Exported merchandise in both 2022 and 2023	1,731,410	85.8	1,773,950	85.9	
Exported merchandise in only 2022 or only 2023	49,363	2.4	41,015	2.0	
<b>Unidentified exports</b>	<b>172,677</b>	<b>8.6</b>	<b>190,937</b>	<b>9.2</b>	
<b>Total Imports (2)</b>	<b>3,080,170</b>	<b>100.0</b>	<b>3,242,530</b>	<b>100.0</b>	
Low-value estimates	23,380	0.8	21,670	0.7	
Articles exported and returned, not advanced or improved in condition (4)	93,744	3.0	87,442	2.7	
<b>Identified importers* (known value)</b>	<b>2,742,968</b>	<b>89.1</b>	<b>2,809,327</b>	<b>86.6</b>	
Imported merchandise in both 2022 and 2023	2,685,534	87.2	2,739,870	83.5	
Imported merchandise in only 2022 or only 2023	57,433	1.9	69,457	3.2	
<b>Unidentified imports (1)</b>	<b>313,823</b>	<b>10.0</b>	<b>324,091</b>	<b>10.0</b>	
<b>*Number of Identified Companies</b>					
	<b>2023</b>	<b>2022</b>	<b>Both Years</b>	<b>2023 Only</b>	<b>2022 Only</b>
<b>Exporters</b>	277,799	279,115	186,852	90,947	92,263
<b>Importers</b>	242,515	234,074	165,479	77,036	68,595

\* Note: Percentages may not add up to 100.0 percent due to rounding

(1) Includes Canadian electricity and natural gas imports.

(2) Includes all import or export trade value for the data-year and are derived from the separate U.S. International Trade in Goods and Services (FT900) report data.

(3) "US & foreign governments" includes foreign military sales, embassy transactions and other types of governmental trade.

(4) Beginning in 2023, "Articles exported and returned, not advanced or improved in condition" under Imports and "US & Foreign Government" trade in exports includes some double counting leading to a certain degree of additivity loss. This convention of including data as both imports and exports is done for statistical purposes.



**Table 1a**  
**2023 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>All identified companies</b>	<b>1,780,773</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>277,799</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	197,691	11.1	11.1	11.1	118,997	42.8	42.8	42.8
1 to 19 employees	88,476	5.0	16.1	16.1	93,907	33.8	76.6	76.6
20 to 49 employees	46,470	2.6	18.7	18.7	26,750	9.6	86.3	86.3
50 to 99 employees	48,993	2.8	21.4	21.4	13,838	5.0	91.3	91.3
100 to 249 employees	124,604	7.0	28.4	28.4	11,676	4.2	95.5	95.5
250 to 499 employees	82,191	4.6	33.0	33.0	4,846	1.7	97.2	97.2
500 or more employees	1,192,349	67.0	100.0	100.0	7,785	2.8	100.0	100.0
<b>Manufacturers</b>	<b>954,357</b>	<b>53.6</b>	<b>53.6</b>	<b>100.0</b>	<b>67,553</b>	<b>24.3</b>	<b>24.3</b>	<b>100.0</b>
no. employees unknown (3)	53,150	3.0	3.0	5.6	18,593	6.7	6.7	27.5
1 to 19 employees	8,106	0.5	3.4	6.4	20,084	7.2	13.9	57.3
20 to 49 employees	10,975	0.6	4.1	7.6	11,334	4.1	18.0	74.0
50 to 99 employees	17,607	1.0	5.0	9.4	6,725	2.4	20.4	84.0
100 to 249 employees	40,867	2.3	7.3	13.7	5,737	2.1	22.5	92.5
250 to 499 employees	35,917	2.0	9.4	17.5	2,259	0.8	23.3	95.8
500 or more employees	787,737	44.2	53.6	100.0	2,821	1.0	24.3	100.0
<b>Wholesalers</b>	<b>457,575</b>	<b>25.7</b>	<b>25.7</b>	<b>100.0</b>	<b>86,790</b>	<b>31.2</b>	<b>31.2</b>	<b>100.0</b>
no. employees unknown (3)	73,697	4.1	4.1	16.1	31,815	11.5	11.5	36.7
1 to 19 employees	55,273	3.1	7.2	28.2	38,779	14.0	25.4	81.3
20 to 49 employees	24,730	1.4	8.6	33.6	8,146	2.9	28.3	90.7
50 to 99 employees	21,413	1.2	9.8	38.3	3,503	1.3	29.6	94.8
100 to 249 employees	65,544	3.7	13.5	52.6	2,537	0.9	30.5	97.7
250 to 499 employees	36,236	2.0	15.5	60.5	960	0.3	30.9	98.8
500 or more employees	180,682	10.1	25.7	100.0	1,050	0.4	31.2	100.0
<b>Other companies (4)</b>	<b>368,840</b>	<b>20.7</b>	<b>20.7</b>	<b>100.0</b>	<b>123,456</b>	<b>44.4</b>	<b>44.4</b>	<b>100.0</b>
no. employees unknown (3)	70,845	4.0	4.0	19.2	68,589	24.7	24.7	55.6
1 to 19 employees	25,097	1.4	5.4	26.0	35,044	12.6	37.3	83.9
20 to 49 employees	10,764	0.6	6.0	28.9	7,270	2.6	39.9	89.8
50 to 99 employees	9,973	0.6	6.6	31.6	3,610	1.3	41.2	92.8
100 to 249 employees	18,193	1.0	7.6	36.6	3,402	1.2	42.4	95.5
250 to 499 employees	10,038	0.6	8.1	39.3	1,627	0.6	43.0	96.8
500 or more employees	223,930	12.6	20.7	100.0	3,914	1.4	44.4	100.0
<b>Multiple location companies</b>	<b>1,361,569</b>	<b>76.5</b>	<b>76.5</b>	<b>100.0</b>	<b>29,650</b>	<b>10.7</b>	<b>10.7</b>	<b>100.0</b>
no. employees unknown (3)	3,613	0.2	0.2	0.3	395	0.1	0.1	1.3
1 to 19 employees	5,536	0.3	0.5	0.7	3,066	1.1	1.2	11.7
20 to 49 employees	10,629	0.6	1.1	1.5	4,600	1.7	2.9	27.2
50 to 99 employees	17,374	1.0	2.1	2.7	4,641	1.7	4.6	42.8
100 to 249 employees	85,973	4.8	6.9	9.0	6,334	2.3	6.9	64.2
250 to 499 employees	55,912	3.1	10.1	13.1	3,612	1.3	8.2	76.4
500 or more employees	1,182,532	66.4	76.5	100.0	7,002	2.5	10.7	100.0
<b>Manufacturers</b>	<b>845,879</b>	<b>47.5</b>	<b>47.5</b>	<b>100.0</b>	<b>11,000</b>	<b>4.0</b>	<b>4.0</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	121	0.0	0.0	1.1
1 to 19 employees	450	0.0	(D)	(D)	533	0.2	0.2	5.9
20 to 49 employees	(D)	(D)	(D)	(D)	1,346	0.5	0.7	18.2
50 to 99 employees	6,084	0.3	0.5	1.0	1,816	0.7	1.4	34.7
100 to 249 employees	27,164	1.5	2.0	4.3	2,896	1.0	2.4	61.0
250 to 499 employees	29,084	1.6	3.7	7.7	1,664	0.6	3.0	76.1
500 or more employees	780,830	43.8	47.5	100.0	2,624	0.9	4.0	100.0
<b>Wholesalers</b>	<b>268,936</b>	<b>15.1</b>	<b>15.1</b>	<b>100.0</b>	<b>8,489</b>	<b>3.1</b>	<b>3.1</b>	<b>100.0</b>
no. employees unknown (3)	1,910	0.1	0.1	0.7	142	0.1	0.1	1.7
1 to 19 employees	3,561	0.2	0.3	2.0	1,492	0.5	0.6	19.2
20 to 49 employees	6,729	0.4	0.7	4.5	1,834	0.7	1.2	40.9
50 to 99 employees	7,650	0.4	1.1	7.4	1,559	0.6	1.8	59.2
100 to 249 employees	50,551	2.8	4.0	26.2	1,653	0.6	2.4	78.7
250 to 499 employees	18,640	1.0	5.0	33.1	812	0.3	2.7	88.3
500 or more employees	179,895	10.1	15.1	100.0	997	0.4	3.1	100.0

**Table 1a**  
**2023 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>Other companies (4)</b>	<b>246,753</b>	<b>13.9</b>	<b>13.9</b>	<b>100.0</b>	<b>10,161</b>	<b>3.7</b>	<b>3.7</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	132	0.0	0.0	1.3
1 to 19 employees	1,525	0.1	(D)	(D)	1,041	0.4	0.4	11.5
20 to 49 employees	(D)	(D)	(D)	(D)	1,420	0.5	0.9	25.5
50 to 99 employees	3,640	0.2	0.5	3.4	1,266	0.5	1.4	38.0
100 to 249 employees	8,259	0.5	0.9	6.8	1,785	0.6	2.0	55.5
250 to 499 employees	8,188	0.5	1.4	10.1	1,136	0.4	2.4	66.7
500 or more employees	221,807	12.5	13.9	100.0	3,381	1.2	3.7	100.0
<b>Single location companies</b>	<b>419,203</b>	<b>23.5</b>	<b>23.5</b>	<b>100.0</b>	<b>248,149</b>	<b>89.3</b>	<b>89.3</b>	<b>100.0</b>
no. employees unknown (3)	194,078	10.9	10.9	46.3	118,602	42.7	42.7	47.8
1 to 19 employees	82,940	4.7	15.6	66.1	90,841	32.7	75.4	84.4
20 to 49 employees	35,840	2.0	17.6	74.6	22,150	8.0	83.4	93.3
50 to 99 employees	31,619	1.8	19.3	82.2	9,197	3.3	86.7	97.0
100 to 249 employees	38,631	2.2	21.5	91.4	5,342	1.9	88.6	99.2
250 to 499 employees	26,278	1.5	23.0	97.7	1,234	0.4	89.0	99.7
500 or more employees	9,817	0.6	23.5	100.0	783	0.3	89.3	100.0
<b>Manufacturers</b>	<b>108,478</b>	<b>6.1</b>	<b>6.1</b>	<b>100.0</b>	<b>56,553</b>	<b>20.4</b>	<b>20.4</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	18,472	6.6	6.6	32.7
1 to 19 employees	7,656	0.4	(D)	(D)	19,551	7.0	13.7	67.2
20 to 49 employees	(D)	(D)	(D)	(D)	9,988	3.6	17.3	84.9
50 to 99 employees	11,522	0.6	4.6	74.7	4,909	1.8	19.0	93.6
100 to 249 employees	13,703	0.8	5.3	87.3	2,841	1.0	20.1	98.6
250 to 499 employees	6,832	0.4	5.7	93.6	595	0.2	20.3	99.7
500 or more employees	6,907	0.4	6.1	100.0	197	0.1	20.4	100.0
<b>Wholesalers</b>	<b>188,639</b>	<b>10.6</b>	<b>10.6</b>	<b>100.0</b>	<b>78,301</b>	<b>28.2</b>	<b>28.2</b>	<b>100.0</b>
no. employees unknown (3)	71,787	4.0	4.0	38.1	31,673	11.4	11.4	40.5
1 to 19 employees	51,712	2.9	6.9	65.5	37,287	13.4	24.8	88.1
20 to 49 employees	18,001	1.0	7.9	75.0	6,312	2.3	27.1	96.1
50 to 99 employees	13,764	0.8	8.7	82.3	1,944	0.7	27.8	98.6
100 to 249 employees	14,993	0.8	9.6	90.3	884	0.3	28.1	99.7
250 to 499 employees	17,596	1.0	10.5	99.6	148	0.1	28.2	99.9
500 or more employees	787	0.0	10.6	100.0	53	0.0	28.2	100.0
<b>Other companies (4)</b>	<b>122,087</b>	<b>6.9</b>	<b>6.9</b>	<b>100.0</b>	<b>113,295</b>	<b>40.8</b>	<b>40.8</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	68,457	24.6	24.6	60.4
1 to 19 employees	23,571	1.3	(D)	(D)	34,003	12.2	36.9	90.4
20 to 49 employees	(D)	(D)	(D)	(D)	5,850	2.1	39.0	95.6
50 to 99 employees	6,333	0.4	6.1	88.6	2,344	0.8	39.8	97.7
100 to 249 employees	9,934	0.6	6.6	96.7	1,617	0.6	40.4	99.1
250 to 499 employees	1,850	0.1	6.7	98.3	491	0.2	40.6	99.5
500 or more employees	2,124	0.1	6.9	100.0	533	0.2	40.8	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1b**  
**2022 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>All identified companies</b>	<b>1,814,965</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>279,115</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	220,472	12.1	12.1	12.1	118,658	42.5	42.5	42.5
1 to 19 employees	91,889	5.1	17.2	17.2	94,975	34.0	76.5	76.5
20 to 49 employees	51,958	2.9	20.1	20.1	26,964	9.7	86.2	86.2
50 to 99 employees	50,918	2.8	22.9	22.9	14,200	5.1	91.3	91.3
100 to 249 employees	112,347	6.2	29.1	29.1	11,633	4.2	95.5	95.5
250 to 499 employees	120,944	6.7	35.7	35.7	4,961	1.8	97.2	97.2
500 or more employees	1,166,438	64.3	100.0	100.0	7,724	2.8	100.0	100.0
<b>Manufacturers</b>	<b>994,328</b>	<b>54.8</b>	<b>54.8</b>	<b>100.0</b>	<b>68,549</b>	<b>24.6</b>	<b>24.6</b>	<b>100.0</b>
no. employees unknown (3)	54,761	3.0	3.0	5.5	18,832	6.7	6.7	27.5
1 to 19 employees	8,768	0.5	3.5	6.4	20,434	7.3	14.1	57.3
20 to 49 employees	11,402	0.6	4.1	7.5	11,490	4.1	18.2	74.0
50 to 99 employees	17,836	1.0	5.1	9.3	6,965	2.5	20.7	84.2
100 to 249 employees	44,281	2.4	7.6	13.8	5,700	2.0	22.7	92.5
250 to 499 employees	38,827	2.1	9.7	17.7	2,306	0.8	23.5	95.9
500 or more employees	818,454	45.1	54.8	100.0	2,822	1.0	24.6	100.0
<b>Wholesalers</b>	<b>484,791</b>	<b>26.7</b>	<b>26.7</b>	<b>100.0</b>	<b>87,171</b>	<b>31.2</b>	<b>31.2</b>	<b>100.0</b>
no. employees unknown (3)	85,225	4.7	4.7	17.6	31,458	11.3	11.3	36.1
1 to 19 employees	57,652	3.2	7.9	29.5	39,338	14.1	25.4	81.2
20 to 49 employees	27,663	1.5	9.4	35.2	8,224	2.9	28.3	90.6
50 to 99 employees	21,290	1.2	10.6	39.6	3,607	1.3	29.6	94.8
100 to 249 employees	47,251	2.6	13.2	49.3	2,558	0.9	30.5	97.7
250 to 499 employees	66,770	3.7	16.9	63.1	974	0.3	30.9	98.8
500 or more employees	178,940	9.9	26.7	100.0	1,012	0.4	31.2	100.0
<b>Other companies (4)</b>	<b>335,846</b>	<b>18.5</b>	<b>18.5</b>	<b>100.0</b>	<b>123,395</b>	<b>44.2</b>	<b>44.2</b>	<b>100.0</b>
no. employees unknown (3)	80,486	4.4	4.4	24.0	68,368	24.5	24.5	55.4
1 to 19 employees	25,469	1.4	5.8	31.5	35,203	12.6	37.1	83.9
20 to 49 employees	12,893	0.7	6.5	35.4	7,250	2.6	39.7	89.8
50 to 99 employees	11,792	0.6	7.2	38.9	3,628	1.3	41.0	92.8
100 to 249 employees	20,814	1.1	8.3	45.1	3,375	1.2	42.2	95.5
250 to 499 employees	15,347	0.8	9.2	49.7	1,681	0.6	42.8	96.8
500 or more employees	169,045	9.3	18.5	100.0	3,890	1.4	44.2	100.0
<b>Multiple location companies</b>	<b>1,353,502</b>	<b>74.6</b>	<b>74.6</b>	<b>100.0</b>	<b>29,308</b>	<b>10.5</b>	<b>10.5</b>	<b>100.0</b>
no. employees unknown (3)	2,501	0.1	0.1	0.2	326	0.1	0.1	1.1
1 to 19 employees	8,336	0.5	0.6	0.8	3,041	1.1	1.2	11.5
20 to 49 employees	14,240	0.8	1.4	1.9	4,578	1.6	2.8	27.1
50 to 99 employees	16,113	0.9	2.3	3.0	4,686	1.7	4.5	43.1
100 to 249 employees	81,400	4.5	6.8	9.1	6,183	2.2	6.7	64.2
250 to 499 employees	77,973	4.3	11.1	14.8	3,622	1.3	8.0	76.6
500 or more employees	1,152,939	63.5	74.6	100.0	6,872	2.5	10.5	100.0
<b>Manufacturers</b>	<b>879,227</b>	<b>48.4</b>	<b>48.4</b>	<b>100.0</b>	<b>10,798</b>	<b>3.9</b>	<b>3.9</b>	<b>100.0</b>
no. employees unknown (3)	309	0.0	0.0	0.0	101	0.0	0.0	0.9
1 to 19 employees	859	0.0	0.1	0.1	470	0.2	0.2	5.3
20 to 49 employees	1,685	0.1	0.2	0.3	1,302	0.5	0.7	17.3
50 to 99 employees	5,566	0.3	0.5	1.0	1,862	0.7	1.3	34.6
100 to 249 employees	28,981	1.6	2.1	4.3	2,782	1.0	2.3	60.4
250 to 499 employees	31,938	1.8	3.8	7.9	1,664	0.6	2.9	75.8
500 or more employees	809,888	44.6	48.4	100.0	2,617	0.9	3.9	100.0
<b>Wholesalers</b>	<b>275,199</b>	<b>15.2</b>	<b>15.2</b>	<b>100.0</b>	<b>8,500</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	109	0.0	0.0	1.3
1 to 19 employees	6,656	0.4	(D)	(D)	1,471	0.5	0.6	18.6
20 to 49 employees	9,907	0.5	(D)	(D)	1,884	0.7	1.2	40.8
50 to 99 employees	6,901	0.4	(D)	(D)	1,584	0.6	1.8	59.4
100 to 249 employees	38,785	2.1	(D)	(D)	1,680	0.6	2.4	79.2
250 to 499 employees	(D)	(D)	(D)	(D)	811	0.3	2.7	88.7
500 or more employees	177,957	9.8	15.2	100.0	961	0.3	3.0	100.0

**Table 1b**  
**2022 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Other companies (4)</b>	<b>199,076</b>	<b>11.0</b>	<b>11.0</b>	<b>100.0</b>	<b>10,010</b>	<b>3.6</b>	<b>3.6</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	116	0.0	0.0	1.2
1 to 19 employees	820	0.0	(D)	(D)	1,100	0.4	0.4	12.1
20 to 49 employees	2,648	0.1	(D)	(D)	1,392	0.5	0.9	26.1
50 to 99 employees	3,646	0.2	(D)	(D)	1,240	0.4	1.4	38.4
100 to 249 employees	13,634	0.8	(D)	(D)	1,721	0.6	2.0	55.6
250 to 499 employees	(D)	(D)	(D)	(D)	1,147	0.4	2.4	67.1
500 or more employees	165,095	9.1	11.0	100.0	3,294	1.2	3.6	100.0
<b>Single location companies</b>	<b>461,463</b>	<b>25.4</b>	<b>25.4</b>	<b>100.0</b>	<b>249,807</b>	<b>89.5</b>	<b>89.5</b>	<b>100.0</b>
no. employees unknown (3)	217,972	12.0	12.0	47.2	118,332	42.4	42.4	47.4
1 to 19 employees	83,553	4.6	16.6	65.3	91,934	32.9	75.3	84.2
20 to 49 employees	37,718	2.1	18.7	73.5	22,386	8.0	83.4	93.1
50 to 99 employees	34,805	1.9	20.6	81.1	9,514	3.4	86.8	96.9
100 to 249 employees	30,947	1.7	22.3	87.8	5,450	2.0	88.7	99.1
250 to 499 employees	42,971	2.4	24.7	97.1	1,339	0.5	89.2	99.7
500 or more employees	13,498	0.7	25.4	100.0	852	0.3	89.5	100.0
<b>Manufacturers</b>	<b>115,101</b>	<b>6.3</b>	<b>6.3</b>	<b>100.0</b>	<b>57,751</b>	<b>20.7</b>	<b>20.7</b>	<b>100.0</b>
no. employees unknown (3)	54,452	3.0	3.0	47.3	18,731	6.7	6.7	32.4
1 to 19 employees	7,909	0.4	3.4	54.2	19,964	7.2	13.9	67.0
20 to 49 employees	9,717	0.5	4.0	62.6	10,188	3.7	17.5	84.6
50 to 99 employees	12,270	0.7	4.6	73.3	5,103	1.8	19.3	93.5
100 to 249 employees	15,300	0.8	5.5	86.6	2,918	1.0	20.4	98.5
250 to 499 employees	6,888	0.4	5.9	92.6	642	0.2	20.6	99.6
500 or more employees	8,566	0.5	6.3	100.0	205	0.1	20.7	100.0
<b>Wholesalers</b>	<b>209,592</b>	<b>11.5</b>	<b>11.5</b>	<b>100.0</b>	<b>78,671</b>	<b>28.2</b>	<b>28.2</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	31,349	11.2	11.2	39.8
1 to 19 employees	50,995	2.8	(D)	(D)	37,867	13.6	24.8	88.0
20 to 49 employees	17,756	1.0	(D)	(D)	6,340	2.3	27.1	96.0
50 to 99 employees	14,389	0.8	(D)	(D)	2,023	0.7	27.8	98.6
100 to 249 employees	8,466	0.5	(D)	(D)	878	0.3	28.1	99.7
250 to 499 employees	(D)	(D)	(D)	(D)	163	0.1	28.2	99.9
500 or more employees	983	0.1	11.5	100.0	51	0.0	28.2	100.0
<b>Other companies (4)</b>	<b>136,770</b>	<b>7.5</b>	<b>7.5</b>	<b>100.0</b>	<b>113,385</b>	<b>40.6</b>	<b>40.6</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	68,252	24.5	24.5	60.2
1 to 19 employees	24,649	1.4	(D)	(D)	34,103	12.2	36.7	90.3
20 to 49 employees	10,245	0.6	(D)	(D)	5,858	2.1	38.8	95.4
50 to 99 employees	8,146	0.4	(D)	(D)	2,388	0.9	39.6	97.5
100 to 249 employees	7,180	0.4	(D)	(D)	1,654	0.6	40.2	99.0
250 to 499 employees	(D)	(D)	(D)	(D)	534	0.2	40.4	99.5
500 or more employees	3,950	0.2	7.5	100.0	596	0.2	40.6	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1c**  
**Percent Difference Between the 2022 and 2023 Export Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2022	2023	Net Difference	% Difference	2022	2023	Net Difference	% Difference
<b>All identified companies</b>	<b>1,814,965</b>	<b>1,780,773</b>	<b>-34,192</b>	<b>-1.9</b>	<b>279,115</b>	<b>277,799</b>	<b>-1,316</b>	<b>-0.5</b>
no. employees unknown (2)	220,472	197,691	-22,781	-10.3	118,658	118,997	339	0.3
1 to 19 employees	91,889	88,476	-3,413	-3.7	94,975	93,907	-1,068	-1.1
20 to 49 employees	51,958	46,470	-5,488	-10.6	26,964	26,750	-214	-0.8
50 to 99 employees	50,918	48,993	-1,925	-3.8	14,200	13,838	-362	-2.5
100 to 249 employees	112,347	124,604	12,257	10.9	11,633	11,676	43	0.4
250 to 499 employees	120,944	82,191	-38,753	-32.0	4,961	4,846	-115	-2.3
500 or more employees	1,166,438	1,192,349	25,911	2.2	7,724	7,785	61	0.8
<b>Manufacturers</b>	<b>994,328</b>	<b>954,357</b>	<b>-39,971</b>	<b>-4.0</b>	<b>68,549</b>	<b>67,553</b>	<b>-996</b>	<b>-1.5</b>
no. employees unknown (2)	54,761	53,150	-1,611	-2.9	18,832	18,593	-239	-1.3
1 to 19 employees	8,768	8,106	-662	-7.6	20,434	20,084	-350	-1.7
20 to 49 employees	11,402	10,975	-426	-3.7	11,490	11,334	-156	-1.4
50 to 99 employees	17,836	17,607	-229	-1.3	6,965	6,725	-240	-3.4
100 to 249 employees	44,281	40,867	-3,415	-7.7	5,700	5,737	37	0.6
250 to 499 employees	38,827	35,917	-2,910	-7.5	2,306	2,259	-47	-2.0
500 or more employees	818,454	787,737	-30,717	-3.8	2,822	2,821	-1	0.0
<b>Wholesalers</b>	<b>484,791</b>	<b>457,575</b>	<b>-27,216</b>	<b>-5.6</b>	<b>87,171</b>	<b>86,790</b>	<b>-381</b>	<b>-0.4</b>
no. employees unknown (2)	85,225	73,697	-11,528	-13.5	31,458	31,815	357	1.1
1 to 19 employees	57,652	55,273	-2,379	-4.1	39,338	38,779	-559	-1.4
20 to 49 employees	27,663	24,730	-2,933	-10.6	8,224	8,146	-78	-0.9
50 to 99 employees	21,290	21,413	123	0.6	3,607	3,503	-104	-2.9
100 to 249 employees	47,251	65,544	18,293	38.7	2,558	2,537	-21	-0.8
250 to 499 employees	66,770	36,236	-30,534	-45.7	974	960	-14	-1.4
500 or more employees	178,940	180,682	1,742	1.0	1,012	1,050	38	3.8
<b>Other companies (3)</b>	<b>335,846</b>	<b>368,840</b>	<b>32,994</b>	<b>9.8</b>	<b>123,395</b>	<b>123,456</b>	<b>61</b>	<b>0.0</b>
no. employees unknown (2)	80,486	70,845	-9,642	-12.0	68,368	68,589	221	0.3
1 to 19 employees	25,469	25,097	-372	-1.5	35,203	35,044	-159	-0.5
20 to 49 employees	12,893	10,764	-2,128	-16.5	7,250	7,270	20	0.3
50 to 99 employees	11,792	9,973	-1,819	-15.4	3,628	3,610	-18	-0.5
100 to 249 employees	20,814	18,193	-2,621	-12.6	3,375	3,402	27	0.8
250 to 499 employees	15,347	10,038	-5,309	-34.6	1,681	1,627	-54	-3.2
500 or more employees	169,045	223,930	54,886	32.5	3,890	3,914	24	0.6
<b>Multiple location companies</b>	<b>1,353,502</b>	<b>1,361,569</b>	<b>8,068</b>	<b>0.6</b>	<b>29,308</b>	<b>29,650</b>	<b>342</b>	<b>1.2</b>
no. employees unknown (2)	2,501	3,613	1,113	44.5	326	395	69	21.2
1 to 19 employees	8,336	5,536	-2,800	-33.6	3,041	3,066	25	0.8
20 to 49 employees	14,240	10,629	-3,611	-25.4	4,578	4,600	22	0.5
50 to 99 employees	16,113	17,374	1,261	7.8	4,686	4,641	-45	-1.0
100 to 249 employees	81,400	85,973	4,573	5.6	6,183	6,334	151	2.4
250 to 499 employees	77,973	55,912	-22,060	-28.3	3,622	3,612	-10	-0.3
500 or more employees	1,152,939	1,182,532	29,592	2.6	6,872	7,002	130	1.9
<b>Manufacturers</b>	<b>879,227</b>	<b>845,879</b>	<b>-33,347</b>	<b>-3.8</b>	<b>10,798</b>	<b>11,000</b>	<b>202</b>	<b>1.9</b>
no. employees unknown (2)	309	(D)	(D)	(D)	101	121	20	19.8
1 to 19 employees	859	450	-409	-47.6	470	533	63	13.4
20 to 49 employees	1,685	(D)	(D)	(D)	1,302	1,346	44	3.4
50 to 99 employees	5,566	6,084	518	9.3	1,862	1,816	-46	-2.5
100 to 249 employees	28,981	27,164	-1,818	-6.3	2,782	2,896	114	4.1
250 to 499 employees	31,938	29,084	-2,854	-8.9	1,664	1,664	0	0.0
500 or more employees	809,888	780,830	-29,058	-3.6	2,617	2,624	7	0.3
<b>Wholesalers</b>	<b>275,199</b>	<b>268,936</b>	<b>-6,263</b>	<b>-2.3</b>	<b>8,500</b>	<b>8,489</b>	<b>-11</b>	<b>-0.1</b>
no. employees unknown (2)	(D)	1,910	(D)	(D)	109	142	33	30.3
1 to 19 employees	6,656	3,561	-3,096	-46.5	1,471	1,492	21	1.4
20 to 49 employees	9,907	6,729	-3,178	-32.1	1,884	1,834	-50	-2.7
50 to 99 employees	6,901	7,650	748	10.8	1,584	1,559	-25	-1.6
100 to 249 employees	38,785	50,551	11,766	30.3	1,680	1,653	-27	-1.6
250 to 499 employees	(D)	18,640	(D)	(D)	811	812	1	0.1
500 or more employees	177,957	179,895	1,938	1.1	961	997	36	3.7

**Table 1c**  
**Percent Difference Between the 2022 and 2023 Export Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2022	2023	Net Difference	% Difference	2022	2023	Net Difference	% Difference
<b>Other companies (3)</b>	<b>199,076</b>	<b>246,753</b>	<b>47,677</b>	<b>23.9</b>	<b>10,010</b>	<b>10,161</b>	<b>151</b>	<b>1.5</b>
no. employees unknown (2)	(D)	(D)	(D)	(D)	116	132	16	13.8
1 to 19 employees	820	1,525	705	86.0	1,100	1,041	-59	-5.4
20 to 49 employees	2,648	(D)	(D)	(D)	1,392	1,420	28	2.0
50 to 99 employees	3,646	3,640	-6	-0.2	1,240	1,266	26	2.1
100 to 249 employees	13,634	8,259	-5,376	-39.4	1,721	1,785	64	3.7
250 to 499 employees	(D)	8,188	(D)	(D)	1,147	1,136	-11	-1.0
500 or more employees	165,095	221,807	56,712	34.4	3,294	3,381	87	2.6
<b>Single location companies</b>	<b>461,463</b>	<b>419,203</b>	<b>-42,260</b>	<b>-9.2</b>	<b>249,807</b>	<b>248,149</b>	<b>-1,658</b>	<b>-0.7</b>
no. employees unknown (2)	217,972	194,078	-23,893	-11.0	118,332	118,602	270	0.2
1 to 19 employees	83,553	82,940	-613	-0.7	91,934	90,841	-1,093	-1.2
20 to 49 employees	37,718	35,840	-1,877	-5.0	22,386	22,150	-236	-1.1
50 to 99 employees	34,805	31,619	-3,186	-9.2	9,514	9,197	-317	-3.3
100 to 249 employees	30,947	38,631	7,684	24.8	5,450	5,342	-108	-2.0
250 to 499 employees	42,971	26,278	-16,693	-38.8	1,339	1,234	-105	-7.8
500 or more employees	13,498	9,817	-3,681	-27.3	852	783	-69	-8.1
<b>Manufacturers</b>	<b>115,101</b>	<b>108,478</b>	<b>-6,623</b>	<b>-5.8</b>	<b>57,751</b>	<b>56,553</b>	<b>-1,198</b>	<b>-2.1</b>
no. employees unknown (2)	54,452	(D)	(D)	(D)	18,731	18,472	-259	-1.4
1 to 19 employees	7,909	7,656	-253	-3.2	19,964	19,551	-413	-2.1
20 to 49 employees	9,717	(D)	(D)	(D)	10,188	9,988	-200	-2.0
50 to 99 employees	12,270	11,522	-747	-6.1	5,103	4,909	-194	-3.8
100 to 249 employees	15,300	13,703	-1,597	-10.4	2,918	2,841	-77	-2.6
250 to 499 employees	6,888	6,832	-56	-0.8	642	595	-47	-7.3
500 or more employees	8,566	6,907	-1,659	-19.4	205	197	-8	-3.9
<b>Wholesalers</b>	<b>209,592</b>	<b>188,639</b>	<b>-20,954</b>	<b>-10.0</b>	<b>78,671</b>	<b>78,301</b>	<b>-370</b>	<b>-0.5</b>
no. employees unknown (2)	(D)	71,787	(D)	(D)	31,349	31,673	324	1.0
1 to 19 employees	50,995	51,712	717	1.4	37,867	37,287	-580	-1.5
20 to 49 employees	17,756	18,001	245	1.4	6,340	6,312	-28	-0.4
50 to 99 employees	14,389	13,764	-625	-4.3	2,023	1,944	-79	-3.9
100 to 249 employees	8,466	14,993	6,527	77.1	878	884	6	0.7
250 to 499 employees	(D)	17,596	(D)	(D)	163	148	-15	-9.2
500 or more employees	983	787	-196	-19.9	51	53	2	3.9
<b>Other companies (3)</b>	<b>136,770</b>	<b>122,087</b>	<b>-14,683</b>	<b>-10.7</b>	<b>113,385</b>	<b>113,295</b>	<b>-90</b>	<b>-0.1</b>
no. employees unknown (2)	(D)	(D)	(D)	(D)	68,252	68,457	205	0.3
1 to 19 employees	24,649	23,571	-1,078	-4.4	34,103	34,003	-100	-0.3
20 to 49 employees	10,245	(D)	(D)	(D)	5,858	5,850	-8	-0.1
50 to 99 employees	8,146	6,333	-1,813	-22.3	2,388	2,344	-44	-1.8
100 to 249 employees	7,180	9,934	2,754	38.4	1,654	1,617	-37	-2.2
250 to 499 employees	(D)	1,850	(D)	(D)	534	491	-43	-8.1
500 or more employees	3,950	2,124	-1,826	-46.2	596	533	-63	-10.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022 or 2023.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1d**  
**2023 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>All identified companies</b>	<b>2,742,968</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>242,515</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	278,828	10.2	10.2	10.2	93,895	38.7	38.7	38.7
1 to 19 employees	158,916	5.8	16.0	16.0	94,392	38.9	77.6	77.6
20 to 49 employees	86,754	3.2	19.1	19.1	22,259	9.2	86.8	86.8
50 to 99 employees	81,960	3.0	22.1	22.1	11,536	4.8	91.6	91.6
100 to 249 employees	144,110	5.3	27.4	27.4	9,808	4.0	95.6	95.6
250 to 499 employees	117,683	4.3	31.7	31.7	4,155	1.7	97.3	97.3
500 or more employees	1,874,716	68.3	100.0	100.0	6,470	2.7	100.0	100.0
<b>Manufacturers</b>	<b>1,139,743</b>	<b>41.6</b>	<b>41.6</b>	<b>100.0</b>	<b>42,223</b>	<b>17.4</b>	<b>17.4</b>	<b>100.0</b>
no. employees unknown (3)	49,450	1.8	1.8	4.3	9,501	3.9	3.9	22.5
1 to 19 employees	10,459	0.4	2.2	5.3	11,990	4.9	8.9	50.9
20 to 49 employees	8,679	0.3	2.5	6.0	6,853	2.8	11.7	67.1
50 to 99 employees	14,245	0.5	3.0	7.3	4,652	1.9	13.6	78.1
100 to 249 employees	34,963	1.3	4.3	10.3	4,586	1.9	15.5	89.0
250 to 499 employees	43,991	1.6	5.9	14.2	2,007	0.8	16.3	93.8
500 or more employees	977,956	35.7	41.6	100.0	2,634	1.1	17.4	100.0
<b>Wholesalers</b>	<b>908,437</b>	<b>33.1</b>	<b>33.1</b>	<b>100.0</b>	<b>89,233</b>	<b>36.8</b>	<b>36.8</b>	<b>100.0</b>
no. employees unknown (3)	105,160	3.8	3.8	11.6	31,865	13.1	13.1	35.7
1 to 19 employees	112,163	4.1	7.9	23.9	42,681	17.6	30.7	83.5
20 to 49 employees	62,054	2.3	10.2	30.8	7,560	3.1	33.9	92.0
50 to 99 employees	50,272	1.8	12.0	36.3	3,180	1.3	35.2	95.6
100 to 249 employees	84,258	3.1	15.1	45.6	2,201	0.9	36.1	98.0
250 to 499 employees	48,820	1.8	16.9	50.9	804	0.3	36.4	98.9
500 or more employees	445,710	16.2	33.1	100.0	942	0.4	36.8	100.0
<b>Other companies (4)</b>	<b>694,788</b>	<b>25.3</b>	<b>25.3</b>	<b>100.0</b>	<b>111,059</b>	<b>45.8</b>	<b>45.8</b>	<b>100.0</b>
no. employees unknown (3)	124,218	4.5	4.5	17.9	52,529	21.7	21.7	47.3
1 to 19 employees	36,294	1.3	5.9	23.1	39,721	16.4	38.0	83.1
20 to 49 employees	16,021	0.6	6.4	25.4	7,846	3.2	41.3	90.1
50 to 99 employees	17,443	0.6	7.1	27.9	3,704	1.5	42.8	93.5
100 to 249 employees	24,890	0.9	8.0	31.5	3,021	1.2	44.0	96.2
250 to 499 employees	24,873	0.9	8.9	35.1	1,344	0.6	44.6	97.4
500 or more employees	451,049	16.4	25.3	100.0	2,894	1.2	45.8	100.0
<b>Multiple location companies</b>	<b>2,100,557</b>	<b>76.6</b>	<b>76.6</b>	<b>100.0</b>	<b>24,291</b>	<b>10.0</b>	<b>10.0</b>	<b>100.0</b>
no. employees unknown (3)	1,993	0.1	0.1	0.1	257	0.1	0.1	1.1
1 to 19 employees	11,904	0.4	0.5	0.7	2,656	1.1	1.2	12.0
20 to 49 employees	20,121	0.7	1.2	1.6	3,792	1.6	2.8	27.6
50 to 99 employees	35,219	1.3	2.5	3.3	3,684	1.5	4.3	42.8
100 to 249 employees	88,793	3.2	5.8	7.5	5,127	2.1	6.4	63.9
250 to 499 employees	88,689	3.2	9.0	11.7	3,010	1.2	7.6	76.3
500 or more employees	1,853,837	67.6	76.6	100.0	5,765	2.4	10.0	100.0
<b>Manufacturers</b>	<b>1,031,130</b>	<b>37.6</b>	<b>37.6</b>	<b>100.0</b>	<b>8,859</b>	<b>3.7</b>	<b>3.7</b>	<b>100.0</b>
no. employees unknown (3)	245	0.0	0.0	0.0	65	0.0	0.0	0.7
1 to 19 employees	411	0.0	0.0	0.1	313	0.1	0.2	4.3
20 to 49 employees	1,614	0.1	0.1	0.2	919	0.4	0.5	14.6
50 to 99 employees	5,889	0.2	0.3	0.8	1,288	0.5	1.1	29.2
100 to 249 employees	22,425	0.8	1.1	3.0	2,333	1.0	2.0	55.5
250 to 499 employees	36,227	1.3	2.4	6.5	1,480	0.6	2.6	72.2
500 or more employees	964,319	35.2	37.6	100.0	2,461	1.0	3.7	100.0
<b>Wholesalers</b>	<b>575,092</b>	<b>21.0</b>	<b>21.0</b>	<b>100.0</b>	<b>7,194</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	1,617	0.1	0.1	0.3	106	0.0	0.0	1.5
1 to 19 employees	9,680	0.4	0.4	2.0	1,329	0.5	0.6	19.9
20 to 49 employees	15,139	0.6	1.0	4.6	1,543	0.6	1.2	41.4
50 to 99 employees	23,114	0.8	1.8	8.6	1,293	0.5	1.8	59.4
100 to 249 employees	52,352	1.9	3.7	17.7	1,373	0.6	2.3	78.5
250 to 499 employees	31,756	1.2	4.9	23.2	658	0.3	2.6	87.6
500 or more employees	441,433	16.1	21.0	100.0	892	0.4	3.0	100.0

**Table 1d**  
**2023 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>Other companies (4)</b>	<b>494,335</b>	<b>18.0</b>	<b>18.0</b>	<b>100.0</b>	<b>8,238</b>	<b>3.4</b>	<b>3.4</b>	<b>100.0</b>
no. employees unknown (3)	131	0.0	0.0	0.0	86	0.0	0.0	1.0
1 to 19 employees	1,813	0.1	0.1	0.4	1,014	0.4	0.5	13.4
20 to 49 employees	3,368	0.1	0.2	1.1	1,330	0.5	1.0	29.5
50 to 99 employees	6,217	0.2	0.4	2.3	1,103	0.5	1.5	42.9
100 to 249 employees	14,016	0.5	0.9	5.2	1,421	0.6	2.0	60.1
250 to 499 employees	20,705	0.8	1.7	9.4	872	0.4	2.4	70.7
500 or more employees	448,085	16.3	18.0	100.0	2,412	1.0	3.4	100.0
<b>Single location companies</b>	<b>642,411</b>	<b>23.4</b>	<b>23.4</b>	<b>100.0</b>	<b>218,224</b>	<b>90.0</b>	<b>90.0</b>	<b>100.0</b>
no. employees unknown (3)	276,835	10.1	10.1	43.1	93,638	38.6	38.6	42.9
1 to 19 employees	147,011	5.4	15.5	66.0	91,736	37.8	76.4	84.9
20 to 49 employees	66,634	2.4	17.9	76.3	18,467	7.6	84.1	93.4
50 to 99 employees	46,741	1.7	19.6	83.6	7,852	3.2	87.3	97.0
100 to 249 employees	55,317	2.0	21.6	92.2	4,681	1.9	89.2	99.2
250 to 499 employees	28,995	1.1	22.7	96.7	1,145	0.5	89.7	99.7
500 or more employees	20,879	0.8	23.4	100.0	705	0.3	90.0	100.0
<b>Manufacturers</b>	<b>108,614</b>	<b>4.0</b>	<b>4.0</b>	<b>100.0</b>	<b>33,364</b>	<b>13.8</b>	<b>13.8</b>	<b>100.0</b>
no. employees unknown (3)	49,205	1.8	1.8	45.3	9,436	3.9	3.9	28.3
1 to 19 employees	10,047	0.4	2.2	54.6	11,677	4.8	8.7	63.3
20 to 49 employees	7,065	0.3	2.4	61.1	5,934	2.4	11.2	81.1
50 to 99 employees	8,357	0.3	2.7	68.8	3,364	1.4	12.5	91.1
100 to 249 employees	12,538	0.5	3.2	80.3	2,253	0.9	13.5	97.9
250 to 499 employees	7,764	0.3	3.5	87.4	527	0.2	13.7	99.5
500 or more employees	13,638	0.5	4.0	100.0	173	0.1	13.8	100.0
<b>Wholesalers</b>	<b>333,345</b>	<b>12.2</b>	<b>12.2</b>	<b>100.0</b>	<b>82,039</b>	<b>33.8</b>	<b>33.8</b>	<b>100.0</b>
no. employees unknown (3)	103,543	3.8	3.8	31.1	31,759	13.1	13.1	38.7
1 to 19 employees	102,483	3.7	7.5	61.8	41,352	17.1	30.1	89.1
20 to 49 employees	46,915	1.7	9.2	75.9	6,017	2.5	32.6	96.5
50 to 99 employees	27,158	1.0	10.2	84.0	1,887	0.8	33.4	98.8
100 to 249 employees	31,905	1.2	11.4	93.6	828	0.3	33.7	99.8
250 to 499 employees	17,064	0.6	12.0	98.7	146	0.1	33.8	99.9
500 or more employees	4,278	0.2	12.2	100.0	50	0.0	33.8	100.0
<b>Other companies (4)</b>	<b>200,452</b>	<b>7.3</b>	<b>7.3</b>	<b>100.0</b>	<b>102,821</b>	<b>42.4</b>	<b>42.4</b>	<b>100.0</b>
no. employees unknown (3)	124,086	4.5	4.5	61.9	52,443	21.6	21.6	51.0
1 to 19 employees	34,482	1.3	5.8	79.1	38,707	16.0	37.6	88.6
20 to 49 employees	12,654	0.5	6.2	85.4	6,516	2.7	40.3	95.0
50 to 99 employees	11,226	0.4	6.7	91.0	2,601	1.1	41.3	97.5
100 to 249 employees	10,874	0.4	7.0	96.4	1,600	0.7	42.0	99.1
250 to 499 employees	4,167	0.2	7.2	98.5	472	0.2	42.2	99.5
500 or more employees	2,964	0.1	7.3	100.0	482	0.2	42.4	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 1e**  
**2022 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>All identified companies</b>	<b>2,809,327</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>234,074</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	291,341	10.4	10.4	10.4	88,506	37.8	37.8	37.8
1 to 19 employees	175,347	6.2	16.6	16.6	92,357	39.5	77.3	77.3
20 to 49 employees	97,959	3.5	20.1	20.1	21,900	9.4	86.6	86.6
50 to 99 employees	100,533	3.6	23.7	23.7	11,385	4.9	91.5	91.5
100 to 249 employees	150,665	5.4	29.0	29.0	9,581	4.1	95.6	95.6
250 to 499 employees	130,644	4.7	33.7	33.7	4,084	1.7	97.3	97.3
500 or more employees	1,862,838	66.3	100.0	100.0	6,261	2.7	100.0	100.0
<b>Manufacturers</b>	<b>1,137,034</b>	<b>40.5</b>	<b>40.5</b>	<b>100.0</b>	<b>41,578</b>	<b>17.8</b>	<b>17.8</b>	<b>100.0</b>
no. employees unknown (3)	49,676	1.8	1.8	4.4	9,229	3.9	3.9	22.2
1 to 19 employees	11,844	0.4	2.2	5.4	11,759	5.0	9.0	50.5
20 to 49 employees	9,788	0.3	2.5	6.3	6,816	2.9	11.9	66.9
50 to 99 employees	15,033	0.5	3.1	7.6	4,678	2.0	13.9	78.1
100 to 249 employees	36,904	1.3	4.4	10.8	4,507	1.9	15.8	89.0
250 to 499 employees	45,137	1.6	6.0	14.8	1,980	0.8	16.6	93.7
500 or more employees	968,652	34.5	40.5	100.0	2,609	1.1	17.8	100.0
<b>Wholesalers</b>	<b>992,771</b>	<b>35.3</b>	<b>35.3</b>	<b>100.0</b>	<b>87,891</b>	<b>37.5</b>	<b>37.5</b>	<b>100.0</b>
no. employees unknown (3)	108,966	3.9	3.9	11.0	30,534	13.0	13.0	34.7
1 to 19 employees	129,188	4.6	8.5	24.0	42,646	18.2	31.3	83.3
20 to 49 employees	73,633	2.6	11.1	31.4	7,571	3.2	34.5	91.9
50 to 99 employees	65,225	2.3	13.4	38.0	3,186	1.4	35.9	95.5
100 to 249 employees	85,146	3.0	16.5	46.6	2,225	1.0	36.8	98.0
250 to 499 employees	58,346	2.1	18.5	52.4	808	0.3	37.2	99.0
500 or more employees	472,267	16.8	35.3	100.0	921	0.4	37.5	100.0
<b>Other companies (4)</b>	<b>679,522</b>	<b>24.2</b>	<b>24.2</b>	<b>100.0</b>	<b>104,605</b>	<b>44.7</b>	<b>44.7</b>	<b>100.0</b>
no. employees unknown (3)	132,699	4.7	4.7	19.5	48,743	20.8	20.8	46.6
1 to 19 employees	34,315	1.2	5.9	24.6	37,952	16.2	37.0	82.9
20 to 49 employees	14,538	0.5	6.5	26.7	7,513	3.2	40.2	90.1
50 to 99 employees	20,275	0.7	7.2	29.7	3,521	1.5	41.8	93.4
100 to 249 employees	28,615	1.0	8.2	33.9	2,849	1.2	43.0	96.2
250 to 499 employees	27,160	1.0	9.2	37.9	1,296	0.6	43.5	97.4
500 or more employees	421,919	15.0	24.2	100.0	2,731	1.2	44.7	100.0
<b>Multiple location companies</b>	<b>2,116,907</b>	<b>75.4</b>	<b>75.4</b>	<b>100.0</b>	<b>23,465</b>	<b>10.0</b>	<b>10.0</b>	<b>100.0</b>
no. employees unknown (3)	1,425	0.1	0.1	0.1	169	0.1	0.1	0.7
1 to 19 employees	14,281	0.5	0.6	0.7	2,583	1.1	1.2	11.7
20 to 49 employees	22,866	0.8	1.4	1.8	3,726	1.6	2.8	27.6
50 to 99 employees	36,277	1.3	2.7	3.5	3,627	1.5	4.3	43.1
100 to 249 employees	97,324	3.5	6.1	8.1	4,875	2.1	6.4	63.8
250 to 499 employees	103,326	3.7	9.8	13.0	2,912	1.2	7.6	76.2
500 or more employees	1,841,408	65.5	75.4	100.0	5,573	2.4	10.0	100.0
<b>Manufacturers</b>	<b>1,026,747</b>	<b>36.5</b>	<b>36.5</b>	<b>100.0</b>	<b>8,529</b>	<b>3.6</b>	<b>3.6</b>	<b>100.0</b>
no. employees unknown (3)	658	0.0	0.0	0.1	54	0.0	0.0	0.6
1 to 19 employees	1,952	0.1	0.1	0.3	262	0.1	0.1	3.7
20 to 49 employees	2,043	0.1	0.2	0.5	870	0.4	0.5	13.9
50 to 99 employees	5,036	0.2	0.3	0.9	1,280	0.5	1.1	28.9
100 to 249 employees	23,491	0.8	1.2	3.2	2,201	0.9	2.0	54.7
250 to 499 employees	38,180	1.4	2.5	7.0	1,437	0.6	2.6	71.6
500 or more employees	955,386	34.0	36.5	100.0	2,425	1.0	3.6	100.0
<b>Wholesalers</b>	<b>618,378</b>	<b>22.0</b>	<b>22.0</b>	<b>100.0</b>	<b>7,095</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	710	0.0	0.0	0.1	69	0.0	0.0	1.0
1 to 19 employees	10,810	0.4	0.4	1.9	1,316	0.6	0.6	19.5
20 to 49 employees	17,355	0.6	1.0	4.7	1,539	0.7	1.2	41.2
50 to 99 employees	26,289	0.9	2.0	8.9	1,288	0.6	1.8	59.4
100 to 249 employees	52,977	1.9	3.8	17.5	1,368	0.6	2.4	78.6
250 to 499 employees	42,953	1.5	5.4	24.4	647	0.3	2.7	87.8
500 or more employees	467,283	16.6	22.0	100.0	868	0.4	3.0	100.0

**Table 1e**  
**2022 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>Other companies (4)</b>	<b>471,782</b>	<b>16.8</b>	<b>16.8</b>	<b>100.0</b>	<b>7,841</b>	<b>3.3</b>	<b>3.3</b>	<b>100.0</b>
no. employees unknown (3)	57	0.0	0.0	0.0	46	0.0	0.0	0.6
1 to 19 employees	1,518	0.1	0.1	0.3	1,005	0.4	0.4	13.4
20 to 49 employees	3,468	0.1	0.2	1.1	1,317	0.6	1.0	30.2
50 to 99 employees	4,952	0.2	0.4	2.1	1,059	0.5	1.5	43.7
100 to 249 employees	20,855	0.7	1.1	6.5	1,306	0.6	2.0	60.4
250 to 499 employees	22,192	0.8	1.9	11.2	828	0.4	2.4	70.9
500 or more employees	418,739	14.9	16.8	100.0	2,280	1.0	3.3	100.0
<b>Single location companies</b>	<b>692,420</b>	<b>24.6</b>	<b>24.6</b>	<b>100.0</b>	<b>210,609</b>	<b>90.0</b>	<b>90.0</b>	<b>100.0</b>
no. employees unknown (3)	289,916	10.3	10.3	41.9	88,337	37.7	37.7	41.9
1 to 19 employees	161,066	5.7	16.1	65.1	89,774	38.4	76.1	84.6
20 to 49 employees	75,093	2.7	18.7	76.0	18,174	7.8	83.9	93.2
50 to 99 employees	64,256	2.3	21.0	85.3	7,758	3.3	87.2	96.9
100 to 249 employees	53,341	1.9	22.9	93.0	4,706	2.0	89.2	99.1
250 to 499 employees	27,318	1.0	23.9	96.9	1,172	0.5	89.7	99.7
500 or more employees	21,430	0.8	24.6	100.0	688	0.3	90.0	100.0
<b>Manufacturers</b>	<b>110,287</b>	<b>3.9</b>	<b>3.9</b>	<b>100.0</b>	<b>33,049</b>	<b>14.1</b>	<b>14.1</b>	<b>100.0</b>
no. employees unknown (3)	49,018	1.7	1.7	44.4	9,175	3.9	3.9	27.8
1 to 19 employees	9,892	0.4	2.1	53.4	11,497	4.9	8.8	62.5
20 to 49 employees	7,746	0.3	2.4	60.4	5,946	2.5	11.4	80.5
50 to 99 employees	9,997	0.4	2.7	69.5	3,398	1.5	12.8	90.8
100 to 249 employees	13,413	0.5	3.2	81.7	2,306	1.0	13.8	97.8
250 to 499 employees	6,957	0.2	3.5	88.0	543	0.2	14.0	99.4
500 or more employees	13,265	0.5	3.9	100.0	184	0.1	14.1	100.0
<b>Wholesalers</b>	<b>374,393</b>	<b>13.3</b>	<b>13.3</b>	<b>100.0</b>	<b>80,796</b>	<b>34.5</b>	<b>34.5</b>	<b>100.0</b>
no. employees unknown (3)	108,255	3.9	3.9	28.9	30,465	13.0	13.0	37.7
1 to 19 employees	118,378	4.2	8.1	60.5	41,330	17.7	30.7	88.9
20 to 49 employees	56,278	2.0	10.1	75.6	6,032	2.6	33.2	96.3
50 to 99 employees	38,936	1.4	11.5	86.0	1,898	0.8	34.1	98.7
100 to 249 employees	32,168	1.1	12.6	94.6	857	0.4	34.4	99.7
250 to 499 employees	15,393	0.5	13.1	98.7	161	0.1	34.5	99.9
500 or more employees	4,984	0.2	13.3	100.0	53	0.0	34.5	100.0
<b>Other companies (4)</b>	<b>207,740</b>	<b>7.4</b>	<b>7.4</b>	<b>100.0</b>	<b>96,764</b>	<b>41.3</b>	<b>41.3</b>	<b>100.0</b>
no. employees unknown (3)	132,642	4.7	4.7	63.9	48,697	20.8	20.8	50.3
1 to 19 employees	32,797	1.2	5.9	79.6	36,947	15.8	36.6	88.5
20 to 49 employees	11,070	0.4	6.3	85.0	6,196	2.6	39.2	94.9
50 to 99 employees	15,323	0.5	6.8	92.3	2,462	1.1	40.3	97.5
100 to 249 employees	7,760	0.3	7.1	96.1	1,543	0.7	40.9	99.1
250 to 499 employees	4,968	0.2	7.3	98.5	468	0.2	41.1	99.5
500 or more employees	3,180	0.1	7.4	100.0	451	0.2	41.3	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1f**  
**Percent Difference Between the 2022 and 2023 Import Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2022	2023	Net Difference	% Difference	2022	2023	Net Difference	% Difference
<b>All identified companies</b>	<b>2,809,327</b>	<b>2,742,968</b>	<b>-66,359</b>	<b>-2.4</b>	<b>234,074</b>	<b>242,515</b>	<b>8,441</b>	<b>3.6</b>
no. employees unknown (2)	291,341	278,828	-12,513	-4.3	88,506	93,895	5,389	6.1
1 to 19 employees	175,347	158,916	-16,431	-9.4	92,357	94,392	2,035	2.2
20 to 49 employees	97,959	86,754	-11,205	-11.4	21,900	22,259	359	1.6
50 to 99 employees	100,533	81,960	-18,573	-18.5	11,385	11,536	151	1.3
100 to 249 employees	150,665	144,110	-6,555	-4.4	9,581	9,808	227	2.4
250 to 499 employees	130,644	117,683	-12,960	-9.9	4,084	4,155	71	1.7
500 or more employees	1,862,838	1,874,716	11,878	0.6	6,261	6,470	209	3.3
<b>Manufacturers</b>	<b>1,137,034</b>	<b>1,139,743</b>	<b>2,709</b>	<b>0.2</b>	<b>41,578</b>	<b>42,223</b>	<b>645</b>	<b>1.6</b>
no. employees unknown (2)	49,676	49,450	-226	-0.5	9,229	9,501	272	2.9
1 to 19 employees	11,844	10,459	-1,385	-11.7	11,759	11,990	231	2.0
20 to 49 employees	9,788	8,679	-1,109	-11.3	6,816	6,853	37	0.5
50 to 99 employees	15,033	14,245	-788	-5.2	4,678	4,652	-26	-0.6
100 to 249 employees	36,904	34,963	-1,941	-5.3	4,507	4,586	79	1.8
250 to 499 employees	45,137	43,991	-1,145	-2.5	1,980	2,007	27	1.4
500 or more employees	968,652	977,956	9,305	1.0	2,609	2,634	25	1.0
<b>Wholesalers</b>	<b>992,771</b>	<b>908,437</b>	<b>-84,334</b>	<b>-8.5</b>	<b>87,891</b>	<b>89,233</b>	<b>1,342</b>	<b>1.5</b>
no. employees unknown (2)	108,966	105,160	-3,805	-3.5	30,534	31,865	1,331	4.4
1 to 19 employees	129,188	112,163	-17,025	-13.2	42,646	42,681	35	0.1
20 to 49 employees	73,633	62,054	-11,579	-15.7	7,571	7,560	-11	-0.1
50 to 99 employees	65,225	50,272	-14,954	-22.9	3,186	3,180	-6	-0.2
100 to 249 employees	85,146	84,258	-888	-1.0	2,225	2,201	-24	-1.1
250 to 499 employees	58,346	48,820	-9,527	-16.3	808	804	-4	-0.5
500 or more employees	472,267	445,710	-26,557	-5.6	921	942	21	2.3
<b>Other companies (3)</b>	<b>679,522</b>	<b>694,788</b>	<b>15,266</b>	<b>2.2</b>	<b>104,605</b>	<b>111,059</b>	<b>6,454</b>	<b>6.2</b>
no. employees unknown (2)	132,699	124,218	-8,481	-6.4	48,743	52,529	3,786	7.8
1 to 19 employees	34,315	36,294	1,979	5.8	37,952	39,721	1,769	4.7
20 to 49 employees	14,538	16,021	1,483	10.2	7,513	7,846	333	4.4
50 to 99 employees	20,275	17,443	-2,832	-14.0	3,521	3,704	183	5.2
100 to 249 employees	28,615	24,890	-3,725	-13.0	2,849	3,021	172	6.0
250 to 499 employees	27,160	24,873	-2,288	-8.4	1,296	1,344	48	3.7
500 or more employees	421,919	451,049	29,130	6.9	2,731	2,894	163	6.0
<b>Multiple location companies</b>	<b>2,116,907</b>	<b>2,100,557</b>	<b>-16,350</b>	<b>-0.8</b>	<b>23,465</b>	<b>24,291</b>	<b>826</b>	<b>3.5</b>
no. employees unknown (2)	1,425	1,993	568	39.9	169	257	88	52.1
1 to 19 employees	14,281	11,904	-2,376	-16.6	2,583	2,656	73	2.8
20 to 49 employees	22,866	20,121	-2,745	-12.0	3,726	3,792	66	1.8
50 to 99 employees	36,277	35,219	-1,058	-2.9	3,627	3,684	57	1.6
100 to 249 employees	97,324	88,793	-8,530	-8.8	4,875	5,127	252	5.2
250 to 499 employees	103,326	88,689	-14,637	-14.2	2,912	3,010	98	3.4
500 or more employees	1,841,408	1,853,837	12,429	0.7	5,573	5,765	192	3.4
<b>Manufacturers</b>	<b>1,026,747</b>	<b>1,031,130</b>	<b>4,383</b>	<b>0.4</b>	<b>8,529</b>	<b>8,859</b>	<b>330</b>	<b>3.9</b>
no. employees unknown (2)	658	245	-414	-62.8	54	65	11	20.4
1 to 19 employees	1,952	411	-1,541	-78.9	262	313	51	19.5
20 to 49 employees	2,043	1,614	-429	-21.0	870	919	49	5.6
50 to 99 employees	5,036	5,889	852	16.9	1,280	1,288	8	0.6
100 to 249 employees	23,491	22,425	-1,067	-4.5	2,201	2,333	132	6.0
250 to 499 employees	38,180	36,227	-1,953	-5.1	1,437	1,480	43	3.0
500 or more employees	955,386	964,319	8,933	0.9	2,425	2,461	36	1.5
<b>Wholesalers</b>	<b>618,378</b>	<b>575,092</b>	<b>-43,287</b>	<b>-7.0</b>	<b>7,095</b>	<b>7,194</b>	<b>99</b>	<b>1.4</b>
no. employees unknown (2)	710	1,617	907	127.7	69	106	37	53.6
1 to 19 employees	10,810	9,680	-1,130	-10.5	1,316	1,329	13	1.0
20 to 49 employees	17,355	15,139	-2,216	-12.8	1,539	1,543	4	0.3
50 to 99 employees	26,289	23,114	-3,175	-12.1	1,288	1,293	5	0.4
100 to 249 employees	52,977	52,352	-625	-1.2	1,368	1,373	5	0.4
250 to 499 employees	42,953	31,756	-11,197	-26.1	647	658	11	1.7
500 or more employees	467,283	441,433	-25,850	-5.5	868	892	24	2.8

**Table 1f**  
**Percent Difference Between the 2022 and 2023 Import Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2022	2023	Net Difference	% Difference	2022	2023	Net Difference	% Difference
<b>Other companies (3)</b>	<b>471,782</b>	<b>494,335</b>	<b>22,554</b>	<b>4.8</b>	<b>7,841</b>	<b>8,238</b>	<b>397</b>	<b>5.1</b>
no. employees unknown (2)	57	131	75	132.1	46	86	40	87.0
1 to 19 employees	1,518	1,813	294	19.4	1,005	1,014	9	0.9
20 to 49 employees	3,468	3,368	-101	-2.9	1,317	1,330	13	1.0
50 to 99 employees	4,952	6,217	1,265	25.5	1,059	1,103	44	4.2
100 to 249 employees	20,855	14,016	-6,839	-32.8	1,306	1,421	115	8.8
250 to 499 employees	22,192	20,705	-1,487	-6.7	828	872	44	5.3
500 or more employees	418,739	448,085	29,347	7.0	2,280	2,412	132	5.8
<b>Single location companies</b>	<b>692,420</b>	<b>642,411</b>	<b>-50,009</b>	<b>-7.2</b>	<b>210,609</b>	<b>218,224</b>	<b>7,615</b>	<b>3.6</b>
no. employees unknown (2)	289,916	276,835	-13,081	-4.5	88,337	93,638	5,301	6.0
1 to 19 employees	161,066	147,011	-14,055	-8.7	89,774	91,736	1,962	2.2
20 to 49 employees	75,093	66,634	-8,459	-11.3	18,174	18,467	293	1.6
50 to 99 employees	64,256	46,741	-17,515	-27.3	7,758	7,852	94	1.2
100 to 249 employees	53,341	55,317	1,975	3.7	4,706	4,681	-25	-0.5
250 to 499 employees	27,318	28,995	1,677	6.1	1,172	1,145	-27	-2.3
500 or more employees	21,430	20,879	-551	-2.6	688	705	17	2.5
<b>Manufacturers</b>	<b>110,287</b>	<b>108,614</b>	<b>-1,673</b>	<b>-1.5</b>	<b>33,049</b>	<b>33,364</b>	<b>315</b>	<b>1.0</b>
no. employees unknown (2)	49,018	49,205	187	0.4	9,175	9,436	261	2.8
1 to 19 employees	9,892	10,047	156	1.6	11,497	11,677	180	1.6
20 to 49 employees	7,746	7,065	-681	-8.8	5,946	5,934	-12	-0.2
50 to 99 employees	9,997	8,357	-1,640	-16.4	3,398	3,364	-34	-1.0
100 to 249 employees	13,413	12,538	-875	-6.5	2,306	2,253	-53	-2.3
250 to 499 employees	6,957	7,764	807	11.6	543	527	-16	-2.9
500 or more employees	13,265	13,638	372	2.8	184	173	-11	-6
<b>Wholesalers</b>	<b>374,393</b>	<b>333,345</b>	<b>-41,048</b>	<b>-11.0</b>	<b>80,796</b>	<b>82,039</b>	<b>1,243</b>	<b>1.5</b>
no. employees unknown (2)	108,255	103,543	-4,712	-4.4	30,465	31,759	1,294	4.2
1 to 19 employees	118,378	102,483	-15,895	-13.4	41,330	41,352	22	0.1
20 to 49 employees	56,278	46,915	-9,363	-16.6	6,032	6,017	-15	-0.2
50 to 99 employees	38,936	27,158	-11,778	-30.3	1,898	1,887	-11	-0.6
100 to 249 employees	32,168	31,905	-263	-0.8	857	828	-29	-3.4
250 to 499 employees	15,393	17,064	1,670	10.9	161	146	-15	-9.3
500 or more employees	4,984	4,278	-706	-14.2	53	50	-3	-5.7
<b>Other companies (3)</b>	<b>207,740</b>	<b>200,452</b>	<b>-7,288</b>	<b>-3.5</b>	<b>96,764</b>	<b>102,821</b>	<b>6,057</b>	<b>6.3</b>
no. employees unknown (2)	132,642	124,086	-8,556	-6.5	48,697	52,443	3,746	7.7
1 to 19 employees	32,797	34,482	1,685	5.1	36,947	38,707	1,760	4.8
20 to 49 employees	11,070	12,654	1,584	14.3	6,196	6,516	320	5.2
50 to 99 employees	15,323	11,226	-4,096	-26.7	2,462	2,601	139	5.6
100 to 249 employees	7,760	10,874	3,113	40.1	1,543	1,600	57	3.7
250 to 499 employees	4,968	4,167	-801	-16.1	468	472	4	0.9
500 or more employees	3,180	2,964	-217	-6.8	451	482	31	6.9

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022 or 2023.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1g**  
**2023 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>All identified companies</b>	<b>88,559</b>	<b>1,538,092</b>	<b>100.0</b>	<b>2,515,694</b>	<b>100.0</b>
no. employees unknown (2)	17,506	87,820	5.7	157,511	6.3
1 to 19 employees	34,383	43,217	2.8	96,373	3.8
20 to 49 employees	12,910	29,832	1.9	72,116	2.9
50 to 99 employees	7,675	39,143	2.5	73,498	2.9
100 to 249 employees	7,353	114,044	7.4	137,052	5.4
250 to 499 employees	3,278	54,923	3.6	111,805	4.4
500 or more employees	5,454	1,169,112	76.0	1,867,339	74.2
<b>Manufacturers</b>	<b>26,483</b>	<b>913,027</b>	<b>59.4</b>	<b>1,117,739</b>	<b>44.4</b>
no. employees unknown (2)	3,688	36,938	2.4	38,441	1.5
1 to 19 employees	5,857	4,407	0.3	6,987	0.3
20 to 49 employees	4,809	7,038	0.5	7,460	0.3
50 to 99 employees	3,705	13,614	0.9	13,185	0.5
100 to 249 employees	4,011	34,888	2.3	34,069	1.4
250 to 499 employees	1,842	33,541	2.2	(D)	(D)
500 or more employees	2,571	782,601	50.9	(D)	(D)
<b>Wholesalers</b>	<b>38,347</b>	<b>345,082</b>	<b>22.4</b>	<b>803,867</b>	<b>32.0</b>
no. employees unknown (2)	7,575	29,169	1.9	61,021	2.4
1 to 19 employees	19,509	29,246	1.9	71,540	2.8
20 to 49 employees	5,353	16,449	1.1	52,534	2.1
50 to 99 employees	2,478	17,870	1.2	44,724	1.8
100 to 249 employees	1,853	63,644	4.1	81,765	3.3
250 to 499 employees	697	13,325	0.9	(D)	(D)
500 or more employees	882	175,378	11.4	(D)	(D)
<b>Other companies (3)</b>	<b>23,729</b>	<b>279,983</b>	<b>18.2</b>	<b>594,087</b>	<b>23.6</b>
no. employees unknown (2)	6,243	21,713	1.4	58,049	2.3
1 to 19 employees	9,017	9,564	0.6	17,845	0.7
20 to 49 employees	2,748	6,345	0.4	12,123	0.5
50 to 99 employees	1,492	7,658	0.5	15,589	0.6
100 to 249 employees	1,489	15,512	1.0	21,218	0.8
250 to 499 employees	739	8,057	0.5	23,454	0.9
500 or more employees	2,001	211,134	13.7	445,810	17.7
<b>Multiple location companies</b>	<b>18,077</b>	<b>1,310,283</b>	<b>85.2</b>	<b>2,076,530</b>	<b>82.5</b>
no. employees unknown (2)	162	2,132	0.1	1,814	0.1
1 to 19 employees	1,369	2,922	0.2	9,264	0.4
20 to 49 employees	2,394	6,386	0.4	16,385	0.7
50 to 99 employees	2,624	(D)	(D)	32,334	1.3
100 to 249 employees	4,033	79,947	5.2	86,189	3.4
250 to 499 employees	2,479	(D)	(D)	83,730	3.3
500 or more employees	5,016	1,159,795	75.4	1,846,814	73.4
<b>Manufacturers</b>	<b>7,934</b>	<b>833,483</b>	<b>54.2</b>	<b>1,026,093</b>	<b>40.8</b>
no. employees unknown (2)	50	(D)	(D)	238	0.0
1 to 19 employees	201	258	0.0	354	0.0
20 to 49 employees	708	1,310	0.1	1,463	0.1
50 to 99 employees	1,085	(D)	(D)	5,592	0.2
100 to 249 employees	2,103	23,882	1.6	22,046	0.9
250 to 499 employees	1,378	(D)	(D)	(D)	(D)
500 or more employees	2,409	(D)	(D)	(D)	(D)
<b>Wholesalers</b>	<b>5,711</b>	<b>249,564</b>	<b>16.2</b>	<b>565,464</b>	<b>22.5</b>
no. employees unknown (2)	73	(D)	(D)	1,507	0.1
1 to 19 employees	857	2,191	0.1	7,575	0.3
20 to 49 employees	1,150	3,741	0.2	12,726	0.5
50 to 99 employees	1,028	(D)	(D)	21,281	0.8
100 to 249 employees	1,187	(D)	(D)	51,084	2.0
250 to 499 employees	579	(D)	(D)	(D)	(D)
500 or more employees	837	(D)	(D)	(D)	(D)

**Table 1g**  
**2023 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>Other companies (3)</b>	<b>4,432</b>	<b>227,235</b>	<b>14.8</b>	<b>484,974</b>	<b>19.3</b>
no. employees unknown (2)	39	(D)	(D)	69	0.0
1 to 19 employees	311	473	0.0	1,336	0.1
20 to 49 employees	536	1,335	0.1	2,196	0.1
50 to 99 employees	511	(D)	(D)	5,462	0.2
100 to 249 employees	743	(D)	(D)	13,060	0.5
250 to 499 employees	522	(D)	(D)	19,691	0.8
500 or more employees	1,770	209,159	13.6	443,159	17.6
<b>Single location companies</b>	<b>70,482</b>	<b>227,809</b>	<b>14.8</b>	<b>439,164</b>	<b>17.5</b>
no. employees unknown (2)	17,344	85,688	5.6	155,697	6.2
1 to 19 employees	33,014	40,295	2.6	87,109	3.5
20 to 49 employees	10,516	23,446	1.5	55,732	2.2
50 to 99 employees	5,051	(D)	(D)	41,164	1.6
100 to 249 employees	3,320	34,096	2.2	50,863	2.0
250 to 499 employees	799	(D)	(D)	28,075	1.1
500 or more employees	438	9,317	0.6	20,525	0.8
<b>Manufacturers</b>	<b>18,549</b>	<b>79,544</b>	<b>5.2</b>	<b>91,647</b>	<b>3.6</b>
no. employees unknown (2)	3,638	(D)	(D)	38,203	1.5
1 to 19 employees	5,656	4,149	0.3	6,634	0.3
20 to 49 employees	4,101	5,728	0.4	5,997	0.2
50 to 99 employees	2,620	(D)	(D)	7,593	0.3
100 to 249 employees	1,908	11,006	0.7	12,023	0.5
250 to 499 employees	464	(D)	(D)	7,589	0.3
500 or more employees	162	(D)	(D)	13,608	0.5
<b>Wholesalers</b>	<b>32,636</b>	<b>95,518</b>	<b>6.2</b>	<b>238,403</b>	<b>9.5</b>
no. employees unknown (2)	7,502	(D)	(D)	59,514	2.4
1 to 19 employees	18,652	27,055	1.8	63,966	2.5
20 to 49 employees	4,203	12,708	0.8	39,808	1.6
50 to 99 employees	1,450	(D)	(D)	23,443	0.9
100 to 249 employees	666	(D)	(D)	30,682	1.2
250 to 499 employees	118	(D)	(D)	16,723	0.7
500 or more employees	45	(D)	(D)	4,267	0.2
<b>Other companies (3)</b>	<b>19,297</b>	<b>52,747</b>	<b>3.4</b>	<b>109,114</b>	<b>4.3</b>
no. employees unknown (2)	6,204	(D)	(D)	57,980	2.3
1 to 19 employees	8,706	9,092	0.6	16,509	0.7
20 to 49 employees	2,212	5,010	0.3	9,927	0.4
50 to 99 employees	981	(D)	(D)	10,127	0.4
100 to 249 employees	746	(D)	(D)	8,158	0.3
250 to 499 employees	217	(D)	(D)	3,763	0.1
500 or more employees	231	1,975	0.1	2,650	0.1

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1h**  
**2022 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>All identified companies</b>	<b>85,375</b>	<b>1,515,549</b>	<b>100.0</b>	<b>2,566,073</b>	<b>100.0</b>
no. employees unknown (2)	16,050	88,991	5.9	162,519	6.3
1 to 19 employees	33,396	(D)	(D)	111,781	4.4
20 to 49 employees	12,660	30,902	2.0	81,260	3.2
50 to 99 employees	7,622	37,265	2.5	93,197	3.6
100 to 249 employees	7,104	98,728	6.5	(D)	(D)
250 to 499 employees	3,276	(D)	(D)	(D)	(D)
500 or more employees	5,267	1,142,882	75.4	(D)	(D)
<b>Manufacturers</b>	<b>25,959</b>	<b>954,356</b>	<b>63.0</b>	<b>1,112,773</b>	<b>43.4</b>
no. employees unknown (2)	3,507	39,439	2.6	39,940	1.6
1 to 19 employees	5,705	5,110	0.3	8,827	0.3
20 to 49 employees	4,771	7,276	0.5	8,508	0.3
50 to 99 employees	3,715	13,473	0.9	14,027	0.5
100 to 249 employees	3,889	37,299	2.5	(D)	(D)
250 to 499 employees	1,846	36,469	2.4	(D)	(D)
500 or more employees	2,526	815,290	53.8	(D)	(D)
<b>Wholesalers</b>	<b>37,298</b>	<b>340,311</b>	<b>22.5</b>	<b>879,870</b>	<b>34.3</b>
no. employees unknown (2)	6,895	(D)	(D)	61,265	2.4
1 to 19 employees	19,189	(D)	(D)	86,199	3.4
20 to 49 employees	5,316	16,605	1.1	62,073	2.4
50 to 99 employees	2,488	15,611	1.0	60,795	2.4
100 to 249 employees	1,851	43,688	2.9	(D)	(D)
250 to 499 employees	711	(D)	(D)	56,875	2.2
500 or more employees	848	172,892	11.4	(D)	(D)
<b>Other companies (3)</b>	<b>22,118</b>	<b>220,882</b>	<b>14.6</b>	<b>573,431</b>	<b>22.3</b>
no. employees unknown (2)	5,648	(D)	(D)	61,313	2.4
1 to 19 employees	8,502	(D)	(D)	16,755	0.7
20 to 49 employees	2,573	7,022	0.5	10,679	0.4
50 to 99 employees	1,419	8,181	0.5	18,376	0.7
100 to 249 employees	1,364	17,740	1.2	25,609	1.0
250 to 499 employees	719	7,712	0.5	25,562	1.0
500 or more employees	1,893	154,700	10.2	415,138	16.2
<b>Multiple location companies</b>	<b>17,340</b>	<b>1,296,450</b>	<b>85.5</b>	<b>2,090,447</b>	<b>81.5</b>
no. employees unknown (2)	114	1,873	0.1	1,357	0.1
1 to 19 employees	1,297	3,199	0.2	12,428	0.5
20 to 49 employees	2,323	7,789	0.5	19,639	0.8
50 to 99 employees	2,555	12,702	0.8	33,298	1.3
100 to 249 employees	3,814	73,019	4.8	(D)	(D)
250 to 499 employees	2,410	67,852	4.5	(D)	(D)
500 or more employees	4,827	1,130,017	74.6	1,832,521	71.4
<b>Manufacturers</b>	<b>7,632</b>	<b>869,299</b>	<b>57.4</b>	<b>1,020,481</b>	<b>39.8</b>
no. employees unknown (2)	46	249	0.0	639	0.0
1 to 19 employees	163	748	0.0	1,907	0.1
20 to 49 employees	679	1,288	0.1	1,873	0.1
50 to 99 employees	1,063	4,414	0.3	4,791	0.2
100 to 249 employees	1,972	25,362	1.7	(D)	(D)
250 to 499 employees	1,348	30,173	2.0	(D)	(D)
500 or more employees	2,361	807,064	53.3	954,618	37.2
<b>Wholesalers</b>	<b>5,568</b>	<b>253,248</b>	<b>16.7</b>	<b>608,981</b>	<b>23.7</b>
no. employees unknown (2)	47	(D)	(D)	667	0.0
1 to 19 employees	808	(D)	(D)	9,261	0.4
20 to 49 employees	1,139	4,600	0.3	15,371	0.6
50 to 99 employees	1,021	5,341	0.4	24,363	0.9
100 to 249 employees	1,166	36,006	2.4	51,283	2.0
250 to 499 employees	582	31,905	2.1	42,387	1.7
500 or more employees	805	171,979	11.3	465,648	18.1

**Table 1h**  
**2022 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>Other companies (3)</b>	<b>4,140</b>	<b>173,903</b>	<b>11.5</b>	<b>460,985</b>	<b>18.0</b>
no. employees unknown (2)	21	(D)	(D)	51	0.0
1 to 19 employees	326	(D)	(D)	1,261	0.0
20 to 49 employees	505	1,900	0.1	2,395	0.1
50 to 99 employees	471	2,947	0.2	4,144	0.2
100 to 249 employees	676	11,651	0.8	19,984	0.8
250 to 499 employees	480	5,774	0.4	20,897	0.8
500 or more employees	1,661	150,973	10.0	412,255	16.1
<b>Single location companies</b>	<b>68,035</b>	<b>219,099</b>	<b>14.5</b>	<b>475,626</b>	<b>18.5</b>
no. employees unknown (2)	15,936	87,118	5.7	161,161	6.3
1 to 19 employees	32,099	(D)	(D)	99,353	3.9
20 to 49 employees	10,337	23,114	1.5	61,621	2.4
50 to 99 employees	5,067	24,563	1.6	59,899	2.3
100 to 249 employees	3,290	25,709	1.7	(D)	(D)
250 to 499 employees	866	(D)	(D)	25,967	1.0
500 or more employees	440	12,865	0.8	(D)	(D)
<b>Manufacturers</b>	<b>18,327</b>	<b>85,056</b>	<b>5.6</b>	<b>92,292</b>	<b>3.6</b>
no. employees unknown (2)	3,461	39,190	2.6	39,301	1.5
1 to 19 employees	5,542	4,361	0.3	6,920	0.3
20 to 49 employees	4,092	5,988	0.4	6,635	0.3
50 to 99 employees	2,652	9,059	0.6	9,236	0.4
100 to 249 employees	1,917	11,937	0.8	(D)	(D)
250 to 499 employees	498	6,296	0.4	6,815	0.3
500 or more employees	165	8,225	0.5	(D)	(D)
<b>Wholesalers</b>	<b>31,730</b>	<b>87,064</b>	<b>5.7</b>	<b>270,889</b>	<b>10.6</b>
no. employees unknown (2)	6,848	29,719	2.0	60,598	2.4
1 to 19 employees	18,381	(D)	(D)	76,939	3.0
20 to 49 employees	4,177	12,005	0.8	46,701	1.8
50 to 99 employees	1,467	10,270	0.7	36,432	1.4
100 to 249 employees	685	7,683	0.5	(D)	(D)
250 to 499 employees	129	(D)	(D)	14,487	0.6
500 or more employees	43	913	0.1	(D)	(D)
<b>Other companies (3)</b>	<b>17,978</b>	<b>46,979</b>	<b>3.1</b>	<b>112,445</b>	<b>4.4</b>
no. employees unknown (2)	5,627	18,210	1.2	61,262	2.4
1 to 19 employees	8,176	6,660	0.4	15,494	0.6
20 to 49 employees	2,068	5,121	0.3	8,284	0.3
50 to 99 employees	948	5,234	0.3	14,232	0.6
100 to 249 employees	688	6,089	0.4	5,624	0.2
250 to 499 employees	239	1,938	0.1	4,665	0.2
500 or more employees	232	3,727	0.2	2,883	0.1

(1) Known value is defined as the portion of U.S. total exports and U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 2a**  
**Top Companies' Share of the 2023 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2022-2023	
					Number of Identified Exporters	Known Value
<b>All identified companies</b>	<b>277,799</b>	<b>1,780,773</b>	<b>100.0</b>	<b>100.0</b>	<b>-0.8</b>	<b>-2.1</b>
Top 4 companies	4	103,512	5.8	5.8	-	1.4
Top 8 companies	8	180,363	10.1	10.1	-	-0.6
Top 20 companies	20	348,723	19.6	19.6	-	-1.2
Top 50 companies	50	572,469	32.1	32.1	-	-3.3
Top 100 companies	100	748,967	42.1	42.1	-	-3.6
Top 250 companies	250	978,732	55.0	55.0	-	-3.4
Top 500 companies	500	1,145,886	64.3	64.3	-	-3.2
Top 1000 companies	1,000	1,303,077	73.2	73.2	-	-2.7
Top 2000 companies	2,000	1,437,669	80.7	80.7	-	-2.5
<b>Manufacturers</b>	<b>67,553</b>	<b>954,357</b>	<b>53.6</b>	<b>100.0</b>	<b>-1.7</b>	<b>-4.2</b>
Top 4 companies	4	99,521	5.6	10.4	-	9.5
Top 8 companies	8	170,383	9.6	17.9	-	6.2
Top 20 companies	20	312,350	17.5	32.7	-	-1.5
Top 50 companies	50	457,250	25.7	47.9	-	-6.8
Top 100 companies	100	547,446	30.7	57.4	-	-6.6
Top 250 companies	250	661,533	37.1	69.3	-	-5.4
Top 500 companies	500	742,397	41.7	77.8	-	-5.0
Top 1000 companies	1,000	811,667	45.6	85.0	-	-4.7
Top 2000 companies	2,000	865,834	48.6	90.7	-	-4.4
<b>Wholesalers</b>	<b>86,790</b>	<b>457,575</b>	<b>25.7</b>	<b>100.0</b>	<b>-0.7</b>	<b>-6.0</b>
Top 4 companies	4	56,450	3.2	12.3	-	-30.6
Top 8 companies	8	88,019	4.9	19.2	-	-19.1
Top 20 companies	20	144,455	8.1	31.6	-	-11.3
Top 50 companies	50	203,372	11.4	44.4	-	-9.8
Top 100 companies	100	248,757	14.0	54.4	-	-9.2
Top 250 companies	250	300,151	16.9	65.6	-	-8.1
Top 500 companies	500	335,553	18.8	73.3	-	-7.5
Top 1000 companies	1,000	366,571	20.6	80.1	-	-6.9
Top 2000 companies	2,000	393,159	22.1	85.9	-	-6.6
<b>Other companies (3)</b>	<b>123,456</b>	<b>368,840</b>	<b>20.7</b>	<b>100.0</b>	<b>-0.4</b>	<b>9.6</b>
Top 4 companies	4	58,002	3.3	15.7	-	68.4
Top 8 companies	8	81,030	4.6	22.0	-	44.8
Top 20 companies	20	119,107	6.7	32.3	-	27.3
Top 50 companies	50	172,607	9.7	46.8	-	19.5
Top 100 companies	100	209,614	11.8	56.8	-	14.1
Top 250 companies	250	260,248	14.6	70.6	-	12.7
Top 500 companies	500	289,785	16.3	78.6	-	11.8
Top 1000 companies	1,000	311,721	17.5	84.5	-	10.7
Top 2000 companies	2,000	329,774	18.5	89.4	-	10.2

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2b**  
**Top Companies' Share of the 2022 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
<b>All identified companies</b>	<b>279,115</b>	<b>1,814,965</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	102,104	5.6	5.6
Top 8 companies	8	181,388	10.0	10.0
Top 20 companies	20	352,915	19.4	19.4
Top 50 companies	50	591,706	32.6	32.6
Top 100 companies	100	776,765	42.8	42.8
Top 250 companies	250	1,013,037	55.8	55.8
Top 500 companies	500	1,181,967	65.1	65.1
Top 1000 companies	1,000	1,337,135	73.7	73.7
Top 2000 companies	2,000	1,471,194	81.1	81.1
<b>Manufacturers</b>	<b>68,549</b>	<b>994,328</b>	<b>54.8</b>	<b>100.0</b>
Top 4 companies	4	90,855	5.0	9.1
Top 8 companies	8	160,306	8.8	16.1
Top 20 companies	20	316,955	17.5	31.9
Top 50 companies	50	490,677	27.0	49.3
Top 100 companies	100	585,636	32.3	58.9
Top 250 companies	250	698,631	38.5	70.3
Top 500 companies	500	780,247	43.0	78.5
Top 1000 companies	1,000	849,932	46.8	85.5
Top 2000 companies	2,000	903,906	49.8	90.9
<b>Wholesalers</b>	<b>87,171</b>	<b>484,791</b>	<b>26.7</b>	<b>100.0</b>
Top 4 companies	4	81,336	4.5	16.8
Top 8 companies	8	108,828	6.0	22.4
Top 20 companies	20	162,833	9.0	33.6
Top 50 companies	50	225,456	12.4	46.5
Top 100 companies	100	273,535	15.1	56.4
Top 250 companies	250	325,579	17.9	67.2
Top 500 companies	500	361,488	19.9	74.6
Top 1000 companies	1,000	392,554	21.6	81.0
Top 2000 companies	2,000	419,644	23.1	86.6
<b>Other companies (3)</b>	<b>123,395</b>	<b>335,846</b>	<b>18.5</b>	<b>100.0</b>
Top 4 companies	4	34,442	1.9	10.3
Top 8 companies	8	55,938	3.1	16.7
Top 20 companies	20	93,554	5.2	27.9
Top 50 companies	50	144,388	8.0	43.0
Top 100 companies	100	183,664	10.1	54.7
Top 250 companies	250	230,829	12.7	68.7
Top 500 companies	500	258,869	14.3	77.1
Top 1000 companies	1,000	281,083	15.5	83.7
Top 2000 companies	2,000	298,621	16.5	88.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2c**  
**Top Companies' Share of the 2023 Import Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2022-2023	
					Number of Identified Importers	Known Value
<b>All identified companies</b>	<b>242,515</b>	<b>2,742,968</b>	<b>100.0</b>	<b>100.0</b>	<b>3.6</b>	<b>-2.4</b>
Top 4 companies	4	200,330	7.3	7.3	-	6.0
Top 8 companies	8	315,699	11.5	11.5	-	3.7
Top 20 companies	20	556,955	20.3	20.3	-	1.1
Top 50 companies	50	899,666	32.8	32.8	-	3.1
Top 100 companies	100	1,155,667	42.1	42.1	-	1.2
Top 250 companies	250	1,505,757	54.9	54.9	-	0.6
Top 500 companies	500	1,751,517	63.9	63.9	-	0.1
Top 1000 companies	1,000	1,979,940	72.2	72.2	-	-0.2
Top 2000 companies	2,000	2,178,666	79.4	79.4	-	-0.8
<b>Manufacturers</b>	<b>42,223</b>	<b>1,139,743</b>	<b>41.6</b>	<b>100.0</b>	<b>1.6</b>	<b>0.2</b>
Top 4 companies	4	162,004	5.9	14.2	-	16.8
Top 8 companies	8	261,116	9.5	22.9	-	10.7
Top 20 companies	20	442,775	16.1	38.8	-	7.8
Top 50 companies	50	606,057	22.1	53.2	-	6.5
Top 100 companies	100	719,714	26.2	63.1	-	4.1
Top 250 companies	250	861,214	31.4	75.6	-	2.7
Top 500 companies	500	950,492	34.7	83.4	-	1.8
Top 1000 companies	1,000	1,023,445	37.3	89.8	-	1.2
Top 2000 companies	2,000	1,075,919	39.2	94.4	-	0.8
<b>Wholesalers</b>	<b>89,233</b>	<b>908,437</b>	<b>33.1</b>	<b>100.0</b>	<b>1.5</b>	<b>-8.5</b>
Top 4 companies	4	118,786	4.3	13.1	-	-13.0
Top 8 companies	8	161,742	5.9	17.8	-	-10.9
Top 20 companies	20	241,337	8.8	26.6	-	-7.0
Top 50 companies	50	332,095	12.1	36.6	-	-6.1
Top 100 companies	100	401,289	14.6	44.2	-	-5.8
Top 250 companies	250	499,206	18.2	55.0	-	-5.2
Top 500 companies	500	572,366	20.9	63.0	-	-5.5
Top 1000 companies	1,000	642,721	23.4	70.8	-	-6.4
Top 2000 companies	2,000	708,672	25.8	78.0	-	-7.1
<b>Other companies (3)</b>	<b>111,059</b>	<b>694,788</b>	<b>25.3</b>	<b>100.0</b>	<b>6.2</b>	<b>2.2</b>
Top 4 companies	4	100,100	3.6	14.4	-	2.7
Top 8 companies	8	160,708	5.9	23.1	-	2.2
Top 20 companies	20	259,535	9.5	37.4	-	1.0
Top 50 companies	50	365,801	13.3	52.6	-	-0.2
Top 100 companies	100	437,885	16.0	63.0	-	1.1
Top 250 companies	250	521,683	19.0	75.1	-	1.4
Top 500 companies	500	568,488	20.7	81.8	-	1.6
Top 1000 companies	1,000	604,359	22.0	87.0	-	1.8
Top 2000 companies	2,000	633,085	23.1	91.1	-	2.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2d**  
**Top Companies' Share of the 2022 Import Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type</b>	<b>Number of Identified Importers</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>% of Company Type Value (2)</b>
<b>All identified companies</b>	<b>234,074</b>	<b>2,809,327</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	189,037	6.7	6.7
Top 8 companies	8	304,550	10.8	10.8
Top 20 companies	20	550,934	19.6	19.6
Top 50 companies	50	872,341	31.1	31.1
Top 100 companies	100	1,142,132	40.7	40.7
Top 250 companies	250	1,496,946	53.3	53.3
Top 500 companies	500	1,749,400	62.3	62.3
Top 1000 companies	1,000	1,984,023	70.6	70.6
Top 2000 companies	2,000	2,196,204	78.2	78.2
<b>Manufacturers</b>	<b>41,578</b>	<b>1,137,034</b>	<b>40.5</b>	<b>100.0</b>
Top 4 companies	4	138,671	4.9	12.2
Top 8 companies	8	235,801	8.4	20.7
Top 20 companies	20	410,605	14.6	36.1
Top 50 companies	50	568,957	20.3	50.0
Top 100 companies	100	691,294	24.6	60.8
Top 250 companies	250	838,884	29.9	73.8
Top 500 companies	500	933,811	33.2	82.1
Top 1000 companies	1,000	1,010,929	36.0	88.9
Top 2000 companies	2,000	1,067,421	38.0	93.9
<b>Wholesalers</b>	<b>87,891</b>	<b>992,771</b>	<b>35.3</b>	<b>100.0</b>
Top 4 companies	4	136,557	4.9	13.8
Top 8 companies	8	181,554	6.5	18.3
Top 20 companies	20	259,617	9.2	26.2
Top 50 companies	50	353,839	12.6	35.6
Top 100 companies	100	425,904	15.2	42.9
Top 250 companies	250	526,489	18.7	53.0
Top 500 companies	500	605,937	21.6	61.0
Top 1000 companies	1,000	686,331	24.4	69.1
Top 2000 companies	2,000	763,162	27.2	76.9
<b>Other companies (3)</b>	<b>104,605</b>	<b>679,522</b>	<b>24.2</b>	<b>100.0</b>
Top 4 companies	4	97,443	3.5	14.3
Top 8 companies	8	157,324	5.6	23.2
Top 20 companies	20	257,018	9.1	37.8
Top 50 companies	50	366,537	13.0	53.9
Top 100 companies	100	433,192	15.4	63.7
Top 250 companies	250	514,312	18.3	75.7
Top 500 companies	500	559,629	19.9	82.4
Top 1000 companies	1,000	593,420	21.1	87.3
Top 2000 companies	2,000	620,521	22.1	91.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 3a**  
**2023 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,780,773</b>	<b>277,799</b>	<b>661,649</b>	<b>37.2</b>	<b>15.7</b>	<b>1,119,124</b>	<b>62.8</b>	<b>97.5</b>
no. employees unknown (3)	197,691	118,997	46,641	23.6	11.4	151,050	76.4	96.3
1 to 19 employees	88,476	93,907	8,842	10.0	11.2	79,633	90.0	98.1
20 to 49 employees	46,470	26,750	4,243	9.1	18.6	42,227	90.9	98.7
50 to 99 employees	48,993	13,838	13,720	28.0	26.8	35,273	72.0	98.7
100 to 249 employees	124,604	11,676	38,293	30.7	36.0	86,311	69.3	98.3
250 to 499 employees	82,191	4,846	21,193	25.8	44.8	60,998	74.2	98.3
500 or more employees	1,192,349	7,785	528,716	44.3	56.7	663,632	55.7	98.0
<b>Manufacturers</b>	<b>954,357</b>	<b>67,553</b>	<b>381,894</b>	<b>40.0</b>	<b>21.9</b>	<b>572,464</b>	<b>60.0</b>	<b>98.7</b>
no. employees unknown (3)	53,150	18,593	16,755	31.5	15.4	36,394	68.5	97.9
1 to 19 employees	8,106	20,084	1,121	13.8	10.6	6,985	86.2	98.6
20 to 49 employees	10,975	11,334	775	7.1	17.7	10,201	92.9	99.3
50 to 99 employees	17,607	6,725	3,504	19.9	28.2	14,103	80.1	99.4
100 to 249 employees	40,867	5,737	5,406	13.2	41.2	35,460	86.8	99.3
250 to 499 employees	35,917	2,259	7,812	21.8	57.4	28,104	78.2	99.3
500 or more employees	787,737	2,821	346,520	44.0	78.4	441,217	56.0	99.8
<b>Wholesalers</b>	<b>457,575</b>	<b>86,790</b>	<b>158,796</b>	<b>34.7</b>	<b>16.2</b>	<b>298,779</b>	<b>65.3</b>	<b>98.2</b>
no. employees unknown (3)	73,697	31,815	17,237	23.4	11.8	56,460	76.6	97.3
1 to 19 employees	55,273	38,779	4,491	8.1	13.4	50,782	91.9	98.5
20 to 49 employees	24,730	8,146	2,258	9.1	23.4	22,472	90.9	99.0
50 to 99 employees	21,413	3,503	6,531	30.5	32.0	14,882	69.5	99.0
100 to 249 employees	65,544	2,537	28,526	43.5	39.9	37,018	56.5	99.2
250 to 499 employees	36,236	960	11,331	31.3	46.3	24,905	68.7	99.5
500 or more employees	180,682	1,050	88,423	48.9	65.2	92,259	51.1	99.5
<b>Other companies (4)</b>	<b>368,840</b>	<b>123,456</b>	<b>120,959</b>	<b>32.8</b>	<b>11.9</b>	<b>247,882</b>	<b>67.2</b>	<b>96.2</b>
no. employees unknown (3)	70,845	68,589	12,649	17.9	10.1	58,195	82.1	95.4
1 to 19 employees	25,097	35,044	3,231	12.9	9.1	21,866	87.1	97.5
20 to 49 employees	10,764	7,270	1,210	11.2	14.7	9,554	88.8	97.3
50 to 99 employees	9,973	3,610	3,685	36.9	19.1	6,288	63.1	97.1
100 to 249 employees	18,193	3,402	4,361	24.0	24.4	13,832	76.0	96.1
250 to 499 employees	10,038	1,627	2,050	20.4	26.4	7,988	79.6	96.2
500 or more employees	223,930	3,914	93,773	41.9	38.8	130,157	58.1	96.3
<b>Multiple location companies</b>	<b>1,361,569</b>	<b>29,650</b>	<b>572,714</b>	<b>42.1</b>	<b>37.6</b>	<b>788,855</b>	<b>57.9</b>	<b>98.4</b>
no. employees unknown (3)	3,613	395	172	4.7	20.0	3,442	95.3	98.0
1 to 19 employees	5,536	3,066	1,080	19.5	15.5	4,456	80.5	98.0
20 to 49 employees	10,629	4,600	1,189	11.2	22.5	9,441	88.8	98.6
50 to 99 employees	17,374	4,641	4,271	24.6	28.4	13,102	75.4	98.8
100 to 249 employees	85,973	6,334	27,633	32.1	38.1	58,340	67.9	98.6
250 to 499 employees	55,912	3,612	11,590	20.7	46.7	44,323	79.3	98.5
500 or more employees	1,182,532	7,002	526,781	44.5	59.0	655,751	55.5	98.2
<b>Manufacturers</b>	<b>845,879</b>	<b>11,000</b>	<b>356,976</b>	<b>42.2</b>	<b>48.6</b>	<b>488,904</b>	<b>57.8</b>	<b>99.5</b>
no. employees unknown (3)	(D)	121	92	19.8	24.0	(D)	(D)	98.3
1 to 19 employees	450	533	101	22.5	14.4	349	77.5	98.9
20 to 49 employees	(D)	1,346	(D)	(D)	23.0	(D)	(D)	99.5
50 to 99 employees	6,084	1,816	1,468	24.1	30.9	4,616	75.9	99.6
100 to 249 employees	27,164	2,896	3,357	12.4	44.7	23,806	87.6	99.4
250 to 499 employees	29,084	1,664	(D)	(D)	59.4	(D)	(D)	99.5
500 or more employees	780,830	2,624	345,014	44.2	79.7	435,816	55.8	99.8
<b>Wholesalers</b>	<b>268,936</b>	<b>8,489</b>	<b>116,028</b>	<b>43.1</b>	<b>34.8</b>	<b>152,908</b>	<b>56.9</b>	<b>99.2</b>
no. employees unknown (3)	1,910	142	75	3.9	25.4	1,836	96.1	99.3
1 to 19 employees	3,561	1,492	290	8.1	17.9	3,271	91.9	98.7
20 to 49 employees	6,729	1,834	(D)	(D)	26.8	(D)	(D)	99.0
50 to 99 employees	7,650	1,559	1,039	13.6	30.5	6,611	86.4	99.0
100 to 249 employees	50,551	1,653	22,634	44.8	39.4	27,917	55.2	99.5
250 to 499 employees	18,640	812	(D)	(D)	45.9	(D)	(D)	99.6
500 or more employees	179,895	997	88,244	49.1	65.8	91,652	50.9	99.7

**Table 3a**  
**2023 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Other companies (4)</b>	<b>246,753</b>	<b>10,161</b>	<b>99,710</b>	<b>40.4</b>	<b>28.0</b>	<b>147,043</b>	<b>59.6</b>	<b>96.7</b>
no. employees unknown (3)	(D)	132	5	0.4	10.6	(D)	(D)	96.2
1 to 19 employees	1,525	1,041	689	45.2	12.7	837	54.8	96.6
20 to 49 employees	(D)	1,420	(D)	(D)	16.4	(D)	(D)	97.3
50 to 99 employees	3,640	1,266	1,764	48.5	22.4	1,875	51.5	97.5
100 to 249 employees	8,259	1,785	1,641	19.9	26.3	6,618	80.1	96.4
250 to 499 employees	8,188	1,136	(D)	(D)	28.7	(D)	(D)	96.2
500 or more employees	221,807	3,381	93,523	42.2	41.0	128,284	57.8	96.4
<b>Single location companies</b>	<b>419,203</b>	<b>248,149</b>	<b>88,935</b>	<b>21.2</b>	<b>13.0</b>	<b>330,269</b>	<b>78.8</b>	<b>97.3</b>
no. employees unknown (3)	194,078	118,602	46,470	23.9	11.3	147,608	76.1	96.3
1 to 19 employees	82,940	90,841	7,762	9.4	11.0	75,177	90.6	98.1
20 to 49 employees	35,840	22,150	3,054	8.5	17.8	32,786	91.5	98.7
50 to 99 employees	31,619	9,197	9,449	29.9	26.0	22,171	70.1	98.6
100 to 249 employees	38,631	5,342	10,660	27.6	33.5	27,970	72.4	98.1
250 to 499 employees	26,278	1,234	9,604	36.5	39.2	16,675	63.5	97.7
500 or more employees	9,817	783	1,936	19.7	35.9	7,881	80.3	96.3
<b>Manufacturers</b>	<b>108,478</b>	<b>56,553</b>	<b>24,918</b>	<b>23.0</b>	<b>16.7</b>	<b>83,560</b>	<b>77.0</b>	<b>98.6</b>
no. employees unknown (3)	(D)	18,472	16,664	31.6	15.3	(D)	(D)	97.9
1 to 19 employees	7,656	19,551	1,020	13.3	10.5	6,636	86.7	98.6
20 to 49 employees	(D)	9,988	(D)	(D)	17.0	(D)	(D)	99.2
50 to 99 employees	11,522	4,909	2,036	17.7	27.2	9,486	82.3	99.3
100 to 249 employees	13,703	2,841	2,049	15.0	37.6	11,654	85.0	99.2
250 to 499 employees	6,832	595	(D)	(D)	51.9	(D)	(D)	98.8
500 or more employees	6,907	197	1,505	21.8	60.9	5,401	78.2	98.5
<b>Wholesalers</b>	<b>188,639</b>	<b>78,301</b>	<b>42,768</b>	<b>22.7</b>	<b>14.2</b>	<b>145,870</b>	<b>77.3</b>	<b>98.1</b>
no. employees unknown (3)	71,787	31,673	17,162	23.9	11.7	54,625	76.1	97.3
1 to 19 employees	51,712	37,287	4,201	8.1	13.2	47,512	91.9	98.5
20 to 49 employees	18,001	6,312	(D)	(D)	22.4	(D)	(D)	99.0
50 to 99 employees	13,764	1,944	5,492	39.9	33.2	8,271	60.1	99.0
100 to 249 employees	14,993	884	5,891	39.3	41.0	9,102	60.7	98.8
250 to 499 employees	17,596	148	(D)	(D)	48.0	(D)	(D)	98.6
500 or more employees	787	53	180	22.9	54.7	607	77.1	96.2
<b>Other companies (4)</b>	<b>122,087</b>	<b>113,295</b>	<b>21,248</b>	<b>17.4</b>	<b>10.4</b>	<b>100,839</b>	<b>82.6</b>	<b>96.2</b>
no. employees unknown (3)	(D)	68,457	12,644	18.2	10.1	(D)	(D)	95.4
1 to 19 employees	23,571	34,003	2,542	10.8	9.0	21,030	89.2	97.5
20 to 49 employees	(D)	5,850	(D)	(D)	14.3	(D)	(D)	97.4
50 to 99 employees	6,333	2,344	1,920	30.3	17.3	4,413	69.7	96.8
100 to 249 employees	9,934	1,617	2,720	27.4	22.3	7,214	72.6	95.7
250 to 499 employees	1,850	491	(D)	(D)	21.2	(D)	(D)	96.1
500 or more employees	2,124	533	251	11.8	24.8	1,873	88.2	95.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 3b**  
**2022 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,814,965</b>	<b>279,115</b>	<b>658,369</b>	<b>36.3</b>	<b>15.3</b>	<b>1,156,596</b>	<b>63.7</b>	<b>97.7</b>
no. employees unknown (3)	220,472	118,658	52,706	23.9	10.9	167,766	76.1	96.7
1 to 19 employees	91,889	94,975	12,090	13.2	10.9	79,799	86.8	98.2
20 to 49 employees	51,958	26,964	5,613	10.8	18.3	46,345	89.2	98.9
50 to 99 employees	50,918	14,200	11,719	23.0	26.5	39,199	77.0	98.7
100 to 249 employees	112,347	11,633	26,301	23.4	35.5	86,046	76.6	98.5
250 to 499 employees	120,944	4,961	47,831	39.5	44.8	73,112	60.5	98.4
500 or more employees	1,166,438	7,724	502,110	43.0	56.4	664,328	57.0	98.3
<b>Manufacturers</b>	<b>994,328</b>	<b>68,549</b>	<b>392,266</b>	<b>39.5</b>	<b>21.6</b>	<b>602,062</b>	<b>60.5</b>	<b>98.8</b>
no. employees unknown (3)	54,761	18,832	16,851	30.8	15.0	37,910	69.2	98.1
1 to 19 employees	8,768	20,434	1,507	17.2	10.4	7,261	82.8	98.8
20 to 49 employees	11,402	11,490	1,191	10.4	17.7	10,211	89.6	99.1
50 to 99 employees	17,836	6,965	3,070	17.2	28.0	14,766	82.8	99.3
100 to 249 employees	44,281	5,700	5,437	12.3	41.0	38,844	87.7	99.3
250 to 499 employees	38,827	2,306	8,455	21.8	57.2	30,372	78.2	99.4
500 or more employees	818,454	2,822	355,755	43.5	78.7	462,698	56.5	99.6
<b>Wholesalers</b>	<b>484,791</b>	<b>87,171</b>	<b>170,335</b>	<b>35.1</b>	<b>15.9</b>	<b>314,456</b>	<b>64.9</b>	<b>98.4</b>
no. employees unknown (3)	85,225	31,458	22,172	26.0	11.4	63,053	74.0	97.8
1 to 19 employees	57,652	39,338	7,043	12.2	13.1	50,608	87.8	98.6
20 to 49 employees	27,663	8,224	2,633	9.5	23.1	25,030	90.5	99.3
50 to 99 employees	21,290	3,607	5,736	26.9	31.0	15,555	73.1	99.2
100 to 249 employees	47,251	2,558	16,107	34.1	39.8	31,144	65.9	99.4
250 to 499 employees	66,770	974	36,370	54.5	44.7	30,400	45.5	99.5
500 or more employees	178,940	1,012	80,273	44.9	66.8	98,666	55.1	99.6
<b>Other companies (4)</b>	<b>335,846</b>	<b>123,395</b>	<b>95,768</b>	<b>28.5</b>	<b>11.4</b>	<b>240,077</b>	<b>71.5</b>	<b>96.5</b>
no. employees unknown (3)	80,486	68,368	13,683	17.0	9.6	66,803	83.0	95.8
1 to 19 employees	25,469	35,203	3,540	13.9	8.8	21,929	86.1	97.4
20 to 49 employees	12,893	7,250	1,788	13.9	13.9	11,104	86.1	97.9
50 to 99 employees	11,792	3,628	2,913	24.7	19.0	8,879	75.3	96.9
100 to 249 employees	20,814	3,375	4,756	22.8	22.9	16,058	77.2	96.7
250 to 499 employees	15,347	1,681	3,006	19.6	28.0	12,340	80.4	96.5
500 or more employees	169,045	3,890	66,081	39.1	37.6	102,964	60.9	97.0
<b>Multiple location companies</b>	<b>1,353,502</b>	<b>29,308</b>	<b>549,293</b>	<b>40.6</b>	<b>37.5</b>	<b>804,209</b>	<b>59.4</b>	<b>98.6</b>
no. employees unknown (3)	2,501	326	166	6.6	20.9	2,335	93.4	99.1
1 to 19 employees	8,336	3,041	(D)	(D)	16.0	(D)	(D)	97.8
20 to 49 employees	14,240	4,578	1,524	10.7	21.6	12,716	89.3	98.8
50 to 99 employees	16,113	4,686	3,058	19.0	29.2	13,055	81.0	98.7
100 to 249 employees	81,400	6,183	19,609	24.1	37.9	61,791	75.9	98.7
250 to 499 employees	77,973	3,622	(D)	(D)	46.1	(D)	(D)	98.7
500 or more employees	1,152,939	6,872	499,717	43.3	59.2	653,223	56.7	98.5
<b>Manufacturers</b>	<b>879,227</b>	<b>10,798</b>	<b>366,654</b>	<b>41.7</b>	<b>49.5</b>	<b>512,573</b>	<b>58.3</b>	<b>99.4</b>
no. employees unknown (3)	309	101	28	8.9	29.7	282	91.1	100.0
1 to 19 employees	859	470	(D)	(D)	14.7	(D)	(D)	98.3
20 to 49 employees	1,685	1,302	231	13.7	21.8	1,454	86.3	99.2
50 to 99 employees	5,566	1,862	749	13.5	32.8	4,817	86.5	99.3
100 to 249 employees	28,981	2,782	3,592	12.4	45.5	25,389	87.6	99.4
250 to 499 employees	31,938	1,664	(D)	(D)	59.3	(D)	(D)	99.5
500 or more employees	809,888	2,617	354,210	43.7	80.3	455,678	56.3	99.8
<b>Wholesalers</b>	<b>275,199</b>	<b>8,500</b>	<b>109,593</b>	<b>39.8</b>	<b>34.6</b>	<b>165,606</b>	<b>60.2</b>	<b>99.2</b>
no. employees unknown (3)	(D)	109	(D)	(D)	18.3	1,810	98.7	99.1
1 to 19 employees	6,656	1,471	3,099	46.6	19.4	3,557	53.4	98.4
20 to 49 employees	9,907	1,884	558	5.6	25.8	9,349	94.4	99.3
50 to 99 employees	6,901	1,584	1,072	15.5	30.9	5,830	84.5	99.2
100 to 249 employees	38,785	1,680	13,452	34.7	38.9	25,333	65.3	99.5
250 to 499 employees	(D)	811	(D)	(D)	43.9	21,766	65.6	99.8
500 or more employees	177,957	961	79,996	45.0	67.7	97,961	55.0	99.6

**Table 3b**  
**2022 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Other companies (4)</b>	<b>199,076</b>	<b>10,010</b>	<b>73,046</b>	<b>36.7</b>	<b>27.1</b>	<b>126,030</b>	<b>63.3</b>	<b>97.1</b>
no. employees unknown (3)	(D)	116	(D)	(D)	15.5	243	67.8	98.3
1 to 19 employees	820	1,100	146	17.8	12.1	674	82.2	96.7
20 to 49 employees	2,648	1,392	735	27.8	15.8	1,912	72.2	97.8
50 to 99 employees	3,646	1,240	1,237	33.9	21.6	2,409	66.1	97.1
100 to 249 employees	13,634	1,721	2,565	18.8	24.6	11,070	81.2	96.7
250 to 499 employees	(D)	1,147	(D)	(D)	28.6	10,140	78.7	96.8
500 or more employees	165,095	3,294	65,511	39.7	40.0	99,583	60.3	97.3
<b>Single location companies</b>	<b>461,463</b>	<b>249,807</b>	<b>109,077</b>	<b>23.6</b>	<b>12.7</b>	<b>352,387</b>	<b>76.4</b>	<b>97.6</b>
no. employees unknown (3)	217,972	118,332	52,540	24.1	10.9	165,431	75.9	96.7
1 to 19 employees	83,553	91,934	(D)	(D)	10.8	(D)	(D)	98.2
20 to 49 employees	37,718	22,386	4,088	10.8	17.6	33,629	89.2	98.9
50 to 99 employees	34,805	9,514	8,661	24.9	25.1	26,144	75.1	98.7
100 to 249 employees	30,947	5,450	6,692	21.6	32.8	24,255	78.4	98.4
250 to 499 employees	42,971	1,339	(D)	(D)	41.4	(D)	(D)	97.8
500 or more employees	13,498	852	2,393	17.7	33.9	11,106	82.3	96.1
<b>Manufacturers</b>	<b>115,101</b>	<b>57,751</b>	<b>25,612</b>	<b>22.3</b>	<b>16.4</b>	<b>89,489</b>	<b>77.7</b>	<b>98.7</b>
no. employees unknown (3)	54,452	18,731	16,823	30.9	14.9	37,628	69.1	98.1
1 to 19 employees	7,909	19,964	(D)	(D)	10.3	(D)	(D)	98.8
20 to 49 employees	9,717	10,188	960	9.9	17.2	8,756	90.1	99.1
50 to 99 employees	12,270	5,103	2,320	18.9	26.3	9,949	81.1	99.3
100 to 249 employees	15,300	2,918	1,845	12.1	36.8	13,455	87.9	99.1
250 to 499 employees	6,888	642	(D)	(D)	52.0	(D)	(D)	99.1
500 or more employees	8,566	205	1,545	18.0	58.5	7,020	82.0	97.6
<b>Wholesalers</b>	<b>209,592</b>	<b>78,671</b>	<b>60,742</b>	<b>29.0</b>	<b>13.9</b>	<b>148,851</b>	<b>71.0</b>	<b>98.4</b>
no. employees unknown (3)	(D)	31,349	(D)	(D)	11	61,242	73.4	97.8
1 to 19 employees	50,995	37,867	3,944	7.7	12.9	47,051	92.3	98.6
20 to 49 employees	17,756	6,340	2,075	11.7	22.3	15,681	88.3	99.3
50 to 99 employees	14,389	2,023	4,664	32.4	31.1	9,725	67.6	99.3
100 to 249 employees	8,466	878	2,655	31.4	41.6	5,811	68.6	99.2
250 to 499 employees	(D)	163	(D)	(D)	48.5	8,635	25.7	98.2
500 or more employees	983	51	278	28.3	49.0	705	71.7	100.0
<b>Other companies (4)</b>	<b>136,770</b>	<b>113,385</b>	<b>22,723</b>	<b>16.6</b>	<b>10.0</b>	<b>114,047</b>	<b>83.4</b>	<b>96.5</b>
no. employees unknown (3)	(D)	68,252	(D)	(D)	9.6	66,560	83.1	95.8
1 to 19 employees	24,649	34,103	3,394	13.8	8.7	21,255	86.2	97.5
20 to 49 employees	10,245	5,858	1,053	10.3	13.4	9,192	89.7	97.9
50 to 99 employees	8,146	2,388	1,677	20.6	17.6	6,470	79.4	96.8
100 to 249 employees	7,180	1,654	2,191	30.5	21.1	4,989	69.5	96.7
250 to 499 employees	(D)	534	(D)	(D)	26.6	2,201	89.1	96.1
500 or more employees	3,950	596	570	14.4	24.2	3,380	85.6	95.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 4a**  
**2023 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,780,773</b>	<b>277,799</b>	<b>5.7</b>	<b>60.1</b>	<b>5.8</b>	<b>23.8</b>	<b>6.2</b>	<b>8.5</b>	<b>14.0</b>	<b>5.6</b>	<b>21.9</b>	<b>1.5</b>	<b>46.5</b>	<b>0.4</b>
no. employees unknown(2)	197,691	118,997	23.2	74.9	16.0	17.7	12.5	4.6	18.4	2.4	26.6	0.5	3.3	0.1
1 to 19 employees	88,476	93,907	26.7	57.4	24.9	28.4	20.7	9.3	20.9	4.4	5.3	0.5	1.6	0.0
20 to 49 employees	46,470	26,750	14.6	43.1	20.6	30.5	19.5	14.0	30.8	10.3	9.8	2.0	4.8	0.2
50 to 99 employees	48,993	13,838	8.4	36.5	18.9	31.2	12.7	15.7	41.0	12.7	13.9	3.4	5.1	0.4
100 to 249 employees	124,604	11,676	5.0	33.6	8.0	28.1	14.7	15.9	22.8	15.8	30.0	5.7	19.5	0.9
250 to 499 employees	82,191	4,846	4.3	31.4	7.4	24.3	9.3	14.8	32.7	18.4	19.4	9.0	27.0	2.0
500 or more employees	1,192,349	7,785	1.0	26.3	1.2	20.6	2.2	12.9	8.7	16.4	22.4	14.6	64.4	9.2
<b>Manufacturers</b>	<b>954,357</b>	<b>67,553</b>	<b>2.0</b>	<b>44.4</b>	<b>2.8</b>	<b>28.6</b>	<b>4.7</b>	<b>12.8</b>	<b>10.1</b>	<b>9.9</b>	<b>22.3</b>	<b>3.3</b>	<b>58.1</b>	<b>1.0</b>
no. employees unknown(2)	53,150	18,593	10.0	60.3	9.2	24.6	9.1	8.5	19.4	5.2	47.8	1.2	4.5	0.1
1 to 19 employees	8,106	20,084	24.0	51.7	26.8	30.7	18.2	11.4	24.1	5.7	(D)	(D)	(D)	(D)
20 to 49 employees	10,975	11,334	12.1	38.2	23.8	32.5	22.3	15.0	32.1	12.2	9.3	2.0	0.5	0.1
50 to 99 employees	17,607	6,725	8.0	29.7	17.2	33.4	15.3	17.6	37.8	14.7	(D)	(D)	(D)	(D)
100 to 249 employees	40,867	5,737	8.5	24.8	9.5	29.1	30.8	19.0	30.5	18.6	16.7	7.5	3.9	1.1
250 to 499 employees	35,917	2,259	2.6	17.5	10.4	23.8	14.4	18.0	32.6	24.5	30.3	13.3	9.7	2.8
500 or more employees	787,737	2,821	0.5	8.6	0.9	15.3	2.0	14.4	6.3	21.8	21.1	23.5	69.2	16.5
<b>Wholesalers</b>	<b>457,575</b>	<b>86,790</b>	<b>7.8</b>	<b>52.8</b>	<b>9.2</b>	<b>28.6</b>	<b>8.7</b>	<b>10.4</b>	<b>17.3</b>	<b>6.4</b>	<b>23.5</b>	<b>1.5</b>	<b>33.6</b>	<b>0.3</b>
no. employees unknown(2)	73,697	31,815	23.6	67.3	17.2	22.8	16.5	6.1	17.6	3.1	20.5	0.6	4.7	0.1
1 to 19 employees	55,273	38,779	22.2	50.2	23.8	32.5	23.3	11.0	22.7	5.5	6.0	0.7	2.0	0.1
20 to 49 employees	24,730	8,146	10.5	35.8	17.6	32.5	20.4	16.7	31.6	11.7	12.6	2.9	7.3	0.4
50 to 99 employees	21,413	3,503	8.7	29.7	21.0	31.1	12.3	19.3	40.4	15.0	14.0	4.2	3.6	0.6
100 to 249 employees	65,544	2,537	0.9	24.6	7.2	29.7	6.1	17.4	15.6	20.2	35.9	6.9	34.2	1.2
250 to 499 employees	36,236	960	1.9	23.9	1.3	25.4	3.2	14.9	34.5	23.2	9.6	9.9	49.4	2.7
500 or more employees	180,682	1,050	0.2	12.3	1.3	17.5	1.0	13.7	7.9	22.3	30.8	22.0	58.7	12.2
<b>Other companies (3)</b>	<b>368,840</b>	<b>123,456</b>	<b>13.0</b>	<b>73.9</b>	<b>9.0</b>	<b>17.9</b>	<b>7.1</b>	<b>4.9</b>	<b>19.9</b>	<b>2.6</b>	<b>18.7</b>	<b>0.6</b>	<b>32.3</b>	<b>0.1</b>
no. employees unknown(2)	70,845	68,589	32.6	82.3	19.8	13.4	11.0	2.8	18.6	1.3	17.2	0.2	0.9	0.0
1 to 19 employees	25,097	35,044	37.4	68.6	26.8	22.5	15.6	6.1	15.9	2.5	(D)	(D)	(D)	(D)
20 to 49 employees	10,764	7,270	26.5	58.9	24.1	25.0	14.6	9.3	27.6	5.7	3.8	0.9	3.4	0.1
50 to 99 employees	9,973	3,610	8.4	55.9	17.5	27.3	8.9	8.8	47.6	6.7	(D)	(D)	(D)	(D)
100 to 249 employees	18,193	3,402	11.5	55.2	7.5	25.3	9.7	9.5	31.6	7.7	38.6	1.9	1.2	0.3
250 to 499 employees	10,038	1,627	18.6	55.1	19.0	24.5	12.8	10.3	26.1	7.1	15.6	2.5	7.9	0.6
500 or more employees	223,930	3,914	3.5	42.9	2.2	25.3	4.1	11.6	18.0	11.0	20.2	6.1	52.1	3.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4b**  
**2022 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,814,965</b>	<b>279,115</b>	<b>5.8</b>	<b>59.8</b>	<b>6.2</b>	<b>23.8</b>	<b>6.3</b>	<b>8.7</b>	<b>13.8</b>	<b>5.7</b>	<b>21.3</b>	<b>1.6</b>	<b>46.5</b>	<b>0.4</b>
no. employees unknown(2)	220,472	118,658	22.7	74.5	16.6	17.9	12.8	4.7	17.8	2.4	27.8	0.5	2.3	0.0
1 to 19 employees	91,889	94,975	26.8	57.2	24.4	28.3	19.6	9.4	23.6	4.6	4.1	0.5	1.4	0.0
20 to 49 employees	51,958	26,964	17.2	42.6	19.6	30.5	17.8	14.1	30.8	10.4	9.9	2.1	4.6	0.2
50 to 99 employees	50,918	14,200	7.5	36.9	17.8	30.0	18.6	15.9	36.8	13.1	15.2	3.6	4.0	0.5
100 to 249 employees	112,347	11,633	5.5	33.4	9.0	27.5	16.0	16.0	34.2	16.0	(D)	6.1	(D)	1.0
250 to 499 employees	120,944	4,961	2.0	30.3	5.8	23.8	6.2	15.5	22.4	19.0	(D)	9.1	(D)	2.2
500 or more employees	1,166,438	7,724	0.9	27.2	1.5	20.2	2.1	12.6	7.7	16.3	22.2	14.4	65.7	9.3
<b>Manufacturers</b>	<b>994,328</b>	<b>68,549</b>	<b>1.6</b>	<b>43.7</b>	<b>2.8</b>	<b>28.8</b>	<b>4.5</b>	<b>12.9</b>	<b>9.7</b>	<b>10.2</b>	<b>21.4</b>	<b>3.4</b>	<b>60.0</b>	<b>1.0</b>
no. employees unknown(2)	54,761	18,832	9.2	59.1	10.0	25.3	8.3	9.0	18.6	5.4	51.2	1.2	2.6	0.1
1 to 19 employees	8,768	20,434	22.0	50.6	23.9	31.6	17.5	11.2	31.6	6.1	5.0	0.5	0.1	0.0
20 to 49 employees	11,402	11,490	15.4	37.6	22.7	32.7	21.9	15.4	30.0	12.1	9.1	2.1	0.8	0.1
50 to 99 employees	17,836	6,965	7.2	30.4	19.2	32.1	18.7	17.6	33.7	14.9	13.5	4.4	7.6	0.6
100 to 249 employees	44,281	5,700	7.9	24.4	8.3	28.5	29.8	18.6	32.3	19.2	17.9	8.1	3.7	1.2
250 to 499 employees	38,827	2,306	2.3	16.7	11.1	23.4	11.5	18.9	33.2	24.6	31.6	13.2	10.2	3.3
500 or more employees	818,454	2,822	0.2	9.1	0.8	14.1	1.8	13.9	5.7	22.4	19.7	23.8	71.9	16.7
<b>Wholesalers</b>	<b>484,791</b>	<b>87,171</b>	<b>8.5</b>	<b>52.4</b>	<b>8.5</b>	<b>28.6</b>	<b>8.4</b>	<b>10.6</b>	<b>16.7</b>	<b>6.5</b>	<b>23.3</b>	<b>1.6</b>	<b>34.6</b>	<b>0.3</b>
no. employees unknown(2)	85,225	31,458	22.4	66.7	17.0	23.3	14.3	6.4	19.9	3.0	22.8	0.5	3.6	0.1
1 to 19 employees	57,652	39,338	23.6	50.4	23.3	31.9	21.1	11.3	25.8	5.6	4.5	0.7	1.6	0.1
20 to 49 employees	27,663	8,224	11.2	34.9	18.4	33.0	17.1	16.9	33.9	11.8	12.5	3.1	7.0	0.4
50 to 99 employees	21,290	3,607	6.4	29.3	14.2	31.0	24.0	19.2	37.6	15.9	15.1	4.1	2.7	0.5
100 to 249 employees	47,251	2,558	2.1	23.8	8.3	29.3	7.0	17.8	31.1	20.4	(D)	7.2	(D)	1.5
250 to 499 employees	66,770	974	0.8	22.6	0.8	25.4	2.0	15.7	8.8	23.6	(D)	10.4	(D)	2.4
500 or more employees	178,940	1,012	1.4	11.6	0.5	17.9	1.0	13.2	6.4	22.7	34.5	21.4	56.3	13.1
<b>Other companies (3)</b>	<b>335,846</b>	<b>123,395</b>	<b>14.5</b>	<b>74.0</b>	<b>13.1</b>	<b>17.7</b>	<b>8.8</b>	<b>4.9</b>	<b>21.9</b>	<b>2.7</b>	<b>18.0</b>	<b>0.6</b>	<b>23.7</b>	<b>0.1</b>
no. employees unknown(2)	80,486	68,368	32.1	82.3	20.6	13.3	14.3	2.8	15.1	1.4	17.1	0.2	0.8	0.0
1 to 19 employees	25,469	35,203	35.7	68.7	27.0	22.3	17.1	6.2	16.0	2.6	2.9	0.2	1.3	0.0
20 to 49 employees	12,893	7,250	31.7	59.4	19.6	24.4	15.8	8.9	24.9	6.2	5.3	1.0	2.7	0.1
50 to 99 employees	11,792	3,628	9.8	57.1	22.3	25.2	8.9	9.3	40.1	6.6	18.0	1.6	0.9	0.2
100 to 249 employees	20,814	3,375	8.2	55.8	11.8	24.5	7.2	10.1	45.3	7.3	26.7	2.0	0.8	0.2
250 to 499 employees	15,347	1,681	6.2	53.6	14.6	23.6	11.0	10.6	54.4	8.8	10.2	2.7	3.7	0.7
500 or more employees	169,045	3,890	3.5	44.4	6.3	25.3	4.5	11.5	18.7	10.2	21.2	5.7	45.8	2.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4c**  
**2023 Imports by Company Type and Employment Size**  
**from Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
<b>All identified companies</b>	<b>2,742,968</b>	<b>242,515</b>	<b>4.6</b>	<b>61.9</b>	<b>8.7</b>	<b>27.1</b>	<b>8.9</b>	<b>7.2</b>	<b>19.8</b>	<b>3.1</b>	<b>32.4</b>	<b>0.5</b>	<b>25.6</b>	<b>0.1</b>
no. employees unknown(2)	278,828	93,895	18.7	74.2	25.4	20.4	16.9	3.9	22.4	1.4	(D)	0.1	(D)	0.0
1 to 19 employees	158,916	94,392	29.1	63.5	39.6	29.8	18.6	5.4	9.1	1.2	(D)	(D)	(D)	(D)
20 to 49 employees	86,754	22,259	15.0	47.4	39.3	36.7	26.8	12.1	15.3	3.6	(D)	(D)	(D)	(D)
50 to 99 employees	81,960	11,536	(D)	40.2	30.5	37.5	25.0	15.9	33.0	6.0	(D)	0.4	0.0	0.0
100 to 249 employees	144,110	9,808	(D)	31.6	16.7	35.4	27.0	21.3	32.2	10.6	19.3	1.0	(D)	0.1
250 to 499 employees	117,683	4,155	(D)	26.1	10.1	30.1	26.7	23.8	32.4	17.7	12.3	2.2	(D)	0.1
500 or more employees	1,874,716	6,470	0.2	18.4	0.5	20.0	2.8	19.0	18.2	28.0	42.2	12.0	36.0	2.6
<b>Manufacturers</b>	<b>1,139,743</b>	<b>42,223</b>	<b>1.0</b>	<b>50.6</b>	<b>3.3</b>	<b>31.9</b>	<b>5.0</b>	<b>10.6</b>	<b>16.5</b>	<b>5.5</b>	<b>37.0</b>	<b>1.2</b>	<b>37.1</b>	<b>0.2</b>
no. employees unknown(2)	49,450	9,501	7.5	66.1	14.8	25.4	17.3	6.1	25.9	2.2	34.5	0.3	0.0	0.0
1 to 19 employees	10,459	11,990	33.0	66.9	41.9	29.2	13.5	3.4	(D)	(D)	(D)	(D)	0.0	0.0
20 to 49 employees	8,679	6,853	(D)	50.0	44.6	39.5	28.4	9.1	(D)	1.4	0.5	0.0	0.0	0.0
50 to 99 employees	14,245	4,652	(D)	39.1	32.4	42.2	27.0	15.0	26.6	3.5	(D)	0.1	0.0	0.0
100 to 249 employees	34,963	4,586	3.4	27.5	17.7	40.0	33.2	23.0	40.1	9.1	5.6	0.4	0.0	0.0
250 to 499 employees	43,991	2,007	(D)	18.0	17.3	31.6	33.0	27.7	34.6	(D)	11.9	(D)	(D)	(D)
500 or more employees	977,956	2,634	(D)	7.0	0.3	15.0	1.5	21.5	14.4	36.6	40.5	(D)	(D)	(D)
<b>Wholesalers</b>	<b>908,437</b>	<b>89,233</b>	<b>8.8</b>	<b>55.4</b>	<b>15.4</b>	<b>31.9</b>	<b>14.6</b>	<b>8.9</b>	<b>21.1</b>	<b>3.4</b>	<b>25.9</b>	<b>0.4</b>	<b>14.2</b>	<b>0.0</b>
no. employees unknown(2)	105,160	31,865	29.4	68.8	32.7	24.8	18.3	4.8	13.8	1.5	(D)	(D)	(D)	(D)
1 to 19 employees	112,163	42,681	30.9	55.7	41.7	35.3	18.7	7.4	8.4	(D)	(D)	(D)	(D)	(D)
20 to 49 employees	62,054	7,560	(D)	30.9	37.1	42.3	29.8	19.7	16.5	6.8	(D)	0.3	0.0	0.0
50 to 99 employees	50,272	3,180	(D)	24.0	34.4	38.8	27.8	24.2	27.4	12.0	(D)	1.0	0.0	0.0
100 to 249 employees	84,258	2,201	(D)	18.5	16.1	30.5	27.0	28.8	30.5	19.5	24.7	(D)	(D)	(D)
250 to 499 employees	48,820	804	0.5	18.7	4.0	25.6	29.6	25.5	35.4	(D)	(D)	(D)	(D)	(D)
500 or more employees	445,710	942	(D)	9.0	0.6	18.0	5.1	18.2	22.6	35.0	44.4	16.3	(D)	3.4
<b>Other companies (3)</b>	<b>694,788</b>	<b>111,059</b>	<b>5.0</b>	<b>71.5</b>	<b>8.8</b>	<b>21.5</b>	<b>7.7</b>	<b>4.6</b>	<b>23.5</b>	<b>2.0</b>	<b>33.5</b>	<b>0.3</b>	<b>21.5</b>	<b>0.1</b>
no. employees unknown(2)	124,218	52,529	14.2	79.0	23.4	16.9	15.6	2.9	28.2	1.1	(D)	(D)	(D)	(D)
1 to 19 employees	36,294	39,721	22.4	70.9	32.5	24.1	19.8	3.8	(D)	1.1	(D)	0.1	(D)	0.0
20 to 49 employees	16,021	7,846	(D)	60.9	45.1	28.9	14.2	7.3	(D)	2.6	(D)	(D)	(D)	(D)
50 to 99 employees	17,443	3,704	(D)	55.5	17.7	30.4	15.5	9.8	54.5	3.9	(D)	0.4	0.0	0.0
100 to 249 employees	24,890	3,021	(D)	47.4	17.2	31.9	18.3	13.1	26.7	6.5	20.1	(D)	(D)	(D)
250 to 499 employees	24,873	1,344	(D)	42.6	9.5	30.4	10.0	17.0	22.8	8.6	(D)	(D)	(D)	(D)
500 or more employees	451,049	2,894	0.8	31.8	0.7	25.3	3.4	17.0	22.2	17.9	43.8	(D)	29.3	(D)

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4d**  
**2022 Imports by Company Type and Employment Size**  
**from Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
<b>All identified companies</b>	<b>2,809,327</b>	<b>234,074</b>	<b>5.0</b>	<b>62.1</b>	<b>9.6</b>	<b>27.3</b>	<b>9.7</b>	<b>7.1</b>	<b>20.8</b>	<b>3.0</b>	<b>32.8</b>	<b>0.4</b>	<b>22.1</b>	<b>0.1</b>
no. employees unknown(2)	291,341	88,506	19.6	74.9	25.1	19.9	15.6	3.9	(D)	1.2	(D)	0.1	(D)	0.0
1 to 19 employees	175,347	92,357	30.2	63.6	41.3	30.1	17.4	5.1	(D)	(D)	(D)	0.0	(D)	(D)
20 to 49 employees	97,959	21,900	14.4	48.0	42.9	36.7	24.5	11.7	15.9	(D)	(D)	0.2	(D)	(D)
50 to 99 employees	100,533	11,385	6.4	40.4	31.3	37.9	24.5	15.4	30.2	6.0	7.7	0.3	0.0	0.0
100 to 249 employees	150,665	9,581	3.2	32.8	17.7	36.0	28.1	20.6	36.6	(D)	(D)	0.7	(D)	(D)
250 to 499 employees	130,644	4,084	1.2	24.8	10.6	31.6	26.3	24.5	34.0	16.8	(D)	2.2	(D)	0.1
500 or more employees	1,862,838	6,261	0.2	17.9	0.6	21.0	3.8	20.2	19.4	28.0	45.3	11.1	30.8	1.9
<b>Manufacturers</b>	<b>1,137,034</b>	<b>41,578</b>	<b>1.2</b>	<b>51.5</b>	<b>3.8</b>	<b>31.9</b>	<b>6.4</b>	<b>10.3</b>	<b>19.6</b>	<b>5.1</b>	<b>34.7</b>	<b>1.1</b>	<b>34.3</b>	<b>0.2</b>
no. employees unknown(2)	49,676	9,229	8.3	66.8	19.3	25.1	11.7	6.0	24.8	1.9	35.8	0.2	0.0	0.0
1 to 19 employees	11,844	11,759	28.6	68.5	37.9	28.4	11.8	2.9	21.7	0.3	0.0	0.0	0.0	0.0
20 to 49 employees	9,788	6,816	17.1	52.2	49.0	38.8	24.7	7.9	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	15,033	4,678	10.6	38.8	36.7	43.5	30.4	14.5	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	36,904	4,507	4.5	29.0	21.2	40.7	30.8	21.9	38.1	8.1	5.4	0.2	0.0	0.0
250 to 499 employees	45,137	1,980	1.0	16.6	15.2	33.8	31.2	29.5	(D)	18.6	(D)	1.5	0.0	0.0
500 or more employees	968,652	2,609	0.1	6.8	0.4	16.1	3.4	23.3	17.6	36.3	38.2	15.0	40.3	2.6
<b>Wholesalers</b>	<b>992,771</b>	<b>87,891</b>	<b>8.9</b>	<b>55.5</b>	<b>17.1</b>	<b>32.1</b>	<b>14.2</b>	<b>8.8</b>	<b>20.1</b>	<b>3.3</b>	<b>30.1</b>	<b>0.4</b>	<b>9.6</b>	<b>0.0</b>
no. employees unknown(2)	108,966	30,534	28.8	69.6	37.2	24.2	15.8	4.7	14.5	1.4	3.7	0.1	0.0	0.0
1 to 19 employees	129,188	42,646	31.3	55.6	42.0	35.7	18.5	7.1	7.9	(D)	(D)	0.0	(D)	(D)
20 to 49 employees	73,633	7,571	14.1	31.2	41.6	42.8	25.9	19.2	17.2	6.5	1.2	0.3	0.0	0.0
50 to 99 employees	65,225	3,186	5.7	24.5	35.4	38.4	26.8	23.8	25.9	12.4	6.2	0.9	0.0	0.0
100 to 249 employees	85,146	2,225	2.1	19.3	16.5	31.5	31.6	28.4	34.6	19.0	15.2	1.8	0.0	0.0
250 to 499 employees	58,346	808	0.3	15.6	7.2	27.7	29.3	25.4	35.2	(D)	(D)	5.4	(D)	(D)
500 or more employees	472,267	921	0.1	9.9	0.5	16.6	4.1	20.2	20.0	34.7	57.3	16.4	18.0	2.2
<b>Other companies (3)</b>	<b>679,522</b>	<b>104,605</b>	<b>5.7</b>	<b>71.9</b>	<b>8.6</b>	<b>21.4</b>	<b>8.5</b>	<b>4.5</b>	<b>23.6</b>	<b>1.9</b>	<b>33.7</b>	<b>0.3</b>	<b>20.0</b>	<b>0.0</b>
no. employees unknown(2)	132,699	48,743	16.3	79.7	17.3	16.3	16.8	3.0	(D)	1.0	(D)	0.1	(D)	0.0
1 to 19 employees	34,315	37,952	26.8	71.2	39.9	24.2	15.4	3.6	(D)	(D)	1.7	0.1	(D)	(D)
20 to 49 employees	14,538	7,513	13.8	61.0	44.8	28.7	17.3	7.5	13.8	(D)	(D)	(D)	(D)	(D)
50 to 99 employees	20,275	3,521	5.2	56.9	14.0	30.1	12.7	8.9	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	28,615	2,849	4.4	49.4	16.5	32.0	14.3	12.3	40.4	(D)	(D)	0.6	(D)	(D)
250 to 499 employees	27,160	1,296	3.3	43.0	10.2	30.6	11.8	16.4	(D)	(D)	6.4	1.2	(D)	(D)
500 or more employees	421,919	2,731	0.6	31.2	1.1	27.1	4.2	17.2	22.6	17.7	48.0	5.6	23.5	1.2

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5a**  
**2023 Exports by Company Employment Size**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>All countries</b>	<b>2,018,059</b>	<b>1,780,773</b>	<b>277,799</b>	<b>197,691</b>	<b>118,997</b>	<b>88,476</b>	<b>93,907</b>	<b>46,470</b>	<b>26,750</b>	<b>48,993</b>	<b>13,838</b>	<b>124,604</b>	<b>11,676</b>	<b>82,191</b>	<b>4,846</b>	<b>1,192,349</b>	<b>7,785</b>
<b>Top 25 countries</b>	<b>1,704,211</b>	<b>1,510,901</b>	<b>220,657</b>	<b>157,710</b>	<b>84,020</b>	<b>68,674</b>	<b>77,774</b>	<b>36,805</b>	<b>23,836</b>	<b>42,226</b>	<b>12,570</b>	<b>101,908</b>	<b>10,729</b>	<b>69,085</b>	<b>4,510</b>	<b>1,034,492</b>	<b>7,218</b>
Canada	354,356	282,638	94,283	20,897	24,951	9,790	33,684	6,725	13,008	8,112	7,369	16,554	6,770	12,174	3,097	208,386	5,404
Mexico	322,742	296,432	54,750	40,141	17,133	13,692	15,327	7,127	7,231	10,288	4,498	25,871	4,500	10,436	2,134	188,878	3,927
China	147,778	136,115	29,276	14,785	7,774	5,838	8,128	3,079	3,867	5,869	2,632	7,930	2,723	8,638	1,372	89,976	2,780
Netherlands	81,310	73,291	18,815	8,127	4,653	1,196	4,936	982	2,602	754	1,673	3,467	1,780	3,312	901	55,452	2,270
Germany	76,698	70,650	29,494	4,730	7,442	1,508	8,598	1,484	4,108	1,391	2,546	2,486	2,613	2,402	1,337	56,649	2,850
Japan	75,683	69,212	22,664	6,015	5,415	4,477	6,628	2,593	2,986	1,620	1,931	2,582	2,026	4,469	1,084	47,456	2,594
United Kingdom	74,315	66,176	38,958	6,898	10,439	2,237	12,019	1,491	5,381	1,803	3,301	11,605	3,134	3,175	1,481	38,966	3,203
Korea, South	65,056	59,108	19,649	5,002	4,551	3,164	5,616	1,478	2,630	1,953	1,692	4,660	1,795	3,731	1,024	39,119	2,341
Brazil	44,639	42,067	15,688	4,772	4,100	1,196	3,603	1,202	1,982	712	1,429	1,771	1,575	1,838	877	30,575	2,122
France	43,878	38,879	19,168	3,820	4,702	1,380	5,505	715	2,710	1,015	1,627	1,314	1,648	2,133	890	28,502	2,086
Singapore	42,447	39,109	17,139	3,722	4,011	807	4,399	759	2,456	618	1,596	2,556	1,664	1,883	863	28,763	2,150
India	40,375	35,504	19,264	6,002	4,807	3,330	5,271	1,125	2,595	805	1,681	3,052	1,767	1,832	947	19,357	2,196
Taiwan	39,957	36,745	15,376	2,032	3,427	1,094	4,098	577	2,071	847	1,435	2,235	1,507	2,585	813	27,376	2,025
Belgium	38,818	36,641	9,395	1,994	2,096	1,114	2,370	522	1,202	328	799	849	927	881	510	30,953	1,491
Australia	33,568	29,155	27,894	2,044	6,747	903	8,347	661	4,057	655	2,451	1,106	2,434	1,439	1,210	22,348	2,648
Italy	28,860	25,613	17,794	2,820	4,147	1,183	4,872	926	2,450	592	1,657	2,527	1,740	1,387	875	16,179	2,053
Hong Kong	27,792	25,488	16,880	4,946	4,557	5,347	5,311	1,104	2,012	719	1,220	828	1,287	831	730	11,714	1,763
Switzerland	27,780	25,031	10,387	4,688	2,368	2,125	2,980	439	1,334	417	856	2,827	924	730	530	13,805	1,395
Spain	25,161	19,247	12,526	1,238	2,736	513	3,228	422	1,733	381	1,162	1,506	1,266	1,243	676	13,944	1,725
United Arab Emirates	24,849	22,432	17,943	3,445	5,394	3,538	5,260	1,263	2,064	512	1,300	1,322	1,366	536	701	11,816	1,858
Malaysia	19,358	18,116	11,906	1,367	2,724	1,387	2,742	765	1,728	399	1,185	807	1,242	681	610	12,712	1,675
Chile	18,774	17,178	12,728	2,949	3,310	763	3,185	281	1,495	846	989	853	1,238	712	667	10,774	1,844
Colombia	17,680	16,480	12,107	2,037	3,533	960	2,909	286	1,258	1,036	877	1,546	1,077	923	628	9,693	1,825
Ireland	16,781	15,504	7,588	1,367	1,584	208	1,584	300	1,107	239	760	427	817	350	481	12,613	1,255
Thailand	15,557	14,090	11,579	1,872	2,526	924	2,772	500	1,523	315	1,088	1,228	1,216	765	683	8,487	1,771
<b>All other countries</b>	<b>313,849</b>	<b>269,872</b>	<b>125,956</b>	<b>39,981</b>	<b>51,840</b>	<b>19,801</b>	<b>39,247</b>	<b>9,664</b>	<b>12,962</b>	<b>6,766</b>	<b>7,265</b>	<b>22,696</b>	<b>6,549</b>	<b>13,106</b>	<b>2,868</b>	<b>157,857</b>	<b>5,225</b>
Africa	28,722	24,422	23,105	3,651	9,401	1,947	5,234	820	2,360	715	1,456	2,067	1,617	1,235	798	13,987	2,239
APEC	1,209,090	1,065,250	184,297	111,398	65,052	50,752	65,722	27,202	21,378	33,676	11,444	69,839	9,861	50,890	4,146	721,493	6,694
ASEAN	106,969	98,817	35,677	11,249	9,525	5,171	10,354	3,263	5,046	2,271	3,188	5,834	3,032	5,363	1,453	65,667	3,079
Asia - South	45,131	38,951	21,300	6,517	5,480	3,851	5,966	1,277	2,823	870	1,824	3,466	1,906	2,139	1,005	20,831	2,296
Asia - Near East	68,303	57,752	36,024	6,787	11,328	6,430	10,990	2,347	4,340	1,274	2,662	2,892	2,621	1,777	1,275	36,246	2,808
CAFTA	45,151	40,321	30,226	7,242	10,903	2,708	8,015	1,455	3,170	725	2,013	3,843	2,245	1,781	1,178	22,567	2,702
Cent. Am. Common Market	32,142	29,194	23,279	4,265	7,890	1,838	6,099	937	2,473	545	1,594	3,096	1,814	1,353	1,001	17,160	2,408
Euro Area	333,240	298,153	68,253	25,893	20,701	8,336	21,967	5,896	8,887	5,160	5,221	13,502	4,941	12,650	2,317	226,717	4,219
Europe	496,459	441,827	96,500	44,711	32,299	15,299	31,914	9,270	11,807	8,912	6,729	31,692	6,117	18,955	2,746	312,989	4,888
European Union	367,626	327,774	75,869	29,631	23,727	9,299	24,543	6,652	9,756	5,781	5,672	15,782	5,323	13,791	2,444	246,838	4,404
LAFTA	442,713	407,109	80,618	55,318	29,379	19,658	23,632	10,250	9,459	13,593	5,660	35,496	5,486	15,234	2,493	257,560	4,509
NATO Allies	780,691	661,696	153,712	56,549	50,268	21,348	54,393	14,696	19,012	15,666	10,384	43,983	9,143	29,247	3,985	480,206	6,527
North America	677,098	579,070	128,375	61,038	40,013	23,482	44,439	13,852	16,645	18,400	9,266	42,425	8,356	22,610	3,637	397,263	6,019
OECD - Europe	1,370,755	1,197,693	202,018	120,993	73,456	48,140	71,494	28,187	22,901	32,242	12,163	83,464	10,466	51,998	4,420	832,670	7,118
Pacific Rim Countries	475,884	434,593	85,304	42,927	26,569	24,095	29,308	11,964	10,780	13,292	6,185	23,687	5,510	25,882	2,503	292,745	4,449
South/Central America	199,650	179,604	81,293	28,515	32,407	11,155	23,882	5,939	8,516	4,695	5,020	16,597	4,854	8,240	2,256	104,463	4,358
20 Latin Amer. Republics	500,631	459,040	98,387	64,685	38,500	22,878	28,888	11,987	10,884	14,512	6,393	41,107	6,101	17,741	2,736	286,129	4,885

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5b**  
**2022 Exports by Company Employment Size**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>All countries</b>	<b>2,065,157</b>	<b>1,814,965</b>	<b>279,115</b>	<b>220,472</b>	<b>118,658</b>	<b>91,889</b>	<b>94,975</b>	<b>51,958</b>	<b>26,964</b>	<b>50,918</b>	<b>14,200</b>	<b>112,347</b>	<b>11,633</b>	<b>120,944</b>	<b>4,961</b>	<b>1,166,438</b>	<b>7,724</b>
<b>Top 25 countries</b>	<b>1,743,746</b>	<b>1,540,755</b>	<b>221,725</b>	<b>178,424</b>	<b>83,787</b>	<b>71,295</b>	<b>78,572</b>	<b>41,267</b>	<b>24,067</b>	<b>43,581</b>	<b>12,859</b>	<b>98,980</b>	<b>10,679</b>	<b>99,449</b>	<b>4,606</b>	<b>1,007,758</b>	<b>7,155</b>
Canada	356,453	284,015	95,503	23,379	25,147	12,785	34,274	8,130	13,156	8,445	7,641	15,708	6,749	15,380	3,218	200,188	5,318
Mexico	324,310	296,552	53,321	42,926	16,284	12,516	15,039	6,855	7,021	9,938	4,590	27,010	4,454	10,799	2,107	186,508	3,826
China	154,012	142,049	30,045	13,463	7,895	6,481	8,376	2,921	4,003	5,243	2,752	11,715	2,814	9,860	1,471	92,366	2,734
Japan	80,180	74,026	23,492	6,197	5,715	4,482	6,872	3,112	3,022	1,553	2,032	2,730	2,117	6,123	1,184	49,828	2,550
United Kingdom	76,208	65,352	39,629	7,439	10,465	2,486	12,191	1,520	5,506	1,911	3,452	10,106	3,227	4,771	1,627	37,118	3,161
Netherlands	73,207	66,007	18,926	8,733	4,589	1,388	5,035	1,040	2,590	1,037	1,744	2,182	1,770	4,418	980	47,209	2,218
Germany	72,553	68,428	30,220	5,373	7,712	1,928	8,825	1,837	4,164	1,665	2,657	2,787	2,661	3,518	1,405	51,320	2,796
Korea South	72,116	63,820	20,435	6,224	4,735	3,745	5,862	2,089	2,741	2,807	1,810	1,836	1,932	5,337	1,080	41,784	2,275
Brazil	53,841	50,432	15,412	6,665	3,937	1,178	3,554	1,877	1,950	1,108	1,423	1,655	1,583	2,818	883	35,131	2,082
India	47,160	41,948	19,158	6,804	4,766	3,893	5,152	1,063	2,569	683	1,732	2,406	1,822	5,751	939	21,348	2,178
Singapore	46,177	42,597	17,935	5,666	4,248	1,030	4,693	594	2,540	760	1,693	2,869	1,774	4,860	909	26,818	2,078
France	46,025	37,709	19,536	5,007	4,713	1,689	5,677	799	2,667	603	1,726	1,137	1,728	2,881	950	25,594	2,075
Taiwan	44,242	40,983	16,004	2,076	3,523	1,310	4,290	738	2,239	703	1,518	1,708	1,563	6,653	863	27,794	2,008
Switzerland	36,727	31,476	10,724	11,436	2,480	2,144	3,076	389	1,412	532	911	4,766	930	877	552	11,333	1,363
Belgium	35,810	33,200	9,920	2,756	2,211	1,245	2,518	764	1,317	304	863	994	986	878	541	26,258	1,484
Australia	30,552	27,676	29,077	2,640	7,111	910	8,675	658	4,269	824	2,571	1,129	2,539	1,504	1,263	20,012	2,649
Italy	27,713	25,028	18,018	2,920	4,271	898	4,928	1,428	2,465	694	1,692	1,707	1,721	2,422	907	14,958	2,034
Spain	26,695	20,092	12,255	1,514	2,685	542	3,126	489	1,727	689	1,133	951	1,222	2,747	683	13,160	1,679
Hong Kong	25,828	23,435	17,851	4,274	4,709	3,428	5,689	989	2,129	673	1,352	1,449	1,351	886	808	11,736	1,813
Chile	22,257	20,548	13,013	3,239	3,350	764	3,275	381	1,542	816	1,088	410	1,203	1,297	709	13,641	1,846
United Arab Emirates	20,837	19,080	16,701	2,830	4,861	2,930	4,768	1,171	2,017	762	1,242	759	1,323	509	694	10,118	1,796
Colombia	20,819	19,596	12,650	2,430	3,586	1,306	3,123	921	1,318	509	979	643	1,116	2,429	674	11,357	1,854
Malaysia	18,195	17,336	12,303	1,452	2,846	1,169	2,909	621	1,707	573	1,219	659	1,295	949	668	11,912	1,659
Ireland	16,011	14,971	7,759	964	1,644	145	1,552	424	1,119	217	789	479	892	423	491	12,320	1,272
Thailand	15,818	14,398	12,026	2,016	2,585	902	2,861	458	1,588	532	1,134	1,185	1,334	1,356	724	7,949	1,800
<b>All other countries</b>	<b>321,411</b>	<b>274,210</b>	<b>127,541</b>	<b>42,048</b>	<b>52,072</b>	<b>20,594</b>	<b>40,016</b>	<b>10,691</b>	<b>13,152</b>	<b>7,336</b>	<b>7,522</b>	<b>13,366</b>	<b>6,566</b>	<b>21,495</b>	<b>3,005</b>	<b>158,680</b>	<b>5,208</b>
Africa	30,677	26,301	24,316	4,014	10,159	1,738	5,375	1,158	2,399	620	1,573	1,249	1,671	2,163	865	15,358	2,274
APEC	1,240,296	1,093,238	186,828	119,732	65,741	52,488	66,879	29,418	21,731	34,358	11,764	70,321	9,826	68,302	4,261	718,619	6,626
ASEAN	111,409	102,903	36,886	13,135	10,019	5,416	10,725	3,215	5,138	2,780	3,299	6,044	3,147	9,143	1,507	63,169	3,051
Asia - South	53,897	47,345	21,691	7,401	5,600	4,467	6,020	1,229	2,864	872	1,911	2,969	1,977	6,050	1,013	24,356	2,306
Asia - Near East	59,627	50,228	35,631	6,274	10,849	5,654	10,886	2,227	4,439	1,579	2,718	2,106	2,641	1,716	1,323	30,672	2,775
CAFTA	48,308	43,604	29,847	8,489	10,490	3,044	8,062	1,392	3,083	729	2,108	1,850	2,261	3,167	1,209	24,933	2,634
Cent. Am. Common Market	34,285	31,258	22,917	4,671	7,574	2,110	6,074	998	2,422	504	1,640	1,228	1,807	2,831	1,037	18,916	2,363
Euro Area	316,981	280,680	68,434	29,214	20,726	8,668	22,023	7,414	8,876	5,587	5,320	11,010	4,946	18,157	2,397	200,630	4,146
Europe	491,578	427,253	96,839	54,973	31,975	16,444	32,149	11,008	11,930	9,641	6,923	29,274	6,148	26,151	2,861	279,761	4,853
European Union	350,791	307,573	76,348	32,874	23,708	10,009	24,747	8,376	9,835	6,343	5,813	12,363	5,352	19,706	2,546	217,902	4,347
LAFTA	463,420	425,415	79,811	61,098	28,562	19,129	23,676	10,919	9,375	13,345	5,789	30,937	5,469	23,829	2,541	266,157	4,399
NATO Allies	770,866	643,653	155,058	62,985	50,222	25,372	55,212	17,696	19,192	16,692	10,739	38,625	9,121	39,265	4,101	443,018	6,471
North America	680,762	580,567	128,403	66,305	39,422	25,301	44,720	14,985	16,741	18,383	9,576	42,718	8,291	26,179	3,728	386,696	5,925
OECD - Europe	1,381,641	1,197,724	203,359	139,542	73,392	51,651	72,307	32,216	23,169	34,102	12,523	78,284	10,411	66,644	4,525	795,284	7,032
Pacific Rim Countries	495,077	453,547	87,962	44,606	27,761	23,761	30,154	12,904	11,085	13,807	6,344	25,137	5,622	37,863	2,599	295,469	4,397
South/Central America	224,723	203,703	81,245	33,005	31,976	12,206	24,243	7,419	8,458	5,015	5,167	7,082	4,836	18,758	2,302	120,218	4,263
20 Latin Amer. Republics	525,444	481,551	97,240	71,929	37,424	22,713	28,850	12,739	10,723	14,260	6,562	33,352	6,124	28,509	2,799	298,049	4,758

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5c**  
**Percent Difference Between 2022 and 2023 Exports**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
<b>All countries</b>	<b>-47,098</b>	<b>-2.3</b>	<b>-34,192</b>	<b>-1.9</b>	<b>-1,316</b>	<b>-0.5</b>
<b>Top 25 countries</b>	<b>-39,535</b>	<b>-2.3</b>	<b>-29,854</b>	<b>-1.9</b>	<b>-1,068</b>	<b>-0.5</b>
Canada	-2,097	-0.6	-1,377	-0.5	-1,220	-1.3
Mexico	-1,567	-0.5	-120	0.0	1,429	2.7
China	-6,234	-4.0	-5,934	-4.2	-769	-2.6
Netherlands	8,102	11.1	7,284	11.0	-111	-0.6
Germany	4,144	5.7	2,222	3.2	-726	-2.4
Japan	-4,497	-5.6	-4,813	-6.5	-828	-3.5
United Kingdom	-1,893	-2.5	824	1.3	-671	-1.7
Korea, South	-7,060	-9.8	-4,713	-7.4	-786	-3.8
Brazil	-9,202	-17.1	-8,365	-16.6	276	1.8
France	-2,147	-4.7	1,169	3.1	-368	-1.9
Singapore	-3,730	-8.1	-3,488	-8.2	-796	-4.4
India	-6,785	-14.4	-6,445	-15.4	106	0.6
Taiwan	-4,286	-9.7	-4,238	-10.3	-628	-3.9
Belgium	3,008	8.4	3,441	10.4	-525	-5.3
Australia	3,016	9.9	1,480	5.3	-1,183	-4.1
Italy	1,147	4.1	585	2.3	-224	-1.2
Hong Kong	1,964	7.6	2,053	8.8	-971	-5.4
Switzerland	-8,947	-24.4	-6,445	-20.5	-337	-3.1
Spain	-1,534	-5.7	-845	-4.2	271	2.2
United Arab Emirates	4,012	19.3	3,352	17.6	1,242	7.4
Malaysia	1,163	6.4	780	4.5	-397	-3.2
Chile	-3,483	-15.6	-3,371	-16.4	-285	-2.2
Colombia	-3,139	-15.1	-3,117	-15.9	-543	-4.3
Ireland	770	4.8	533	3.6	-171	-2.2
Thailand	-261	-1.7	-308	-2.1	-447	-3.7
<b>All other countries</b>	<b>-7,563</b>	<b>-2.4</b>	<b>-4,339</b>	<b>-1.6</b>	<b>-1,585</b>	<b>-1.2</b>
Africa	-1,955	-6.4	-1,879	-7.1	-1,211	-5.0
APEC	-31,205	-2.5	-27,988	-2.6	-2,531	-1.4
ASEAN	-4,440	-4.0	-4,086	-4.0	-1,209	-3.3
Asia - South	-8,767	-16.3	-8,394	-17.7	-391	-1.8
Asia - Near East	8,676	14.6	7,524	15.0	393	1.1
CAFTA	-3,157	-6.5	-3,283	-7.5	379	1.3
Cent. Am. Common Market	-2,143	-6.2	-2,064	-6.6	362	1.6
Euro Area	16,259	5.1	17,473	6.2	-181	-0.3
Europe	4,881	1.0	14,574	3.4	-339	-0.4
European Union	16,835	4.8	20,201	6.6	-479	-0.6
LAFTA	-20,708	-4.5	-18,305	-4.3	807	1.0
NATO Allies	9,825	1.3	18,043	2.8	-1,346	-0.9
North America	-3,664	-0.5	-1,497	-0.3	-28	0.0
OECD - Europe	-10,886	-0.8	-30	0.0	-1,341	-0.7
Pacific Rim Countries	-19,193	-3.9	-18,954	-4.2	-2,658	-3.0
South/Central America	-25,073	-11.2	-24,099	-11.8	48	0.1
20 Latin Amer. Republics	-24,814	-4.7	-22,511	-4.7	1,147	1.2

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5d**  
**2023 Imports by Company Employment Size**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
<b>All countries</b>	<b>3,080,170</b>	<b>2,742,968</b>	<b>242,515</b>	<b>278,828</b>	<b>93,895</b>	<b>158,916</b>	<b>94,392</b>	<b>86,754</b>	<b>22,259</b>	<b>81,960</b>	<b>11,536</b>	<b>144,110</b>	<b>9,808</b>	<b>117,683</b>	<b>4,155</b>	<b>1,874,716</b>	<b>6,470</b>
<b>Top 25 countries</b>	<b>2,710,727</b>	<b>2,403,124</b>	<b>219,410</b>	<b>243,478</b>	<b>81,836</b>	<b>131,301</b>	<b>85,884</b>	<b>71,384</b>	<b>21,005</b>	<b>68,508</b>	<b>10,976</b>	<b>121,215</b>	<b>9,417</b>	<b>97,748</b>	<b>3,990</b>	<b>1,669,491</b>	<b>6,302</b>
Mexico	475,216	435,967	20,987	32,605	6,903	16,059	5,858	6,680	1,885	13,478	1,242	17,827	1,560	10,634	990	338,684	2,549
China	426,885	392,277	121,097	49,181	44,628	31,764	45,685	18,485	12,127	15,196	6,301	24,913	5,534	17,487	2,460	235,251	4,362
Canada	418,619	277,935	25,491	55,700	6,345	10,784	5,690	3,735	2,994	2,904	2,287	6,007	2,793	6,433	1,652	192,373	3,730
Germany	159,272	148,820	27,026	7,987	6,169	5,903	7,825	5,592	3,192	4,198	2,275	7,199	2,655	5,871	1,505	112,071	3,405
Japan	147,238	144,111	14,622	2,984	3,201	3,630	4,363	2,761	1,627	3,098	1,119	7,664	1,337	5,467	798	118,508	2,177
Korea, South	116,154	107,030	15,977	5,874	3,781	7,494	5,532	3,979	1,709	2,634	1,058	8,046	1,237	3,532	673	75,471	1,987
Vietnam	114,426	108,603	16,296	15,986	4,728	7,723	5,128	5,205	1,837	3,628	1,087	5,162	1,144	4,136	594	66,763	1,778
Taiwan	87,767	83,267	24,797	5,944	5,482	5,068	8,458	3,253	3,208	3,163	1,976	6,595	2,101	2,460	1,067	56,784	2,505
India	83,686	74,042	26,652	10,184	7,732	7,873	9,242	3,792	2,869	3,168	1,761	5,831	1,788	8,421	932	34,772	2,328
Ireland	82,334	80,582	2,841	2,958	588	269	489	251	267	118	198	232	282	520	194	76,234	823
Italy	72,921	64,896	29,055	9,188	7,711	5,849	9,819	4,026	3,202	2,660	2,066	6,062	2,205	3,094	1,190	34,018	2,862
United Kingdom	64,217	58,488	21,801	4,382	2,898	6,124	1,560	2,448	1,553	1,699	2,509	1,986	7,823	1,167	37,763	2,943	
France	57,624	53,086	15,245	3,882	3,696	3,703	4,542	2,117	1,545	2,003	1,066	2,322	1,336	2,185	827	36,874	2,233
Thailand	56,282	51,740	10,367	5,770	2,421	4,101	3,006	1,782	1,138	2,147	740	4,514	886	2,037	510	31,391	1,666
Switzerland	52,296	48,608	7,803	3,114	1,630	2,673	1,895	761	725	1,239	557	3,320	796	2,102	523	35,400	1,677
Malaysia	46,191	41,874	7,887	3,500	1,900	1,509	1,916	819	819	1,043	554	1,974	746	1,057	440	31,974	1,512
Singapore	40,924	40,157	3,860	4,935	695	498	666	504	421	125	279	306	417	2,128	273	31,661	1,109
Brazil	39,066	35,526	7,925	3,684	2,170	4,321	2,380	983	791	1,641	483	1,914	534	940	326	22,043	1,241
Netherlands	38,526	35,425	10,666	2,851	2,451	1,697	2,728	777	1,120	585	819	1,210	967	1,176	622	27,130	1,959
Indonesia	26,798	24,498	7,056	3,721	1,774	2,219	2,161	1,728	778	1,093	445	1,605	530	988	296	13,145	1,072
Spain	23,122	21,311	12,462	2,597	2,961	2,180	3,856	938	1,450	1,190	901	1,699	979	1,488	556	11,218	1,759
Belgium	22,826	21,089	6,152	1,158	1,331	694	1,505	515	587	213	412	1,364	561	1,610	358	15,535	1,398
Israel	20,817	19,582	4,405	1,917	1,059	775	1,068	(D)	428	443	298	1,448	372	(D)	229	9,904	951
Austria	19,147	17,398	5,431	1,497	976	881	1,215	400	533	354	432	1,068	577	1,151	365	12,047	1,333
Sweden	18,371	16,811	5,211	1,879	1,040	738	1,189	(D)	476	635	369	427	496	(D)	330	12,478	1,311
<b>All other countries</b>	<b>369,443</b>	<b>339,844</b>	<b>67,489</b>	<b>35,350</b>	<b>23,041</b>	<b>27,615</b>	<b>23,469</b>	<b>15,370</b>	<b>6,785</b>	<b>13,452</b>	<b>3,958</b>	<b>22,895</b>	<b>4,030</b>	<b>19,936</b>	<b>2,015</b>	<b>205,225</b>	<b>4,191</b>
Africa	38,760	36,229	8,598	2,575	2,649	2,111	2,433	1,804	816	962	515	2,344	628	5,027	335	21,406	1,222
APEC	2,024,550	1,768,951	176,517	194,786	65,113	96,971	68,082	54,039	17,272	53,020	9,020	90,783	7,922	59,896	3,477	1,219,455	5,631
ASEAN	310,893	290,357	34,393	36,536	10,000	17,622	11,339	10,924	3,939	8,871	2,321	14,650	2,505	11,448	1,284	190,306	3,005
Asia - South	99,844	89,042	31,760	12,611	9,907	9,184	11,117	4,391	3,312	3,888	1,980	6,798	1,977	8,994	1,013	43,176	2,454
Asia - Near East	61,472	58,926	8,341	5,261	2,333	3,017	2,284	927	820	1,234	534	2,930	632	5,334	371	40,221	1,367
CAFTA	35,090	32,477	5,841	3,601	1,614	2,950	1,804	916	568	1,245	358	1,607	352	2,391	241	19,768	904
Cent. Am. Common Market	28,032	26,221	4,199	2,920	1,135	2,095	1,204	736	387	1,042	268	1,222	271	1,947	191	16,259	743
Euro Area	509,249	473,486	67,719	34,698	19,443	22,781	23,391	15,588	7,697	12,396	4,929	23,312	5,052	20,375	2,503	344,338	4,704
Europe	725,831	670,971	89,262	50,064	27,689	36,333	31,513	21,082	9,812	18,746	6,141	34,024	6,020	34,356	2,887	476,365	5,200
European Union	576,314	534,990	73,460	39,294	21,573	25,666	25,484	17,210	8,296	14,449	5,288	25,826	5,340	2,624	390,158	4,855	
LAFTA	574,876	527,280	34,545	43,754	12,042	26,459	10,842	12,641	3,172	18,030	1,951	24,645	2,218	13,609	1,284	388,141	3,036
NATO Allies	953,068	768,800	95,878	94,247	29,561	40,182	33,159	22,407	10,900	18,107	6,855	34,048	6,697	35,313	3,173	524,496	5,533
North America	893,835	713,902	41,032	88,305	12,382	26,843	11,020	10,415	4,517	16,381	3,154	23,834	3,711	17,067	2,050	531,057	4,198
OECD - Europe	1,920,738	1,671,421	126,169	153,421	40,908	75,566	46,069	41,323	13,787	43,044	8,219	77,690	7,747	65,028	3,532	1,215,352	5,907
Pacific Rim Countries	931,251	869,247	148,327	80,589	53,531	54,663	57,905	33,612	14,711	28,689	7,576	55,342	6,697	34,872	2,950	581,481	4,957
South/Central America	145,268	133,343	22,403	15,640	7,444	13,793	7,435	7,265	2,103	5,912	1,231	8,843	1,280	5,563	749	76,327	2,161
20 Latin Amer. Republics	611,315	560,977	37,941	47,474	13,289	29,579	12,150	13,603	3,490	19,316	2,110	26,362	2,360	16,096	1,371	408,548	3,171

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 5e**  
**2022 Imports by Company Employment Size**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees			
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
<b>All countries</b>	<b>3,242,530</b>	<b>2,809,327</b>	<b>234,074</b>	<b>291,341</b>	<b>88,506</b>	<b>175,347</b>	<b>92,357</b>	<b>97,959</b>	<b>21,900</b>	<b>100,533</b>	<b>11,385</b>	<b>150,665</b>	<b>9,581</b>	<b>130,644</b>	<b>4,084</b>	<b>1,862,838</b>	<b>6,261</b>		
<b>Top 25 countries</b>	<b>2,840,391</b>	<b>2,448,418</b>	<b>214,233</b>	<b>254,033</b>	<b>78,367</b>	<b>142,477</b>	<b>84,997</b>	<b>80,981</b>	<b>20,778</b>	<b>(D)</b>	<b>10,843</b>	<b>(D)</b>	<b>9,205</b>	<b>107,621</b>	<b>3,944</b>	<b>1,648,665</b>	<b>6,099</b>		
China	536,307	497,330	119,703	58,696	42,547	39,555	46,126	23,649	12,204	24,222	6,418	32,352	5,582	23,246	2,498	295,611	4,328		
Mexico	454,775	408,105	20,268	27,566	6,726	16,438	5,762	7,761	1,879	14,031	1,213	16,911	1,383	10,307	887	315,092	2,418		
Canada	436,562	266,610	20,675	56,803	5,040	7,171	4,522	3,868	2,385	2,014	1,810	4,755	2,199	6,687	1,400	185,312	3,319		
Japan	148,064	142,582	13,672	2,110	2,921	4,133	4,028	2,791	1,574	4,482	1,073	6,527	1,253	7,674	789	114,865	2,034		
Germany	146,630	131,514	25,757	6,967	5,718	5,966	7,538	4,839	3,034	4,198	2,241	5,968	2,564	5,759	1,440	97,817	3,222		
Vietnam	127,481	120,185	14,539	20,527	3,899	7,858	4,655	4,628	1,729	3,851	991	5,494	1,047	3,770	592	74,057	1,626		
Korea, South	115,394	105,750	15,278	4,730	3,404	7,909	5,399	3,751	1,705	4,559	1,063	6,312	1,132	3,468	666	75,022	1,909		
Taiwan	91,725	85,392	25,329	6,408	5,478	6,525	8,737	4,621	3,361	4,426	2,090	11,529	2,101	3,713	1,108	48,170	2,454		
India	85,537	76,345	24,963	10,201	6,889	9,225	8,715	4,306	2,813	4,001	1,730	5,485	1,701	11,568	884	31,559	2,231		
Ireland	82,569	75,090	2,514	4,717	505	203	435	294	222	103	182	162	226	488	179	69,123	765		
Italy	69,075	60,657	27,926	8,409	7,294	5,948	9,515	3,988	3,115	4,045	1,986	3,928	2,098	3,324	1,159	31,016	2,759		
United Kingdom	63,952	53,319	20,148	3,997	4,915	2,499	5,612	1,463	2,240	1,420	1,658	3,396	1,806	5,875	1,120	34,669	2,797		
Switzerland	59,404	49,123	7,332	2,687	1,490	2,167	1,727	597	727	1,631	571	4,772	722	1,308	513	35,960	1,582		
Thailand	58,654	54,971	9,905	7,763	2,164	3,484	2,865	2,216	1,145	2,213	764	4,736	850	2,682	511	31,878	1,606		
France	57,303	49,954	14,615	3,587	3,559	3,563	4,368	2,876	1,507	1,957	1,051	2,078	1,229	1,816	788	34,077	2,113		
Malaysia	54,201	50,901	7,893	3,875	1,842	2,356	1,916	1,384	877	1,168	598	3,104	724	1,399	451	37,615	1,485		
Brazil	38,915	33,724	7,537	3,063	2,051	4,941	2,286	1,329	775	976	468	1,469	514	1,343	323	20,604	1,120		
Netherlands	34,548	24,625	9,643	3,356	2,157	1,428	2,483	706	1,064	525	721	824	873	1,555	590	16,230	1,755		
Indonesia	34,545	31,531	6,888	4,448	1,579	3,036	2,145	2,528	809	1,323	493	2,034	516	1,361	296	16,801	1,050		
Singapore	31,606	27,218	3,234	5,452	551	660	575	417	340	91	246	1,938	334	339	242	18,321	946		
Belgium	26,618	24,200	5,657	895	1,154	619	1,394	666	564	1,159	417	757	520	2,177	344	17,926	1,264		
Saudi Arabia	23,274	22,960	490	340	102	201	91	36	42	(D)	29	32	208	28	21,824	166			
Spain	22,992	20,882	11,748	2,996	2,810	2,289	3,683	1,020	1,323	1,322	841	1,742	938	1,004	524	10,509	1,629		
Israel	21,429	19,296	4,097	2,291	1,003	875	976	388	392	848	283	896	332	5,595	247	8,402	864		
Turkey	18,832	16,153	10,644	2,148	3,222	3,430	3,601	858	1,070	1,252	628	1,305	619	953	380	6,208	1,124		
<b>All other countries</b>	<b>402,139</b>	<b>360,909</b>	<b>61,912</b>	<b>37,308</b>	<b>20,125</b>	<b>32,870</b>	<b>21,483</b>	<b>16,978</b>	<b>6,427</b>	<b>(D)</b>	<b>3,882</b>	<b>(D)</b>	<b>3,877</b>	<b>23,023</b>	<b>2,013</b>	<b>214,172</b>	<b>4,105</b>		
Africa	41,816	38,861	8,097	2,071	2,486	3,472	2,346	1,500	764	1,138	500	2,216	534	5,332	316	23,132	1,151		
APEC	2,170,487	1,861,642	171,040	206,866	61,573	107,715	66,929	63,835	17,067	66,887	8,905	101,847	7,714	68,846	3,424	1,245,645	5,428		
ASEAN	336,280	312,593	31,912	44,575	8,689	18,838	10,665	12,023	3,811	9,682	2,245	18,475	2,346	11,276	1,287	197,724	2,869		
Asia - South	106,252	95,504	29,769	13,378	8,881	10,796	10,505	5,230	3,238	4,952	1,956	6,328	1,865	12,480	976	42,340	2,348		
Asia - Near East	74,482	68,790	7,003	6,301	1,915	4,097	1,945	779	645	1,603	455	2,057	495	6,271	344	47,683	1,204		
CAFTA	35,650	31,819	5,296	3,517	1,454	2,954	1,677	1,062	528	1,104	335	1,905	335	2,809	194	18,469	773		
Cent. Am. Common Market	28,742	25,829	3,854	2,763	1,053	2,148	1,144	835	363	941	255	1,480	257	2,395	151	15,267	631		
Euro Area	489,973	432,343	64,808	35,335	18,192	22,916	22,670	15,796	7,477	15,143	4,699	18,768	4,811	19,755	2,437	304,631	4,522		
Europe	724,679	633,716	86,104	50,554	26,194	39,239	30,798	21,949	9,498	22,995	5,974	31,766	5,791	31,856	2,837	435,358	5,012		
European Union	553,266	489,385	70,696	39,901	20,339	26,253	24,898	17,474	8,052	17,290	5,068	20,950	5,094	22,441	2,562	345,075	4,683		
LAFTA	555,917	498,562	33,437	37,864	11,634	28,263	10,616	14,668	3,130	17,173	1,908	22,418	2,043	14,502	1,208	363,674	2,898		
NATO Allies	952,671	716,351	90,263	94,280	27,305	37,115	31,645	23,018	10,230	20,238	6,445	28,415	6,305	33,850	3,060	479,434	5,273		
North America	891,336	674,716	36,391	84,369	11,068	23,609	9,846	11,629	3,952	16,046	2,753	21,666	3,086	16,994	1,818	500,403	3,868		
OECD - Europe	1,906,385	1,580,191	120,026	147,454	38,222	73,841	44,278	43,448	13,172	49,586	7,896	69,681	7,365	65,687	3,447	1,130,493	5,646		
Pacific Rim Countries	1,054,547	977,283	145,198	89,966	50,805	66,711	57,580	41,122	14,692	42,869	7,652	68,182	6,647	43,583	2,943	624,849	4,879		
South/Central America	149,211	132,449	21,009	14,482	6,941	15,151	7,026	8,552	2,002	4,326	1,185	7,830	1,188	7,270	698	74,838	1,969		
20 Latin Amer. Republics	593,141	531,585	36,564	41,564	12,748	31,386	11,816	15,792	3,436	18,320	2,071	24,366	2,191	17,335	1,279	382,823	3,023		

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5f**  
**Percent Difference Between 2022 and 2023 Imports**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
<b>All countries</b>	<b>-162,360</b>	<b>-5.0</b>	<b>-66,359</b>	<b>-2.4</b>	<b>8,441</b>	<b>3.6</b>
<b>Top 25 countries</b>	<b>-129,664</b>	<b>-4.6</b>	<b>-45,294</b>	<b>-1.8</b>	<b>5,177</b>	<b>2.4</b>
Mexico	20,441	4.5	27,862	6.8	719	3.5
China	-109,422	-20.4	-105,053	-21.1	1,394	1.2
Canada	-17,943	-4.1	11,324	4.2	4,816	23.3
Germany	12,642	8.6	17,306	13.2	1,269	4.9
Japan	-826	-0.6	1,528	1.1	950	6.9
Korea, South	760	0.7	1,279	1.2	699	4.6
Vietnam	-13,055	-10.2	-11,581	-9.6	1,757	12.1
Taiwan	-3,958	-4.3	-2,125	-2.5	-532	-2.1
India	-1,850	-2.2	-2,303	-3.0	1,689	6.8
Ireland	-235	-0.3	5,492	7.3	327	13.0
Italy	3,846	5.6	4,239	7.0	1,129	4.0
United Kingdom	265	0.4	5,169	9.7	1,653	8.2
France	321	0.6	3,132	6.3	630	4.3
Thailand	-2,372	-4.0	-3,231	-5.9	462	4.7
Switzerland	-7,108	-12.0	-515	-1.0	471	6.4
Malaysia	-8,010	-14.8	-9,026	-17.7	-6	-0.1
Singapore	9,318	29.5	12,939	47.5	626	19.4
Brazil	152	0.4	1,802	5.3	388	5.1
Netherlands	3,978	11.5	10,800	43.9	1,023	10.6
Indonesia	-7,746	-22.4	-7,033	-22.3	168	2.4
Spain	130	0.6	429	2.1	714	6.1
Belgium	-3,792	-14.2	-3,111	-12.9	495	8.8
Israel	-612	-2.9	286	1.5	308	7.5
Austria	1,337	7.5	1,388	8.7	326	6.4
Sweden	1,283	7.5	1,547	10.1	284	5.8
<b>All other countries</b>	<b>-32,696</b>	<b>-8.1</b>	<b>-21,065</b>	<b>-5.8</b>	<b>5,577</b>	<b>9.0</b>
Africa	-3,056	-7.3	-2,632	-6.8	501	6.2
APEC	-145,936	-6.7	-92,691	-5.0	5,477	3.2
ASEAN	-25,387	-7.5	-22,236	-7.1	2,481	7.8
Asia - South	-6,408	-6.0	-6,463	-6.8	1,991	6.7
Asia - Near East	-13,010	-17.5	-9,864	-14.3	1,338	19.1
CAFTA	-560	-1.6	657	2.1	545	10.3
Cent. Am. Common Market	-710	-2.5	392	1.5	345	9.0
Euro Area	19,276	3.9	41,143	9.5	2,911	4.5
Europe	1,152	0.2	37,255	5.9	3,158	3.7
European Union	23,048	4.2	45,606	9.3	2,764	3.9
LAFTA	18,959	3.4	28,718	5.8	1,108	3.3
NATO Allies	397	0.0	52,450	7.3	5,615	6.2
North America	2,498	0.3	39,186	5.8	4,641	12.8
OECD - Europe	14,353	0.8	91,230	5.8	6,143	5.1
Pacific Rim Countries	-123,296	-11.7	-108,035	-11.1	3,129	2.2
South/Central America	-3,943	-2.6	894	0.7	1,394	6.6
20 Latin Amer. Republics	18,174	3.1	29,392	5.5	1,377	3.8

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5g**  
**2023 Exports and Imports for Selected Countries and World Areas by Employment Size**  
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>1,538,092</b>	<b>2,515,694</b>	<b>88,559</b>	<b>87,820</b>	<b>157,511</b>	<b>17,506</b>	<b>43,217</b>	<b>96,373</b>	<b>34,383</b>	<b>29,832</b>	<b>72,116</b>	<b>12,910</b>
Mexico	237,085	412,508	8,613	18,606	22,321	1,545	4,787	9,346	1,725	2,605	4,962	800
Canada	213,473	208,675	11,407	1,807	2,458	842	1,056	1,907	1,704	1,330	1,766	1,423
China	98,422	265,355	12,146	2,149	17,464	1,886	1,341	6,205	2,343	1,193	4,048	1,612
Germany	62,112	133,713	8,206	2,098	3,611	959	349	1,894	1,381	604	3,747	976
Netherlands	58,658	30,519	3,117	2,657	1,952	404	150	465	383	175	423	265
United Kingdom	52,773	49,309	7,778	1,783	2,253	1,083	643	1,124	1,452	581	927	893
Japan	49,727	135,103	4,820	2,083	1,153	455	1,470	1,578	849	1,066	1,507	493
Korea, South	38,949	90,927	3,915	1,217	1,307	429	621	2,562	702	229	2,411	373
Belgium	30,484	16,740	1,469	312	457	137	88	171	134	72	336	106
France	30,233	41,601	3,949	776	1,400	477	521	550	633	256	943	401
Brazil	28,979	22,244	1,937	1,263	1,140	235	(D)	200	230	(D)	332	124
Taiwan	27,450	67,298	4,453	686	2,336	476	167	1,800	680	137	1,139	508
Singapore	24,917	35,312	1,858	451	1,555	191	170	285	144	61	443	160
India	21,263	48,169	4,362	924	4,467	562	737	2,004	844	413	1,452	415
Australia	20,616	9,202	2,290	436	622	248	92	160	313	83	168	223
Italy	18,751	44,694	4,923	817	3,520	568	385	1,472	899	123	2,014	542
Switzerland	17,046	41,361	2,183	299	1,069	263	1,318	1,142	343	154	457	153
Spain	14,695	13,016	2,188	245	491	220	86	384	289	135	327	174
Malaysia	12,163	32,211	1,874	290	1,003	195	145	199	147	86	124	134
Hong Kong	11,642	2,987	1,641	657	176	217	1,538	296	298	188	76	153
Ireland	11,522	74,712	944	191	1,360	84	29	16	73	27	65	76
United Arab Emirates	10,322	3,057	949	247	(D)	127	325	151	166	158	81	93
Colombia	8,480	8,995	823	184	222	130	115	138	132	81	(D)	63
Chile	7,618	5,652	556	127	529	53	174	84	78	19	(D)	41
Thailand	7,605	32,617	1,987	619	2,063	197	122	321	219	53	475	153
Africa	8,225	10,386	1,109	106	256	125	98	122	149	138	143	92
APEC	768,345	1,377,279	31,687	29,827	56,114	5,168	12,004	26,100	8,408	7,145	18,643	4,593
ASEAN	55,136	174,862	5,371	1,860	7,487	695	655	1,990	799	257	2,126	564
Asia - South	21,520	49,812	4,558	944	4,645	617	756	2,097	912	418	1,479	431
Asia - Near East	25,698	34,841	2,625	751	1,069	405	871	658	428	271	350	260
CAFTA	12,208	23,121	1,482	407	1,520	179	(D)	719	265	108	(D)	129
Cent. Am. Common Market	9,124	18,337	1,041	269	1,137	117	118	561	158	69	280	79
Euro Area	234,577	382,063	15,734	7,198	13,511	2,328	1,815	5,586	3,521	1,500	8,346	2,089
Europe	329,258	524,983	21,017	10,383	18,586	3,418	4,087	9,292	5,289	2,427	10,497	2,825
European Union	251,085	424,690	16,846	7,955	14,925	2,564	1,892	6,068	3,833	1,587	8,778	2,250
LAFTA	297,441	462,880	10,495	20,756	24,729	2,000	5,477	10,107	2,254	3,310	6,460	1,013
NATO Allies	504,905	586,107	25,819	11,435	17,341	3,710	3,549	9,317	6,195	3,514	11,271	3,675
North America	450,558	621,184	17,020	20,413	24,779	2,277	5,843	11,254	3,339	3,935	6,728	2,102
OECD - Europe	901,385	1,400,792	34,658	34,941	47,725	5,769	12,599	25,207	9,656	7,791	21,822	4,893
Pacific Rim Countries	292,705	658,956	20,224	8,300	26,651	3,134	5,665	13,489	5,087	3,102	10,576	2,895
South/Central America	78,717	77,302	4,777	3,919	4,020	788	1,132	1,576	985	978	1,922	446
20 Latin Amer. Republics	311,412	486,562	11,315	21,225	26,255	2,157	5,785	10,851	2,527	3,442	6,826	1,130

**Table 5g**  
**2023 Exports and Imports for Selected Countries and World Areas by Employment Size**  
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>39,143</b>	<b>73,498</b>	<b>7,675</b>	<b>114,044</b>	<b>137,052</b>	<b>7,353</b>	<b>54,923</b>	<b>111,805</b>	<b>3,278</b>	<b>1,169,112</b>	<b>1,867,339</b>	<b>5,454</b>
Mexico	7,038	12,518	659	21,676	16,653	1,012	5,866	9,968	745	176,508	336,740	2,127
Canada	2,570	2,059	1,308	8,306	3,826	1,809	7,621	5,640	1,201	190,782	191,019	3,120
China	3,626	5,948	1,314	2,707	11,477	1,645	2,966	10,001	982	84,441	210,212	2,364
Germany	734	3,269	799	1,567	5,756	1,166	1,738	4,986	783	55,022	110,450	2,142
Netherlands	118	231	212	2,352	831	347	904	830	254	52,303	25,788	1,252
United Kingdom	687	1,098	728	10,381	1,572	983	1,540	7,583	629	37,158	34,752	2,010
Japan	646	2,644	459	1,308	6,542	580	1,561	5,122	440	41,592	116,556	1,544
Korea, South	250	1,832	316	3,151	6,002	457	1,207	3,105	310	32,273	73,708	1,328
Belgium	44	53	72	393	488	134	449	1,440	119	29,125	13,795	767
France	314	1,226	332	891	1,322	446	660	1,640	340	26,817	34,520	1,320
Brazil	(D)	735	129	(D)	1,120	193	331	489	154	25,749	18,226	872
Taiwan	284	1,862	473	923	4,888	584	1,287	1,462	374	23,966	53,811	1,358
Singapore	113	75	122	541	211	211	660	1,752	162	22,921	30,990	868
India	270	954	339	2,227	3,893	499	339	7,189	373	16,353	28,211	1,330
Australia	194	463	169	386	2,271	254	335	201	188	19,091	5,318	895
Italy	122	1,171	407	2,091	4,015	602	395	1,882	416	14,817	30,620	1,489
Switzerland	258	999	136	2,452	3,048	233	385	1,681	188	12,182	32,966	867
Spain	100	299	173	730	927	228	506	1,196	185	12,893	9,392	919
Malaysia	118	481	138	219	860	213	306	534	155	10,999	29,011	892
Hong Kong	160	74	101	231	400	168	219	265	118	8,648	1,700	586
Ireland	55	60	61	54	62	82	97	67	85	11,069	73,080	483
United Arab Emirates	136	(D)	62	772	251	91	146	(D)	54	8,538	2,214	356
Colombia	835	315	30	(D)	262	50	(D)	(D)	57	6,350	7,362	361
Chile	(D)	(D)	31	(D)	519	48	82	409	36	6,416	3,543	269
Thailand	64	550	137	114	1,228	181	114	979	162	6,518	27,000	938
Africa	254	28	72	184	291	104	102	227	79	7,343	9,319	488
APEC	16,005	31,013	3,406	40,814	58,268	3,946	22,571	42,280	2,109	639,979	1,144,860	4,057
ASEAN	403	2,371	466	1,051	5,330	671	1,279	5,745	469	49,630	149,813	1,707
Asia - South	278	971	352	2,235	3,967	518	345	7,330	384	16,544	29,323	1,344
Asia - Near East	205	354	197	1,182	2,028	266	405	4,924	177	22,013	25,459	892
CAFTA	(D)	631	94	(D)	674	123	481	(D)	98	10,291	17,752	594
Cent. Am. Common Market	148	523	65	253	347	81	353	1,098	67	7,914	14,392	474
Euro Area	1,583	6,814	1,572	8,414	14,743	2,075	4,988	13,518	1,243	209,080	319,545	2,906
Europe	3,038	9,935	2,086	22,861	21,303	2,627	7,744	24,149	1,481	278,719	431,220	3,291
European Union	1,738	7,736	1,698	9,699	15,908	2,209	5,349	14,358	1,294	222,865	356,917	2,998
LAFTA	8,906	14,063	823	27,849	19,333	1,208	6,469	11,298	862	224,674	376,891	2,335
NATO Allies	4,909	10,423	2,806	28,293	20,807	3,449	14,606	26,688	1,962	438,600	490,259	4,022
North America	9,608	14,577	1,802	29,982	20,479	2,462	13,487	15,608	1,540	367,290	527,759	3,498
OECD - Europe	14,068	30,720	3,545	58,162	58,159	4,203	24,575	53,147	2,267	749,249	1,164,013	4,325
Pacific Rim Countries	5,496	14,778	2,160	9,572	33,495	2,532	8,639	23,451	1,401	251,931	536,515	3,015
South/Central America	2,094	2,216	328	7,528	3,508	462	1,209	2,907	353	61,858	61,154	1,415
20 Latin Amer. Republics	9,116	14,719	895	29,029	20,046	1,281	7,032	12,834	904	235,784	395,030	2,421

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5h**  
**2022 Exports and Imports for Selected Countries and World Areas by Employment Size**  
**Only for Companies that both Imported from and Exported to Listed Countries and World Areas**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>1,515,549</b>	<b>2,566,073</b>	<b>85,375</b>	<b>88,991</b>	<b>162,519</b>	<b>16,050</b>	<b>38,798</b>	<b>111,781</b>	<b>33,396</b>	<b>30,902</b>	<b>81,260</b>	<b>12,660</b>
Mexico	231,429	383,536	7,776	19,715	19,604	1,352	4,447	10,413	1,557	1,903	5,466	762
Canada	202,458	200,207	9,155	1,351	1,586	603	896	1,348	1,294	1,383	1,614	1,063
China	102,374	326,161	11,882	2,114	24,262	1,641	984	7,409	2,292	912	5,003	1,579
Germany	56,917	117,182	7,751	1,473	3,302	884	426	1,919	1,255	446	2,781	896
Japan	47,223	133,328	4,455	725	731	386	892	1,759	741	785	1,594	467
Netherlands	46,985	19,271	2,590	2,404	2,173	272	113	392	296	106	359	216
United Kingdom	41,600	46,046	7,024	1,300	1,953	895	548	797	1,186	449	984	815
Korea, South	37,802	88,268	3,529	2,007	1,017	361	368	2,350	613	236	2,161	350
Brazil	31,660	19,440	1,625	1,789	331	178	144	237	195	186	409	98
Taiwan	27,774	63,368	4,256	309	2,006	424	119	2,047	609	146	1,796	487
France	26,594	38,001	3,584	608	1,115	415	560	573	532	314	1,354	371
Singapore	25,512	21,477	1,459	511	(D)	145	78	(D)	118	48	41	95
Belgium	24,269	20,715	1,312	470	243	108	111	140	110	64	475	95
India	21,947	45,837	3,910	1,355	3,792	458	648	2,084	718	396	1,685	362
Australia	16,821	9,067	1,764	711	872	189	58	189	224	72	(D)	166
Switzerland	16,593	42,070	1,998	385	850	216	921	1,035	304	134	343	146
Italy	16,586	40,804	4,704	429	3,149	524	188	1,501	819	138	1,926	489
Spain	14,360	12,631	1,809	237	1,177	153	54	360	219	108	293	149
Malaysia	11,824	38,698	1,815	388	876	192	129	348	127	80	255	136
Ireland	10,713	71,396	761	372	2,467	66	8	12	36	82	46	49
Hong Kong	9,349	1,506	1,474	358	118	144	268	126	230	135	93	155
Colombia	8,475	11,321	557	304	206	80	40	141	101	(D)	(D)	43
Israel	7,131	15,482	1,322	475	1,275	190	355	244	157	59	239	112
Thailand	7,039	34,494	1,954	305	3,348	190	144	389	235	53	484	137
Peru	6,793	2,541	316	(D)	303	35	96	175	41	4	50	22
Africa	5,937	11,494	856	(D)	363	108	149	158	122	(D)	109	58
APEC	742,765	1,388,317	28,567	29,533	57,843	4,377	8,647	29,804	7,414	5,841	20,366	4,134
ASEAN	53,974	172,758	4,883	1,650	7,039	618	469	4,074	704	245	2,057	460
Asia - South	22,425	49,082	4,102	1,362	4,117	500	670	2,328	779	404	1,712	382
Asia - Near East	17,680	37,006	1,890	609	1,390	269	652	446	297	134	265	162
CAFTA	10,858	21,528	1,216	374	1,298	140	190	801	224	147	354	109
Cent. Am. Common Market	8,048	17,360	860	(D)	1,073	98	94	649	143	104	236	68
Euro Area	202,066	343,620	14,354	6,085	14,696	1,984	1,606	5,404	3,048	1,340	7,681	1,894
Europe	281,475	483,289	19,269	8,609	18,988	2,902	3,370	8,813	4,613	2,080	9,677	2,626
European Union	216,099	381,488	15,358	6,677	15,668	2,174	1,673	5,982	3,342	1,425	8,049	2,042
LAFTA	292,269	430,504	9,314	(D)	21,017	1,658	4,795	11,448	1,985	2,845	7,111	935
NATO Allies	449,038	538,143	22,891	8,806	15,759	3,127	3,135	8,389	5,261	3,197	10,616	3,234
North America	433,887	583,742	14,447	21,066	21,190	1,882	5,344	11,761	2,794	3,286	7,080	1,729
OECD - Europe	828,762	1,310,578	31,081	33,889	44,318	4,959	10,308	24,997	8,372	6,516	21,213	4,416
Pacific Rim Countries	285,553	706,198	18,751	7,423	31,403	2,660	2,965	15,268	4,545	2,438	11,636	2,705
South/Central America	76,600	73,062	3,772	5,152	2,872	537	583	1,910	752	1,858	2,018	333
20 Latin Amer. Republics	303,754	452,281	10,015	23,574	22,340	1,766	5,020	12,286	2,220	3,077	7,472	1,028

**Table 5h**  
**2022 Exports and Imports for Selected Countries and World Areas by Employment Size**  
**Only for Companies that both Imported from and Exported to Listed Countries and World Areas**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>37,265</b>	<b>93,197</b>	<b>7,622</b>	<b>98,728</b>	<b>142,922</b>	<b>7,104</b>	<b>77,982</b>	<b>123,354</b>	<b>3,276</b>	<b>1,142,882</b>	<b>1,851,041</b>	<b>5,267</b>
Mexico	6,542	12,783	615	21,654	15,573	861	6,329	9,447	638	170,840	310,249	1,991
Canada	2,567	1,570	1,016	5,564	4,170	1,400	9,211	5,850	1,010	181,486	184,068	2,769
China	1,684	10,343	1,360	3,227	14,433	1,670	4,210	13,800	1,045	89,244	250,910	2,295
Germany	792	3,097	811	1,736	4,924	1,109	2,152	4,931	740	49,891	96,228	2,056
Japan	691	3,683	421	1,396	5,186	564	1,915	6,742	423	40,819	113,634	1,453
Netherlands	211	183	185	686	494	257	1,277	527	259	42,188	15,144	1,105
United Kingdom	681	788	708	1,658	2,906	854	1,787	5,403	630	35,177	33,215	1,936
Korea, South	240	3,161	268	601	4,171	389	2,090	2,803	298	32,259	72,606	1,250
Brazil	365	137	99	508	411	161	712	961	141	27,955	16,955	753
Taiwan	219	2,376	457	(D)	8,980	562	(D)	2,441	390	24,485	43,721	1,327
France	183	1,159	285	555	938	397	743	1,255	328	23,632	31,607	1,256
Singapore	100	21	98	1,520	(D)	145	412	218	131	22,843	17,871	727
Belgium	44	47	79	428	599	129	389	1,924	101	22,764	17,288	690
India	217	865	313	1,336	3,285	474	653	9,211	325	17,342	24,916	1,260
Australia	259	439	124	222	(D)	191	153	(D)	124	15,345	4,759	746
Switzerland	311	1,403	138	4,440	4,452	216	521	854	175	9,880	33,135	803
Italy	147	2,513	426	941	2,075	577	1,398	2,265	415	13,346	27,375	1,454
Spain	206	198	133	(D)	1,072	189	(D)	432	134	12,021	9,099	832
Malaysia	140	500	140	167	1,477	199	563	523	174	10,357	34,719	847
Ireland	33	40	44	42	79	68	107	61	65	10,069	68,691	433
Hong Kong	87	170	112	641	152	144	140	68	101	7,720	780	588
Colombia	(D)	300	27	75	(D)	34	(D)	397	25	6,171	9,467	247
Israel	46	261	82	149	745	118	152	5,387	101	5,895	7,330	562
Thailand	67	495	111	134	2,059	188	145	1,131	163	6,191	26,586	930
Peru	(D)	50	24	69	37	27	(D)	338	22	5,355	1,588	145
Africa	22	34	40	39	146	79	143	462	55	5,231	10,222	394
APEC	13,493	37,980	3,143	36,320	62,413	3,636	27,940	47,073	2,038	620,992	1,132,837	3,825
ASEAN	413	2,773	425	1,984	7,206	611	1,312	4,303	450	47,902	145,306	1,615
Asia - South	218	918	327	1,349	3,390	491	659	9,360	340	17,763	27,257	1,283
Asia - Near East	263	(D)	124	227	(D)	161	245	5,453	142	15,549	28,194	735
CAFTA	143	515	80	241	686	119	497	2,299	60	9,267	15,574	484
Cent. Am. Common Market	(D)	399	52	101	319	74	(D)	1,981	38	6,960	12,702	387
Euro Area	1,673	7,504	1,515	4,798	12,011	1,945	7,822	12,943	1,222	178,743	283,381	2,746
Europe	2,941	10,922	2,071	11,470	21,232	2,464	10,781	20,813	1,486	242,224	392,846	3,107
European Union	1,900	8,203	1,631	5,043	13,052	2,059	8,390	13,994	1,287	190,991	316,541	2,823
LAFTA	(D)	13,416	754	22,356	16,552	1,035	(D)	12,061	751	218,316	348,900	2,196
NATO Allies	5,081	10,751	2,604	12,389	18,995	3,079	19,138	24,251	1,864	397,292	449,383	3,722
North America	9,108	14,353	1,511	27,218	19,743	1,995	15,540	15,297	1,347	352,326	494,318	3,189
OECD - Europe	13,780	33,473	3,308	41,089	53,215	3,817	30,837	51,984	2,173	692,343	1,081,378	4,036
Pacific Rim Countries	3,570	21,940	2,069	8,799	39,105	2,452	11,241	28,710	1,418	249,116	558,137	2,902
South/Central America	(D)	1,189	269	962	1,698	370	(D)	4,992	284	59,356	58,384	1,227
20 Latin Amer. Republics	(D)	13,955	821	22,601	17,246	1,116	(D)	14,364	790	228,004	364,618	2,274

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6a**  
**2023 Exports by State of the Origin of Movement, Number of Exporting Companies,**  
**and Value for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Row Number of Identified Exporters
<b>United States</b>	<b>2,018,059</b>	<b>100.0</b>	<b>1,780,773</b>	<b>100.0</b>	<b>277,799</b>	<b>100.0</b>	<b>588,424</b>	<b>33.0</b>	<b>270,014</b>	<b>97.2</b>
Alabama	27,440	1.4	25,750	1.4	4,181	1.5	4,229	16.4	3,337	79.8
Alaska	5,264	0.3	4,844	0.3	800	0.3	1,089	22.5	582	72.8
Arizona	28,877	1.4	25,903	1.5	7,478	2.7	7,076	27.3	6,426	85.9
Arkansas	6,457	0.3	5,504	0.3	2,167	0.8	1,336	24.3	1,681	77.6
California	178,844	8.9	165,652	9.3	61,340	22.1	70,055	42.3	57,949	94.5
Colorado	10,401	0.5	9,891	0.6	5,563	2.0	2,695	27.2	4,814	86.5
Connecticut	15,846	0.8	14,954	0.8	5,237	1.9	4,729	31.6	4,568	87.2
Delaware	4,936	0.2	4,165	0.2	2,170	0.8	878	21.1	1,897	87.4
Florida	68,908	3.4	63,677	3.6	55,073	19.8	35,877	56.3	52,004	94.4
Georgia	49,906	2.5	47,137	2.6	14,416	5.2	13,679	29.0	12,604	87.4
Hawaii	572	0.0	431	0.0	663	0.2	(D)	(D)	573	86.4
Idaho	4,006	0.2	3,759	0.2	1,720	0.6	1,298	34.5	1,461	84.9
Illinois	78,849	3.9	73,416	4.1	21,929	7.9	17,608	24.0	19,462	88.8
Indiana	54,246	2.7	51,989	2.9	8,407	3.0	6,974	13.4	7,044	83.8
Iowa	18,400	0.9	17,236	1.0	3,172	1.1	2,440	14.2	2,565	80.9
Kansas	14,085	0.7	12,766	0.7	3,266	1.2	2,552	20.0	2,716	83.2
Kentucky	40,246	2.0	38,087	2.1	4,637	1.7	4,057	10.7	3,661	79.0
Louisiana	99,371	4.9	78,591	4.4	3,508	1.3	30,587	38.9	2,971	84.7
Maine	2,969	0.1	2,581	0.1	1,676	0.6	1,319	51.1	1,390	82.9
Maryland	18,452	0.9	16,051	0.9	6,046	2.2	4,811	30.0	5,288	87.5
Massachusetts	35,300	1.7	33,845	1.9	9,487	3.4	7,553	22.3	8,265	87.1
Michigan	65,136	3.2	61,389	3.4	13,885	5.0	12,850	20.9	12,294	88.5
Minnesota	24,936	1.2	23,671	1.3	7,946	2.9	6,112	25.8	6,785	85.4
Mississippi	14,222	0.7	13,309	0.7	1,932	0.7	2,127	16.0	1,454	75.3
Missouri	17,879	0.9	16,583	0.9	5,842	2.1	4,393	26.5	4,893	83.8
Montana	2,237	0.1	1,850	0.1	1,597	0.6	1,066	57.6	1,397	87.5
Nebraska	7,975	0.4	7,678	0.4	1,753	0.6	1,512	19.7	1,415	80.7
Nevada	9,538	0.5	7,175	0.4	3,697	1.3	2,056	28.7	3,156	85.4
New Hampshire	7,620	0.4	6,808	0.4	2,432	0.9	2,463	36.2	2,055	84.5
New Jersey	43,266	2.1	40,056	2.2	19,049	6.9	16,248	40.6	17,318	90.9
New Mexico	4,957	0.2	4,824	0.3	1,246	0.4	3,455	71.6	1,042	83.6
New York	100,055	5.0	80,338	4.5	32,079	11.5	42,901	53.4	29,808	92.9
North Carolina	42,203	2.1	39,242	2.2	10,986	4.0	8,843	22.5	9,542	86.9
North Dakota	8,779	0.4	8,382	0.5	1,745	0.6	1,976	23.6	1,456	83.4
Ohio	56,150	2.8	52,592	3.0	15,594	5.6	13,394	25.5	13,683	87.7
Oklahoma	6,513	0.3	6,100	0.3	2,974	1.1	1,511	24.8	2,497	84.0
Oregon	27,744	1.4	26,921	1.5	5,475	2.0	4,965	18.4	4,763	87.0
Pennsylvania	52,923	2.6	49,240	2.8	15,168	5.5	15,029	30.5	13,338	87.9
Rhode Island	3,012	0.1	2,827	0.2	2,020	0.7	1,319	46.7	1,770	87.6
South Carolina	37,343	1.9	34,453	1.9	6,261	2.3	3,849	11.2	5,246	83.8
South Dakota	2,401	0.1	2,244	0.1	940	0.3	837	37.3	752	80.0
Tennessee	38,249	1.9	35,921	2.0	7,081	2.5	5,660	15.8	5,852	82.6
Texas	446,214	22.1	410,162	23.0	40,415	14.5	167,619	40.9	37,283	92.3
Utah	17,370	0.9	16,449	0.9	3,801	1.4	9,910	60.2	3,233	85.1
Vermont	1,994	0.1	1,855	0.1	1,008	0.4	645	34.8	873	86.6
Virginia	22,472	1.1	21,433	1.2	7,111	2.6	8,152	38.0	5,980	84.1
Washington	61,069	3.0	55,546	3.1	11,202	4.0	14,490	26.1	9,906	88.4
West Virginia	5,669	0.3	5,221	0.3	917	0.3	1,652	31.6	694	75.7
Wisconsin	28,049	1.4	26,053	1.5	8,489	3.1	6,814	26.2	7,235	85.2
Wyoming	2,150	0.1	2,084	0.1	548	0.2	642	30.8	447	81.6
District of Columbia	1,746	0.1	699	0.0	523	0.2	670	95.8	392	75.0
Puerto Rico	22,542	1.1	22,269	1.3	1,310	0.5	3,118	14.0	1,106	84.4
Virgin Islands	3,376	0.2	1,169	0.1	71	0.0	(D)	(D)	55	77.5
Unallocated (3)	68,897	3.4	0	0.0	7	0.0	0	94	6	85.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6b**  
**2022 Exports by State of the Origin of Movement, Number of Exporting Companies,**  
**and Value for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Row Number of Identified Exporters
<b>United States</b>	<b>2,065,157</b>	<b>100.0</b>	<b>1,814,965</b>	<b>100.0</b>	<b>279,115</b>	<b>100.0</b>	<b>648,527</b>	<b>35.7</b>	<b>271,391</b>	<b>97.2</b>
Alabama	25,886	1.3	24,619	1.4	4,237	1.5	4,359	17.7	3,374	79.6
Alaska	5,574	0.3	5,350	0.3	755	0.3	1,449	27.1	543	71.9
Arizona	27,294	1.3	24,048	1.3	7,365	2.6	6,236	25.9	6,372	86.5
Arkansas	5,907	0.3	5,261	0.3	2,190	0.8	1,205	22.9	1,665	76.0
California	186,238	9.0	174,257	9.6	63,953	22.9	74,918	43.0	60,617	94.8
Colorado	10,294	0.5	9,768	0.5	5,722	2.1	2,983	30.5	4,986	87.1
Connecticut	15,344	0.7	14,603	0.8	5,360	1.9	6,978	47.8	4,680	87.3
Delaware	5,242	0.3	4,419	0.2	2,233	0.8	863	19.5	1,969	88.2
Florida	67,729	3.3	62,556	3.4	58,923	21.1	34,241	54.7	55,707	94.5
Georgia	47,358	2.3	44,529	2.5	14,693	5.3	13,417	30.1	12,834	87.3
Hawaii	434	0.0	341	0.0	677	0.2	194	56.9	586	86.6
Idaho	4,079	0.2	3,863	0.2	1,699	0.6	1,355	35.1	1,416	83.3
Illinois	78,673	3.8	73,522	4.1	22,704	8.1	21,433	29.2	20,217	89.0
Indiana	45,272	2.2	42,907	2.4	8,526	3.1	6,875	16.0	7,165	84.0
Iowa	18,057	0.9	16,717	0.9	3,303	1.2	2,487	14.9	2,677	81.0
Kansas	13,999	0.7	12,757	0.7	3,371	1.2	2,706	21.2	2,814	83.5
Kentucky	34,481	1.7	32,410	1.8	4,731	1.7	3,575	11.0	3,723	78.7
Louisiana	121,372	5.9	93,544	5.2	3,609	1.3	36,895	39.4	3,032	84.0
Maine	3,463	0.2	3,076	0.2	1,803	0.6	1,704	55.4	1,519	84.2
Maryland	17,827	0.9	14,459	0.8	6,626	2.4	4,836	33.4	5,806	87.6
Massachusetts	32,694	1.6	30,870	1.7	9,781	3.5	8,781	28.4	8,595	87.9
Michigan	61,409	3.0	57,941	3.2	14,297	5.1	12,356	21.3	12,699	88.8
Minnesota	27,225	1.3	25,980	1.4	8,121	2.9	6,864	26.4	6,983	86.0
Mississippi	16,148	0.8	15,247	0.8	1,949	0.7	1,426	9.4	1,458	74.8
Missouri	16,213	0.8	15,292	0.8	6,046	2.2	4,196	27.4	5,100	84.4
Montana	1,964	0.1	1,707	0.1	1,432	0.5	1,094	64.1	1,228	85.8
Nebraska	8,902	0.4	8,602	0.5	1,754	0.6	1,684	19.6	1,402	79.9
Nevada	10,113	0.5	7,965	0.4	3,553	1.3	2,792	35.1	3,001	84.5
New Hampshire	7,255	0.4	6,673	0.4	2,443	0.9	2,510	37.6	2,091	85.6
New Jersey	46,228	2.2	42,804	2.4	20,072	7.2	16,691	39.0	18,331	91.3
New Mexico	4,813	0.2	4,602	0.3	1,332	0.5	3,040	66.1	1,115	83.7
New York	109,499	5.3	88,161	4.9	33,826	12.1	53,519	60.7	31,418	92.9
North Carolina	40,198	1.9	37,512	2.1	11,115	4.0	8,224	21.9	9,646	86.8
North Dakota	5,246	0.3	4,714	0.3	1,608	0.6	1,582	33.6	1,357	84.4
Ohio	56,804	2.8	53,085	2.9	16,081	5.8	13,094	24.7	14,154	88.0
Oklahoma	6,822	0.3	6,335	0.3	3,017	1.1	1,700	26.8	2,532	83.9
Oregon	34,502	1.7	33,633	1.9	5,530	2.0	6,862	20.4	4,836	87.5
Pennsylvania	49,797	2.4	46,146	2.5	15,718	5.6	14,849	32.2	13,812	87.9
Rhode Island	2,890	0.1	2,709	0.1	2,024	0.7	1,398	51.6	1,764	87.2
South Carolina	31,501	1.5	28,723	1.6	6,537	2.3	3,801	13.2	5,485	83.9
South Dakota	2,355	0.1	2,008	0.1	961	0.3	(D)	(D)	755	78.6
Tennessee	38,221	1.9	35,803	2.0	7,268	2.6	5,981	16.7	5,981	82.3
Texas	487,417	23.6	442,705	24.4	40,451	14.5	194,410	43.9	37,305	92.2
Utah	16,592	0.8	15,633	0.9	3,746	1.3	9,491	60.7	3,185	85.0
Vermont	2,504	0.1	2,345	0.1	1,056	0.4	568	24.2	907	85.9
Virginia	24,952	1.2	23,950	1.3	7,413	2.7	9,476	39.6	6,258	84.4
Washington	61,198	3.0	55,793	3.1	11,272	4.0	17,689	31.7	9,971	88.5
West Virginia	7,794	0.4	6,757	0.4	980	0.4	3,193	47.3	735	75.0
Wisconsin	27,432	1.3	25,304	1.4	8,734	3.1	6,874	27.2	7,478	85.6
Wyoming	1,875	0.1	1,819	0.1	522	0.2	1,249	68.6	432	82.8
District of Columbia	1,530	0.1	506	0.0	589	0.2	479	94.6	449	76.2
Puerto Rico	20,603	1.0	20,319	1.1	1,274	0.5	2,954	14.5	1,056	82.9
Virgin Islands	2,065	0.1	316	0.0	74	0.0	(D)	(D)	54	73.0
Unallocated (3)	65,874	3.2	0	0.0	4	0.0	0	100.0	4	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 6c**  
**Percent Difference Between 2022 and 2023 Export**  
**Results for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.  
(D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2022-2023				
	Total Value	Identified Exporters		Small and Medium Exporters (3)	
		Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>United States</b>	<b>-2.3</b>	<b>-1.9</b>	<b>-0.5</b>	<b>-9.3</b>	<b>-0.5</b>
Alabama	6	4.6	-1.3	-3	-1.1
Alaska	-5.6	-9.4	6	-24.8	7.2
Arizona	5.8	7.7	1.5	13.5	0.8
Arkansas	9.3	4.6	-1.1	10.9	1
California	-4	-4.9	-4.1	-6.5	-4.4
Colorado	1	1.3	-2.8	-9.7	-3.4
Connecticut	3.3	2.4	-2.3	-32.2	-2.4
Delaware	-5.8	-5.8	-2.8	1.8	-3.7
Florida	1.7	1.8	-6.5	4.8	-6.6
Georgia	5.4	5.9	-1.9	1.9	-1.8
Hawaii	31.8	26.2	-2.1	(D)	-2.2
Idaho	-1.8	-2.7	1.2	-4.2	3.2
Illinois	0.2	-0.1	-3.4	-17.8	-3.7
Indiana	19.8	21.2	-1.4	1.4	-1.7
Iowa	1.9	3.1	-4	-1.9	-4.2
Kansas	0.6	0.1	-3.1	-5.7	-3.5
Kentucky	16.7	17.5	-2	13.5	-1.7
Louisiana	-18.1	-16	-2.8	-17.1	-2
Maine	-14.3	-16.1	-7	-22.5	-8.5
Maryland	3.5	11	-8.8	-0.5	-8.9
Massachusetts	8	9.6	-3	-14	-3.8
Michigan	6.1	6	-2.9	4	-3.2
Minnesota	-8.4	-8.9	-2.2	-11	-2.8
Mississippi	-11.9	-12.7	-0.9	49.2	-0.3
Missouri	10.3	8.4	-3.4	4.7	-4.1
Montana	13.9	8.4	11.5	-2.6	13.8
Nebraska	-10.4	-10.7	-0.1	-10.2	0.9
Nevada	-5.7	-9.9	4.1	-26.4	5.2
New Hampshire	5	2	-0.5	-1.9	-1.7
New Jersey	-6.4	-6.4	-5.1	-2.7	-5.5
New Mexico	3	4.8	-6.5	13.6	-6.5
New York	-8.6	-8.9	-5.2	-19.8	-5.1
North Carolina	5	4.6	-1.2	7.5	-1.1
North Dakota	67.3	77.8	8.5	24.9	7.3
Ohio	-1.2	-0.9	-3	2.3	-3.3
Oklahoma	-4.5	-3.7	-1.4	-11.1	-1.4
Oregon	-19.6	-20	-1	-27.7	-1.5
Pennsylvania	6.3	6.7	-3.5	1.2	-3.4
Rhode Island	4.2	4.3	-0.2	-5.7	0.3
South Carolina	18.5	19.9	-4.2	1.3	-4.4
South Dakota	2	11.8	-2.2	(D)	-0.4
Tennessee	0.1	0.3	-2.6	-5.4	-2.2
Texas	-8.5	-7.4	-0.1	-13.8	-0.1
Utah	4.7	5.2	1.5	4.4	1.5
Vermont	-20.4	-20.9	-4.5	13.6	-3.7
Virginia	-9.9	-10.5	-4.1	-14	-4.4
Washington	-0.2	-0.4	-0.6	-18.1	-0.7
West Virginia	-27.3	-22.7	-6.4	-48.3	-5.6
Wisconsin	2.2	3	-2.8	-0.9	-3.2
Wyoming	14.7	14.5	5	-48.6	3.5
District of Columbia	14.1	38.1	-11.2	40	-12.7
Puerto Rico	9.4	9.6	2.8	5.6	4.7
Virgin Islands	63.5	270.2	-4.1	292	1.9
Unallocated (2)	4.6	-39.7	75	-43.4	50

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023 or 2022.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6d**  
**2023 Imports by State of Destination, Number of Importing Companies,**  
**Value, and Percent Difference Between 2022 and 2023 Imports**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2022-2023		
							Total Value	Known Value	Number of Identified Importers
<b>United States</b>	<b>3,080,170</b>	<b>100</b>	<b>2,742,968</b>	<b>100</b>	<b>242,515</b>	<b>100</b>	<b>-5</b>	<b>-2.4</b>	<b>3.6</b>
Alabama	37,231	1.2	33,476	1.2	4,496	1.9	0.4	1.5	2.8
Alaska	3,237	0.1	3,051	0.1	993	0.4	-13.0	-10.0	10.1
Arizona	35,381	1.1	31,863	1.2	6,846	2.8	7.0	16.7	6.2
Arkansas	6,832	0.2	5,602	0.2	2,196	0.9	-9.7	-13.5	0.8
California	450,348	14.6	416,367	15.2	74,024	30.5	-11.5	-10.6	1.2
Colorado	17,791	0.6	15,870	0.6	7,269	3.0	-11.6	-11.5	7.3
Connecticut	21,988	0.7	18,099	0.7	4,654	1.9	3.4	17.6	3.6
Delaware	10,608	0.3	10,067	0.4	2,425	1.0	-28.3	-26.5	8.4
Florida	112,498	3.7	100,507	3.7	34,818	14.4	0.5	3.7	5.9
Georgia	136,856	4.4	128,124	4.7	17,532	7.2	-7.9	-6.6	1.8
Hawaii	2,676	0.1	1,846	0.1	2,563	1.1	6.3	7.0	4.1
Idaho	6,091	0.2	5,387	0.2	2,001	0.8	-16.7	-14.7	2.8
Illinois	224,851	7.3	194,324	7.1	22,875	9.4	-7.5	-3.4	2.7
Indiana	91,422	3.0	81,287	3.0	7,334	3.0	1.8	2.8	3.1
Iowa	13,309	0.4	11,375	0.4	3,053	1.3	-4.5	1.2	-0.4
Kansas	12,957	0.4	11,843	0.4	3,311	1.4	-3.4	14.5	6.3
Kentucky	72,423	2.4	66,819	2.4	4,763	2.0	4.3	13.3	1.8
Louisiana	31,685	1.0	27,678	1.0	4,445	1.8	-16.9	-18.6	7.8
Maine	7,265	0.2	5,607	0.2	1,883	0.8	-11.4	-10.1	7.4
Maryland	46,204	1.5	41,478	1.5	7,781	3.2	-2.8	-0.4	5.0
Massachusetts	43,209	1.4	36,715	1.3	10,006	4.1	-12.3	-8.6	5.5
Michigan	171,164	5.6	154,468	5.6	11,522	4.8	12.1	17.9	6.8
Minnesota	37,231	1.2	25,170	0.9	7,305	3.0	-12.5	-6.8	2.6
Mississippi	19,952	0.6	18,347	0.7	2,177	0.9	-8.3	-7.5	1.3
Missouri	26,838	0.9	24,047	0.9	6,670	2.8	-4.0	-2.9	5.1
Montana	7,436	0.2	4,749	0.2	1,506	0.6	-11.8	-10.4	8.7
Nebraska	5,922	0.2	4,993	0.2	2,229	0.9	3.3	6.7	8.9
Nevada	18,940	0.6	17,264	0.6	4,998	2.1	-0.5	3.6	7.5
New Hampshire	9,618	0.3	8,096	0.3	2,334	1.0	0.4	3.8	5.7
New Jersey	144,620	4.7	133,885	4.9	22,302	9.2	-11.3	-10.8	-0.4
New Mexico	6,012	0.2	5,389	0.2	1,679	0.7	-1.5	-1.1	10.8
New York	157,201	5.1	134,655	4.9	41,910	17.3	-13.5	-8.7	2.3
North Carolina	80,057	2.6	74,410	2.7	10,691	4.4	11.3	19.2	4.8
North Dakota	4,697	0.2	3,329	0.1	1,381	0.6	1.7	6.9	11.8
Ohio	79,735	2.6	68,864	2.5	12,741	5.3	-4.6	-4.0	3.8
Oklahoma	17,757	0.6	15,462	0.6	2,915	1.2	-5.6	-2.1	3.8
Oregon	19,360	0.6	17,298	0.6	6,043	2.5	-33.0	-31.6	1.3
Pennsylvania	113,016	3.7	104,215	3.8	12,821	5.3	2.1	5.1	1.2
Rhode Island	10,079	0.3	9,555	0.3	1,558	0.6	-0.3	0.0	2.9
South Carolina	54,124	1.8	47,750	1.7	7,641	3.2	-2.5	0.4	-4.7
South Dakota	1,681	0.1	1,249	0.0	1,153	0.5	-10.0	-11.3	11.8
Tennessee	107,142	3.5	102,350	3.7	8,207	3.4	-2.2	0.1	6.0
Texas	382,543	12.4	350,343	12.8	36,224	14.9	-0.4	1.5	6.7
Utah	18,578	0.6	15,464	0.6	5,586	2.3	-2.8	0.6	7.5
Vermont	3,768	0.1	2,477	0.1	1,334	0.6	-12.0	-5.4	10.5
Virginia	33,865	1.1	30,011	1.1	8,898	3.7	-14.5	-13.8	0.9
Washington	66,197	2.1	53,974	2.0	12,819	5.3	-10.3	-6.2	2.7
West Virginia	4,807	0.2	4,351	0.2	1,151	0.5	17.2	23.4	8.4
Wisconsin	39,260	1.3	34,863	1.3	6,764	2.8	-4.3	-1.8	2.5
Wyoming	1,029	0.0	625	0.0	1,070	0.4	-36.5	-52.9	11.5
District of Columbia	1,591	0.1	1,451	0.1	1,094	0.5	30.4	40.7	11.3
Puerto Rico	27,045	0.9	26,162	1.0	4,175	1.7	0.5	2.3	8.3
Virgin Islands	403	0.0	228	0.0	189	0.1	-50.8	-34.4	26.0
Unallocated (3)	23,641	0.8	90	0.0	661	0.3	6.6	-7.7	21.1

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6e**  
**2022 Imports by State of Destination,**  
**Number of Importing Companies, and Value**

Value in millions of dollars. Details may not equal totals due to rounding.  
(D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
<b>United States</b>	<b>3,242,530</b>	<b>100.0</b>	<b>2,809,327</b>	<b>100.0</b>	<b>234,074</b>	<b>100.0</b>
Alabama	37,084	1.1	32,985	1.2	4,374	1.9
Alaska	3,719	0.1	3,392	0.1	902	0.4
Arizona	33,071	1.0	27,302	1.0	6,444	2.8
Arkansas	7,562	0.2	6,477	0.2	2,179	0.9
California	508,725	15.7	465,804	16.6	73,180	31.3
Colorado	20,137	0.6	17,925	0.6	6,773	2.9
Connecticut	21,270	0.7	15,385	0.5	4,491	1.9
Delaware	14,787	0.5	13,697	0.5	2,237	1.0
Florida	111,982	3.5	96,922	3.5	32,866	14.0
Georgia	148,580	4.6	137,179	4.9	17,220	7.4
Hawaii	2,519	0.1	1,725	0.1	2,462	1.1
Idaho	7,312	0.2	6,315	0.2	1,946	0.8
Illinois	243,178	7.5	201,115	7.2	22,282	9.5
Indiana	89,784	2.8	79,079	2.8	7,111	3.0
Iowa	13,933	0.4	11,243	0.4	3,065	1.3
Kansas	13,419	0.4	10,347	0.4	3,116	1.3
Kentucky	69,430	2.1	58,988	2.1	4,679	2.0
Louisiana	38,133	1.2	33,994	1.2	4,123	1.8
Maine	8,197	0.3	6,240	0.2	1,754	0.7
Maryland	47,534	1.5	41,630	1.5	7,412	3.2
Massachusetts	49,266	1.5	40,167	1.4	9,487	4.1
Michigan	152,682	4.7	130,987	4.7	10,790	4.6
Minnesota	42,538	1.3	26,995	1.0	7,120	3.0
Mississippi	21,750	0.7	19,844	0.7	2,150	0.9
Missouri	27,955	0.9	24,771	0.9	6,345	2.7
Montana	8,427	0.3	5,299	0.2	1,385	0.6
Nebraska	5,731	0.2	4,678	0.2	2,046	0.9
Nevada	19,026	0.6	16,666	0.6	4,648	2.0
New Hampshire	9,578	0.3	7,803	0.3	2,208	0.9
New Jersey	163,019	5.0	150,071	5.3	22,391	9.6
New Mexico	6,106	0.2	5,449	0.2	1,516	0.6
New York	181,806	5.6	147,495	5.3	40,978	17.5
North Carolina	71,911	2.2	62,426	2.2	10,205	4.4
North Dakota	4,618	0.1	3,113	0.1	1,235	0.5
Ohio	83,536	2.6	71,761	2.6	12,280	5.2
Oklahoma	18,817	0.6	15,799	0.6	2,807	1.2
Oregon	28,897	0.9	25,300	0.9	5,966	2.5
Pennsylvania	110,723	3.4	99,148	3.5	12,672	5.4
Rhode Island	10,107	0.3	9,551	0.3	1,514	0.6
South Carolina	55,501	1.7	47,560	1.7	8,020	3.4
South Dakota	1,869	0.1	1,408	0.1	1,031	0.4
Tennessee	109,536	3.4	102,204	3.6	7,740	3.3
Texas	384,105	11.8	345,319	12.3	33,939	14.5
Utah	19,108	0.6	15,370	0.5	5,195	2.2
Vermont	4,280	0.1	2,619	0.1	1,207	0.5
Virginia	39,609	1.2	34,827	1.2	8,817	3.8
Washington	73,787	2.3	57,548	2.0	12,487	5.3
West Virginia	4,100	0.1	3,527	0.1	1,062	0.5
Wisconsin	41,028	1.3	35,499	1.3	6,599	2.8
Wyoming	1,621	0.1	1,327	0.0	960	0.4
District of Columbia	1,220	0.0	1,032	0.0	983	0.4
Puerto Rico	26,918	0.8	25,574	0.9	3,856	1.6
Virgin Islands	821	0.0	348	0.0	150	0.1
Unallocated (3)	22,180	0.7	97	0.0	546	0.2

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7a**  
**2023 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.  
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2022-2023	Number of Identified Exporters	% Difference from 2022-2023	Known Value (1)	% Difference from 2022-2023	Number of Identified Exporters	% Difference from 2022-2023
<b>All Industries</b>	<b>1,780,773</b>	<b>-2.1</b>	<b>277,799</b>	<b>-0.8</b>	<b>588,424</b>	<b>-9.6</b>	<b>270,014</b>	<b>-0.8</b>
111 - Crop Production	3,612	-2.5	2,407	1.9	3,548	1.1	2,390	2.5
112 - Animal Production and Aquaculture	530	-1.6	415	-5.5	(D)	(D)	410	-6.0
113 - Forestry and Logging	133	2.4	134	-2.2	133	2.4	134	-2.2
114 - Fishing, Hunting and Trapping	163	-41.3	85	-12.4	163	-41.3	85	-12.4
115 - Support Activities for Agriculture and Forestry	1,196	-5.3	505	-6.7	(D)	(D)	(D)	(D)
11X - Agriculture, Forestry, Fishing, and Hunting (3)	46	-13.6	53	-8.6	46	-13.6	53	-8.6
211 - Oil and Gas Extraction	38,700	91.1	160	31.2	4,342	-4.8	140	37.3
212 - Mining (except Oil and Gas)	21,155	4.0	281	-5.7	7,092	13.1	238	-5.9
213 - Support Activities for Mining	7,015	17.6	476	0.6	1,077	25.3	441	0.7
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	26	12.3	14	7.7	26	12.3	14	7.7
221 - Utilities	6,215	3.1	271	2.7	2,254	-43.9	209	6.6
22X - Utilities (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
236 - Construction of Buildings	765	16.6	1,945	-1.3	620	7.2	1,905	-1.6
237 - Heavy and Civil Engineering Construction	676	-4.8	592	-10.3	287	1.8	525	-12.4
238 - Specialty Trade Contractors	3,411	65.8	4,316	-3.1	1,231	1.4	4,201	-3.3
23X - Construction (3)	75	24.0	378	5.9	75	24.0	378	5.9
311 - Food Manufacturing	71,907	-8.6	3,033	-1.4	9,521	-6.9	2,651	-1.4
312 - Beverage and Tobacco Product Manufacturing	4,360	-6.6	1,275	-3.4	916	-6.6	1,228	-3.4
313 - Textile Mills	3,780	-15.7	697	-0.1	1,503	-4.4	677	0.2
314 - Textile Product Mills	796	-0.2	706	-4.0	484	-1.3	687	-3.9
315 - Apparel Manufacturing	1,253	7.7	878	-5.1	1,139	10.8	868	-5.1
316 - Leather and Allied Product Manufacturing	434	-10.4	311	5.1	346	-15.9	304	4.8
31X - Manufacturing (3)	936	-9.2	1,131	-1.6	936	-9.2	1,131	-1.6
321 - Wood Product Manufacturing	5,195	-25.1	1,329	-1.8	2,391	-0.7	1,256	-1.6
322 - Paper Manufacturing	20,463	-16.1	1,045	-0.6	1,852	-11.3	958	-0.3
323 - Printing and Related Support Activities	2,150	5.6	1,878	-2.7	876	-9.5	1,825	-2.8
324 - Petroleum and Coal Products Manufacturing	96,251	-34.8	267	-12.2	15,782	-11.0	245	-11.9
325 - Chemical Manufacturing	141,588	-7.1	5,217	-1.4	30,262	-11.7	4,942	-1.3
326 - Plastics and Rubber Products Manufacturing	24,315	-2.2	4,424	-1.6	6,850	2.1	4,184	-1.7
327 - Nonmetallic Mineral Product Manufacturing	(D)	(D)	1,356	-2.0	(D)	(D)	1,270	-1.6
32X - Manufacturing (3)	(D)	(D)	19	5.6	(D)	(D)	19	5.6
331 - Primary Metal Manufacturing	36,564	-15.0	1,450	-5.4	14,207	-22.4	1,334	-5.9
332 - Fabricated Metal Product Manufacturing	27,644	6.7	11,497	-1.4	11,731	3.3	11,226	-1.6
333 - Machinery Manufacturing	107,580	1.8	10,281	-1.2	17,878	4.8	10,002	-1.3
334 - Computer and Electronic Product Manufacturing	80,246	-9.4	6,685	-3.3	18,169	-1.7	6,494	-3.4
335 - Electrical Equipment, Appliance, and Component Manufacturing	17,293	13.5	2,615	-1.4	5,310	31.4	2,525	-1.8
336 - Transportation Equipment Manufacturing	256,862	17.7	4,382	-0.4	15,593	2.3	4,034	-0.6
337 - Furniture and Related Product Manufacturing	2,593	-7.8	1,313	-1.9	743	10.8	1,244	-1.4
339 - Miscellaneous Manufacturing	41,882	18.8	5,629	-0.1	8,194	-11.1	5,493	-0.2
33X - Manufacturing (3)	261	-34.2	135	-6.9	261	-34.2	135	-6.9
423 - Merchant Wholesalers, Durable Goods	222,017	1.0	55,142	-0.8	116,227	-4.2	54,452	-0.8
424 - Merchant Wholesalers, Nondurable Goods	217,063	-11.6	22,481	-0.9	145,440	-13.1	22,134	-0.9
425 - Wholesale Electronic Markets and Agents and Brokers	12,962	4.0	6,450	-1.4	9,694	-3.9	6,437	-1.4
42X - Wholesale Trade (3)	5,533	-36.5	2,717	4.1	5,533	-36.5	2,717	4.1
441 - Motor Vehicle and Parts Dealers	5,283	4.6	6,741	0.2	3,534	13.2	6,655	0.3
442 - Furniture and Home Furnishings Stores	573	-17.0	1,139	0.4	157	-9.6	1,102	(-)
443 - Electronics and Appliance Stores	502	-21.8	817	-6.0	475	-22.4	806	-6.1
444 - Building Material and Garden Equipment and Supplies Dealers	1,510	-17.5	1,616	-1.3	765	-27.5	1,585	-1.1
445 - Food and Beverage Stores	1,914	9.7	985	-0.6	661	10.8	942	-0.7
446 - Health and Personal Care Stores	2,651	61.0	1,294	2.1	714	(D)	1,267	1.4
447 - Gasoline Stations	(D)	(D)	309	-9.7	137	27.9	289	-10.5
448 - Clothing and Clothing Accessories Stores	9,407	26.0	2,653	-0.8	2,157	14.6	2,559	-0.9
44X - Retail Trade (3)	943	26.3	1,060	2.1	943	26.3	1,060	2.1
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	323	13.6	1,337	-0.9	231	14.2	1,316	-1.1
452 - General Merchandise Stores	3,594	81.8	270	-12.1	(D)	(D)	253	-11.2
453 - Miscellaneous Store Retailers	7,935	-6.1	3,335	-0.5	(D)	(D)	3,281	-0.6
454 - Nonstore Retailers	5,947	1.1	10,146	-1.0	4,040	-1.1	10,067	-1.0
45X - Retail Trade (3)	(D)	(D)	71	121.9	(D)	(D)	71	121.9
481 - Air Transportation	10,771	13.3	497	4.4	5,168	-2.4	460	3.8
482 - Rail Transportation	(D)	(D)	14	-30.0	(D)	(D)	(D)	(D)
483 - Water Transportation	825	55.7	442	-5.0	425	49.2	426	-4.9
484 - Truck Transportation	3,924	11.4	3,155	7.1	2,830	-2.2	3,066	7.2
485 - Transit and Ground Passenger Transportation	71	-27.3	321	-1.8	59	-19.8	300	-2.9
486 - Pipeline Transportation	2,296	-2.8	29	3.6	(D)	(D)	21	5.0
487 - Scenic and Sightseeing Transportation	(D)	(D)	66	-2.9	(D)	(D)	(D)	(D)
488 - Support Activities for Transportation	21,526	-26.0	4,843	0.4	17,678	-31.5	4,739	0.3
48X - Transportation and Warehousing (3)	472	-27.1	747	-6.7	472	-27.1	747	-6.7
491 - Postal Service	2	-28.5	15	7.1	2	(D)	15	(D)
492 - Couriers and Messengers	1,215	-14.4	302	-6.5	(D)	(D)	292	-7.6

**Table 7a**  
**2023 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.  
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2022-2023	Number of Identified Exporters	% Difference from 2022-2023	Known Value (1)	% Difference from 2022-2023	Number of Identified Exporters	% Difference from 2022-2023
493 - Warehousing and Storage	4,288	17.1	1,487	3.8	2,708	14.4	1,430	3.9
49X - Transportation and Warehousing (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
511 - Publishing Industries (except Internet)	4,817	21.1	1,299	-3.4	653	-13.5	1,136	-4.0
512 - Motion Picture and Sound Recording Industries	677	-50.7	562	-2.6	(D)	(D)	545	-3.0
515 - Broadcasting (except Internet)	168	20.0	78	(-)	7	-4.4	56	1.8
517 - Telecommunications	1,502	-4.2	721	-1.6	898	-16.6	677	-0.9
518 - Data Processing, Hosting, and Related Services	3,656	1.2	483	-1.0	2,999	(D)	425	-1.9
519 - Other Information Services	(D)	(D)	233	-11.7	103	(D)	195	-14.1
51X - Information (3)	(D)	(D)	69	-8.0	(D)	(D)	69	-8.0
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
522 - Credit Intermediation and Related Activities	7,901	-21.2	753	0.5	2,456	-60.2	644	1.4
523 - Securities, Commodity Contracts, and Other Financial Investments	13,342	-17.6	1,309	3.6	12,769	-14.3	1,223	3.5
524 - Insurance Carriers and Related Activities	5,328	(D)	813	-3.9	(D)	(D)	681	-3.0
525 - Funds, Trusts, and Other Financial Vehicles	322	-2.5	720	3.0	322	(D)	720	(D)
52X - Finance and Insurance (3)	2,274	149.4	617	3.5	2,274	149.4	617	3.5
531 - Real Estate	2,515	-5.5	4,722	1.1	2,489	0.5	4,668	1.0
532 - Rental and Leasing Services	3,299	18.0	1,286	4.5	2,447	7.9	1,236	4.0
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	27	25.1	109	-3.5	26	26.4	101	-4.7
53X - Real Estate and Rental and Leasing (3)	(D)	(D)	82	28.1	(D)	(D)	82	28.1
541 - Professional, Scientific, and Technical Services	76,210	-6.7	20,642	-0.3	19,699	5.5	19,968	-0.5
54X - Professional, Scientific, and Technical Services (3)	(D)	(D)	29	16.0	(D)	(D)	29	16.0
551 - Management of Companies and Enterprises	5,111	-43.7	959	-0.4	5,111	(D)	959	(-)
55X - Management of Companies and Enterprises (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	10,160	31.9	4,903	-1.6	3,544	10.6	4,665	-2.0
562 - Waste Management and Remediation Services	1,191	18.2	490	9.9	692	-8.4	454	9.4
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	6	-50.0	(D)	(D)	6	-50.0
611 - Educational Services	482	3.7	1,135	-3.2	312	1.7	974	0.1
61X - Educational Services (3)	(-)	167.6	5	(-)	(-)	167.6	5	(-)
621 - Ambulatory Health Care Services	7,103	19.5	1,760	-4.0	644	35.5	1,652	-4.4
622 - Hospitals	714	30.2	154	-14.9	7	-16.7	35	(-)
623 - Nursing and Residential Care Facilities	101	-12.8	221	-14.0	34	-20.2	175	-15.1
624 - Social Assistance	879	-15.7	978	-1.9	(D)	(D)	949	-1.5
62X - Health Care and Social Assistance (3)	91	-34.7	170	9.7	91	-34.7	170	9.7
711 - Performing Arts, Spectator Sports, and Related Industries	908	-6.0	1,422	4.5	(D)	(D)	1,370	4.5
712 - Museums, Historical Sites, and Similar Institutions	812	-12.4	322	3.5	631	-18.7	304	3.8
713 - Amusement, Gambling, and Recreation Industries	598	65.6	769	-2.0	(D)	(D)	732	-2.5
71X - Arts, Entertainment, and Recreation (3)	(D)	(D)	127	-8.0	(D)	(D)	127	-8.0
721 - Accommodation	155	-52.3	372	16.3	122	-44.6	325	19.5
722 - Food Services and Drinking Places	5,906	-1.0	2,452	-5.6	1,671	-26.5	2,363	-6.2
72X - Accommodation and Food Services (3)	41	(D)	46	12.2	41	(D)	46	12.2
811 - Repair and Maintenance	3,172	-18.0	4,678	0.3	1,622	-43.9	4,632	0.3
812 - Personal and Laundry Services	1,159	-53.0	1,678	0.8	899	-58.3	1,658	0.7
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	2,103	-26.3	2,810	-2.0	1,908	-28.4	2,759	-2.2
814 - Private Households	268	119.7	1,530	18.0	268	119.7	1,530	18.0
81X - Other Services (except Public Administration) (3)	(D)	(D)	52	44.4	(D)	(D)	52	44.4
921 - Executive, Legislative, and Other General Government Support	(D)	(D)	87	-26.9	(D)	(D)	47	-30.9
922 - Justice, Public Order, and Safety Activities	(D)	(D)	25	38.9	(D)	(D)	(D)	(D)
923 - Administration of Human Resource Programs	1	13.1	6	(-)	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	(-)	-7.5	10	25.0	(D)	(D)	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	(D)	(D)	18	12.5	(D)	(D)	15	50.0
927 - Space Research and Technology	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	(D)	(D)	13	-31.6	(D)	(D)	(D)	(D)
92X - Public Administration (3)	(D)	(D)	15	36.4	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	6,960	-24	5,983	-3	6,671	-25.0	5,942	-2.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g., it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7b**  
**2022 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.  
 (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
<b>All Industries</b>	<b>1,814,965</b>	<b>279,115</b>	<b>648,527</b>	<b>271,391</b>
111 - Crop Production	3,696	2,355	3,503	2,325
112 - Animal Production and Aquaculture	539	437	(D)	434
113 - Forestry and Logging	129	137	129	137
114 - Fishing, Hunting and Trapping	277	97	277	97
115 - Support Activities for Agriculture and Forestry	1,262	538	(D)	(D)
11X - Agriculture, Forestry, Fishing, and Hunting (3)	53	57	53	57
211 - Oil and Gas Extraction	20,248	121	4,560	101
212 - Mining (except Oil and Gas)	20,309	296	6,243	251
213 - Support Activities for Mining	5,964	469	858	434
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	23	13	23	13
221 - Utilities	6,029	262	4,018	195
22X - Utilities (3)	(D)	(D)	(D)	(D)
236 - Construction of Buildings	653	1,958	576	1,923
237 - Heavy and Civil Engineering Construction	708	659	281	598
238 - Specialty Trade Contractors	2,042	4,438	1,200	4,329
23X - Construction (3)	59	350	59	350
311 - Food Manufacturing	78,640	3,063	10,198	2,676
312 - Beverage and Tobacco Product Manufacturing	4,646	1,314	980	1,265
313 - Textile Mills	4,484	698	1,572	676
314 - Textile Product Mills	797	733	490	713
315 - Apparel Manufacturing	1,164	924	1,028	914
316 - Leather and Allied Product Manufacturing	485	294	(D)	288
31X - Manufacturing (3)	(D)	1,140	(D)	1,140
321 - Wood Product Manufacturing	6,926	1,351	2,399	1,275
322 - Paper Manufacturing	24,342	1,047	2,038	957
323 - Printing and Related Support Activities	2,030	1,925	965	1,871
324 - Petroleum and Coal Products Manufacturing	147,529	304	17,727	278
325 - Chemical Manufacturing	151,849	5,281	33,866	5,000
326 - Plastics and Rubber Products Manufacturing	24,842	4,493	6,693	4,250
327 - Nonmetallic Mineral Product Manufacturing	11,508	1,381	1,712	1,288
32X - Manufacturing (3)	(D)	18	(D)	18
331 - Primary Metal Manufacturing	42,975	1,525	18,284	1,411
332 - Fabricated Metal Product Manufacturing	25,799	11,640	11,340	11,385
333 - Machinery Manufacturing	105,595	10,386	17,032	10,110
334 - Computer and Electronic Product Manufacturing	88,457	6,906	18,422	6,715
335 - Electrical Equipment, Appliance, and Component Manufacturing	15,225	2,646	4,032	2,563
336 - Transportation Equipment Manufacturing	217,424	4,386	15,227	4,044
337 - Furniture and Related Product Manufacturing	2,809	1,334	666	1,258
339 - Miscellaneous Manufacturing	35,218	5,618	9,207	5,490
33X - Manufacturing (3)	395	142	395	142
423 - Merchant Wholesalers, Durable Goods	219,438	55,441	120,973	54,790
424 - Merchant Wholesalers, Nondurable Goods	244,255	22,636	166,159	22,288
425 - Wholesale Electronic Markets and Agents and Brokers	12,445	6,505	10,066	6,492
42X - Wholesale Trade (3)	8,654	2,589	8,654	2,589
441 - Motor Vehicle and Parts Dealers	5,031	6,690	3,104	6,599
442 - Furniture and Home Furnishings Stores	690	1,135	173	1,102
443 - Electronics and Appliance Stores	640	868	611	857
444 - Building Material and Garden Equipment and Supplies Dealers	1,789	1,635	1,044	1,600
445 - Food and Beverage Stores	1,745	988	596	946
446 - Health and Personal Care Stores	1,642	1,262	(D)	1,245
447 - Gasoline Stations	390	341	107	322
448 - Clothing and Clothing Accessories Stores	7,442	2,666	1,879	2,576
44X - Retail Trade (3)	740	1,025	740	1,025
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	281	1,348	199	1,329
452 - General Merchandise Stores	1,977	307	(D)	285
453 - Miscellaneous Store Retailers	8,445	3,341	(D)	3,289
454 - Nonstore Retailers	5,859	10,194	4,061	10,117
45X - Retail Trade (3)	5	30	5	30
481 - Air Transportation	9,504	475	5,296	442
482 - Rail Transportation	(D)	20	(D)	(D)
483 - Water Transportation	530	463	285	446
484 - Truck Transportation	3,376	2,933	2,889	2,848
485 - Transit and Ground Passenger Transportation	97	326	73	308
486 - Pipeline Transportation	2,361	28	759	20
487 - Scenic and Sightseeing Transportation	27	67	27	67
488 - Support Activities for Transportation	29,066	4,816	25,797	4,717
48X - Transportation and Warehousing (3)	647	799	647	799
491 - Postal Service	3	14	(D)	(D)
492 - Couriers and Messengers	1,418	319	(D)	312

**Table 7b**  
**2022 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.  
 (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
493 - Warehousing and Storage	3,656	1,427	2,363	1,371
511 - Publishing Industries (except Internet)	3,971	1,342	755	1,180
512 - Motion Picture and Sound Recording Industries	1,371	575	166	560
515 - Broadcasting (except Internet)	140	78	7	55
517 - Telecommunications	1,566	732	1,076	682
518 - Data Processing, Hosting, and Related Services	3,611	488	(D)	433
519 - Other Information Services	2,155	264	(D)	227
51X - Information (3)	16	75	16	75
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)
522 - Credit Intermediation and Related Activities	10,031	744	6,163	630
523 - Securities, Commodity Contracts, and Other Financial Investments	15,978	1,258	14,881	1,178
524 - Insurance Carriers and Related Activities	(D)	844	240	702
525 - Funds, Trusts, and Other Financial Vehicles	323	691	(D)	(D)
52X - Finance and Insurance (3)	878	593	878	593
531 - Real Estate	2,653	4,642	2,471	4,595
532 - Rental and Leasing Services	2,790	1,224	2,263	1,181
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	21	111	20	104
53X - Real Estate and Rental and Leasing (3)	11	63	11	63
541 - Professional, Scientific, and Technical Services	81,612	20,647	18,641	20,015
54X - Professional, Scientific, and Technical Services (3)	2	25	2	25
551 - Management of Companies and Enterprises	9,071	958	(D)	954
55X - Management of Companies and Enterprises (3)	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	7,681	4,960	3,197	4,738
562 - Waste Management and Remediation Services	1,007	444	755	413
56X - Administrative, Support, Waste Management & Remediation Services (3)	7	12	7	12
611 - Educational Services	465	1,167	306	968
61X - Educational Services (3)	(-)	5	(-)	5
621 - Ambulatory Health Care Services	5,938	1,824	472	1,718
622 - Hospitals	548	181	8	35
623 - Nursing and Residential Care Facilities	115	256	43	206
624 - Social Assistance	1,041	990	(D)	956
62X - Health Care and Social Assistance (3)	140	154	140	154
711 - Performing Arts, Spectator Sports, and Related Industries	965	1,357	(D)	1,307
712 - Museums, Historical Sites, and Similar Institutions	927	311	776	293
713 - Amusement, Gambling, and Recreation Industries	358	782	(D)	748
71X - Arts, Entertainment, and Recreation (3)	15	137	15	137
721 - Accommodation	324	319	220	272
722 - Food Services and Drinking Places	5,949	2,574	2,259	2,494
72X - Accommodation and Food Services (3)	(D)	40	(D)	40
811 - Repair and Maintenance	3,860	4,650	2,886	4,608
812 - Personal and Laundry Services	2,459	1,655	2,148	1,637
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	2,853	2,862	2,664	2,817
814 - Private Households	122	1,291	122	1,291
81X - Other Services (except Public Administration) (3)	3	36	3	36
921 - Executive, Legislative, and Other General Government Support	15	119	3	68
922 - Justice, Public Order, and Safety Activities	1	18	1	14
923 - Administration of Human Resource Programs	(-)	6	(D)	(D)
924 - Administration of Environmental Quality Programs	(-)	8	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	(D)	15	(D)	9
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	40	19	4	13
92X - Public Administration (3)	1	11	1	11
XXX - Unclassified (3)	9,201	6,129	8,880	6,083

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7c**  
**2023 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.  
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2022-2023	Number of Identified Importers	% Difference from 2022-2023	Known Value (1)	% Difference from 2022-2023	Number of Identified Importers	% Difference from 2022-2023
<b>All Industries</b>	<b>2,742,968</b>	<b>-2.4</b>	<b>242,515</b>	<b>3.6</b>	<b>868,252</b>	<b>-8.3</b>	<b>236,045</b>	<b>3.6</b>
111 - Crop Production	3,189	0.8	1,689	10.5	3,154	1.2	1,670	11.0
112 - Animal Production and Aquaculture	184	-4.6	255	4.9	(D)	(D)	252	(D)
113 - Forestry and Logging	(D)	(D)	75	21.0	(D)	(D)	75	21.0
114 - Fishing, Hunting and Trapping	(D)	(D)	52	-27.8	(D)	(D)	52	-27.8
115 - Support Activities for Agriculture and Forestry	681	6.2	285	7.5	(D)	(D)	(D)	(D)
11X - Agriculture, Forestry, Fishing, and Hunting (3)	(D)	(D)	45	25.0	(D)	(D)	45	25.0
211 - Oil and Gas Extraction	22,896	(Z)	73	28.1	605	(D)	59	22.9
212 - Mining (except Oil and Gas)	6,407	-2.0	207	17.6	248	8.8	170	19.7
213 - Support Activities for Mining	4,285	26.3	411	10.8	1,150	20.1	379	10.8
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	2	-93.1	11	-15.4	2	-93.1	11	-15.4
221 - Utilities	4,420	161.0	272	14.8	1,150	55.3	206	15.7
22X - Utilities (3)	(-)	(D)	(D)	(D)	(-)	(D)	(D)	(D)
236 - Construction of Buildings	1,703	28.9	2,963	18.4	1,479	33.0	2,920	18.5
237 - Heavy and Civil Engineering Construction	2,924	43.7	640	12.1	2,430	42.5	575	13.2
238 - Specialty Trade Contractors	6,375	17.8	4,966	14.3	3,084	-3.0	4,843	14.6
23X - Construction (3)	416	4.6	281	14.7	416	4.6	281	14.7
311 - Food Manufacturing	39,397	-1.4	2,876	3.1	9,165	(-)	2,575	3.2
312 - Beverage and Tobacco Product Manufacturing	4,921	-21.5	898	-8.6	1,017	-5.2	858	-8.5
313 - Textile Mills	1,902	-9.1	498	-0.6	1,188	-9.2	479	-0.2
314 - Textile Product Mills	2,960	-22.0	605	-1.0	1,807	9.6	586	-0.8
315 - Apparel Manufacturing	3,301	-39.0	1,011	-3.5	2,345	-38.9	1,002	-3.4
316 - Leather and Allied Product Manufacturing	829	-8.6	318	-2.5	472	-24.8	311	-2.8
31X - Manufacturing (3)	2,006	5.5	1,348	0.4	2,006	5.5	1,348	0.4
321 - Wood Product Manufacturing	4,629	-23.7	800	4.0	2,147	-11.0	737	4.1
322 - Paper Manufacturing	12,817	-9.7	562	1.3	2,415	11.1	483	2.1
323 - Printing and Related Support Activities	3,068	(D)	1,169	1.4	972	(D)	1,119	1.4
324 - Petroleum and Coal Products Manufacturing	110,623	-36.2	127	-9.9	15,554	18.1	108	-9.2
325 - Chemical Manufacturing	122,212	7.2	3,359	0.6	18,115	-17.3	3,099	0.8
326 - Plastics and Rubber Products Manufacturing	32,528	-11.1	2,662	-0.3	7,236	-10.1	2,430	-0.2
327 - Nonmetallic Mineral Product Manufacturing	(D)	(D)	1,193	0.7	(D)	(D)	1,104	1.0
32X - Manufacturing (3)	(D)	(D)	14	16.7	(D)	(D)	14	16.7
331 - Primary Metal Manufacturing	28,627	-29.5	815	-0.5	9,610	-35.2	698	-1.6
332 - Fabricated Metal Product Manufacturing	27,699	-14.1	5,178	3.9	9,110	-12.7	4,928	3.9
333 - Machinery Manufacturing	99,707	10.5	5,298	2.4	16,449	4.1	5,028	2.6
334 - Computer and Electronic Product Manufacturing	87,373	-4.7	3,758	2.1	17,910	4.6	3,574	2.1
335 - Electrical Equipment, Appliance, and Component Manufacturing	38,105	-0.8	1,779	1.0	7,647	14.9	1,689	0.7
336 - Transportation Equipment Manufacturing	457,133	21.8	2,652	5.2	19,396	12.7	2,317	5.4
337 - Furniture and Related Product Manufacturing	8,344	-20.5	1,372	4.7	2,684	-11.0	1,306	5.7
339 - Miscellaneous Manufacturing	39,718	6.9	3,808	0.6	11,729	-0.4	3,673	0.4
33X - Manufacturing (3)	378	6.2	123	2.5	378	6.2	123	2.5
423 - Merchant Wholesalers, Durable Goods	589,888	-7.7	48,091	1.8	268,537	-10.6	47,492	1.7
424 - Merchant Wholesalers, Nondurable Goods	298,398	-10.1	30,675	-0.1	174,306	-12.5	30,340	(-)
425 - Wholesale Electronic Markets and Agents and Brokers	16,175	-10.0	6,714	2.8	15,908	(D)	6,706	2.8
42X - Wholesale Trade (3)	3,975	4.4	3,753	9.9	3,975	(D)	3,753	(D)
441 - Motor Vehicle and Parts Dealers	9,669	9.0	2,430	10.8	4,946	27.6	2,387	10.6
442 - Furniture and Home Furnishings Stores	7,952	-23.2	2,841	3.9	2,289	-16.8	2,788	3.8
443 - Electronics and Appliance Stores	1,656	-12.2	475	-8.3	599	-16.9	468	-8.2
444 - Building Material and Garden Equipment and Supplies Dealers	17,556	-24.5	2,278	-0.5	3,613	-21.8	2,240	-0.3
445 - Food and Beverage Stores	4,015	-1.6	1,778	6.0	1,765	10.1	1,729	6.5
446 - Health and Personal Care Stores	5,730	-1.4	1,647	-0.1	1,342	-20.6	1,624	-0.2
447 - Gasoline Stations	(D)	(D)	153	4.1	320	(D)	140	4.5
448 - Clothing and Clothing Accessories Stores	56,972	-13.7	4,054	-1.4	6,309	-6.9	3,943	-1.3
44X - Retail Trade (3)	6,154	-2.2	1,881	10.9	6,154	-2.2	1,881	10.9
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,441	-16.3	1,656	-3.0	1,213	-22.3	1,629	-3.0
452 - General Merchandise Stores	41,108	-19.7	680	7.3	(D)	(D)	648	7.6
453 - Miscellaneous Store Retailers	11,524	26.3	3,527	2.4	5,288	38.6	3,493	2.2
454 - Nonstore Retailers	40,176	-19.3	17,795	-0.4	18,957	-21.7	17,709	-0.5
45X - Retail Trade (3)	55	173.0	160	138.8	55	173.0	160	138.8
481 - Air Transportation	15,212	67.4	327	22.9	4,469	155.1	287	24.8
482 - Rail Transportation	(D)	(D)	11	(-)	(D)	(D)	(D)	(D)
483 - Water Transportation	3,872	(D)	184	10.8	(D)	(D)	168	12.0
484 - Truck Transportation	3,652	86.9	1,407	8.7	3,270	132.7	1,372	9.1
485 - Transit and Ground Passenger Transportation	282	30.2	144	27.4	(D)	(D)	129	26.5
486 - Pipeline Transportation	(D)	(D)	28	(-)	(D)	(D)	21	-4.5
487 - Scenic and Sightseeing Transportation	(D)	(D)	69	7.8	(D)	(D)	(D)	(D)
488 - Support Activities for Transportation	37,617	5.2	2,262	12.6	30,116	-6.6	2,169	12.2
48X - Transportation and Warehousing (3)	721	-1.1	430	8.6	721	-1.1	430	8.6
491 - Postal Service	(D)	(D)	3	(D)	(D)	(D)	3	(D)
492 - Couriers and Messengers	(D)	(D)	116	-7.9	(D)	(D)	110	-8.3



**Table 7c**  
**2023 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.  
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2022-2023	Number of Identified Importers	% Difference from 2022-2023	Known Value (1)	% Difference from 2022-2023	Number of Identified Importers	% Difference from 2022-2023
493 - Warehousing and Storage	9,831	5.6	1,248	7.9	4,705	(D)	1,212	8.0
511 - Publishing Industries (except Internet)	8,789	-14.1	1,046	4.8	2,131	-20.3	952	4.8
512 - Motion Picture and Sound Recording Industries	2,411	-38.4	413	3.3	(D)	(D)	395	2.9
515 - Broadcasting (except Internet)	132	-9.6	46	-9.8	29	41.4	32	-17.9
517 - Telecommunications	3,644	-36.6	484	3.6	2,074	-11.7	451	4.2
518 - Data Processing, Hosting, and Related Services	8,993	-0.6	310	11.9	(D)	(D)	281	8.1
519 - Other Information Services	(D)	(D)	176	-17.4	93	(D)	151	-21.4
51X - Information (3)	(D)	(D)	50	-10.7	(D)	(D)	50	-10.7
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
522 - Credit Intermediation and Related Activities	13,374	48.1	431	4.6	978	-14.4	397	6.7
523 - Securities, Commodity Contracts, and Other Financial Investments	6,129	-32.8	1,118	15.9	5,081	-35.5	1,085	16.0
524 - Insurance Carriers and Related Activities	8,463	-6.7	149	1.4	(D)	(D)	130	2.4
525 - Funds, Trusts, and Other Financial Vehicles	811	22.2	205	5.7	811	22.2	205	5.7
52X - Finance and Insurance (3)	1,114	-12.3	457	2.2	1,114	-12.3	457	2.2
531 - Real Estate	6,149	30.0	3,244	17.8	6,094	(D)	3,229	17.8
532 - Rental and Leasing Services	2,809	29.5	1,439	14.0	1,704	4.8	1,399	14.4
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	92	-31.9	106	-10.2	(D)	(D)	103	-10.4
53X - Real Estate and Rental and Leasing (3)	43	7.4	140	57.3	43	7.4	140	57.3
541 - Professional, Scientific, and Technical Services	170,675	0.3	16,043	4.4	40,543	2.9	15,579	4.3
54X - Professional, Scientific, and Technical Services (3)	8	(D)	27	-10.0	8	(D)	27	-10.0
551 - Management of Companies and Enterprises	8,566	-7.5	511	12.8	(D)	(D)	(D)	(D)
55X - Management of Companies and Enterprises (3)	(-)	(-)	(D)	(D)	(-)	(-)	(D)	(D)
561 - Administrative and Support Services	17,656	2.1	3,137	6.6	8,523	11.4	3,009	6.4
562 - Waste Management and Remediation Services	1,616	4.9	298	12.0	1,361	-5.5	271	11.5
56X - Administrative, Support, Waste Management & Remediation Services (3)	4	(D)	5	(D)	4	(D)	5	(D)
611 - Educational Services	648	3.9	1,003	12.2	449	2.1	851	13.0
61X - Educational Services (3)	(D)	(D)	3	-40.0	(D)	(D)	3	-40.0
621 - Ambulatory Health Care Services	8,491	10.3	1,087	2.2	2,486	(D)	1,032	2.9
622 - Hospitals	82	-3.4	100	1.0	5	(Z)	18	38.5
623 - Nursing and Residential Care Facilities	57	3.3	59	13.5	56	3.9	49	8.9
624 - Social Assistance	353	8.7	368	6.7	345	7.9	356	6.0
62X - Health Care and Social Assistance (3)	803	-8.9	96	2.1	803	-8.9	96	2.1
711 - Performing Arts, Spectator Sports, and Related Industries	1,739	3.9	1,110	13.1	1,660	4.8	1,077	13.1
712 - Museums, Historical Sites, and Similar Institutions	516	19.1	372	9.1	437	20.8	348	7.7
713 - Amusement, Gambling, and Recreation Industries	1,102	-11.9	1,230	12.6	528	-9.1	1,179	12.5
71X - Arts, Entertainment, and Recreation (3)	178	-10.6	164	23.3	178	-10.6	164	23.3
721 - Accommodation	184	8.0	612	22.2	134	6.3	557	24.9
722 - Food Services and Drinking Places	5,107	-3.9	5,228	11.4	2,618	(D)	5,143	11.4
72X - Accommodation and Food Services (3)	239	105.6	131	21.3	239	105.6	131	21.3
811 - Repair and Maintenance	12,823	13.8	2,624	11.2	4,038	-59.1	2,579	11.2
812 - Personal and Laundry Services	2,207	-0.8	2,119	5.3	1,525	-5.6	2,104	5.7
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,216	14.1	1,851	9.2	1,020	14.9	1,815	8.9
814 - Private Households	417	92.4	127	22.1	417	92.4	127	22.1
81X - Other Services (except Public Administration) (3)	(D)	(D)	77	45.3	(D)	(D)	77	45.3
921 - Executive, Legislative, and Other General Government Support	(D)	(D)	71	22.4	4	(D)	28	27.3
922 - Justice, Public Order, and Safety Activities	1	(D)	7	16.7	1	(D)	(D)	(D)
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	(D)	(D)	9	80.0	(D)	(D)	6	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	(D)	(D)	(D)	(-)	(D)	(-)	(D)
926 - Administration of Economic Programs	76	(D)	18	12.5	(D)	(D)	(D)	(D)
927 - Space Research and Technology	(-)	(D)	(D)	(D)	(-)	(D)	(D)	(D)
928 - National Security and International Affairs	1	-80.8	8	(-)	1	(D)	(D)	(D)
XXX - Unclassified (3)	6,703	16.3	2,933	2.5	6,616	19.6	2,896	2.5

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2023.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7d**  
**2022 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for Small and Medium Sized Importers (1)	Number of Small and Medium Sized Importers (2)
<b>All Industries</b>	<b>2,809,327</b>	<b>234,074</b>	<b>946,489</b>	<b>227,813</b>
111 - Crop Production	3,163	1,528	3,117	1,505
112 - Animal Production and Aquaculture	193	243	(D)	(D)
113 - Forestry and Logging	(D)	62	(D)	62
114 - Fishing, Hunting and Trapping	29	72	29	72
115 - Support Activities for Agriculture and Forestry	641	265	(D)	(D)
11X - Agriculture, Forestry, Fishing, and Hunting (3)	36	36	36	36
211 - Oil and Gas Extraction	3,184	57	(D)	48
212 - Mining (except Oil and Gas)	6,538	176	228	142
213 - Support Activities for Mining	3,393	371	957	342
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	32	13	32	13
221 - Utilities	1,694	237	741	178
22X - Utilities (3)	(D)	(D)	(D)	(D)
236 - Construction of Buildings	1,322	2,502	1,112	2,464
237 - Heavy and Civil Engineering Construction	2,035	571	1,705	508
238 - Specialty Trade Contractors	5,413	4,344	3,179	4,225
23X - Construction (3)	398	245	398	245
311 - Food Manufacturing	39,936	2,789	9,163	2,496
312 - Beverage and Tobacco Product Manufacturing	6,266	983	1,073	938
313 - Textile Mills	2,092	501	1,308	480
314 - Textile Product Mills	3,795	611	1,649	591
315 - Apparel Manufacturing	5,408	1,048	3,839	1,037
316 - Leather and Allied Product Manufacturing	907	326	628	320
31X - Manufacturing (3)	1,902	1,342	1,902	1,342
321 - Wood Product Manufacturing	6,070	769	2,412	708
322 - Paper Manufacturing	14,197	555	2,173	473
323 - Printing and Related Support Activities	(D)	1,153	(D)	1,104
324 - Petroleum and Coal Products Manufacturing	173,486	141	13,167	119
325 - Chemical Manufacturing	114,014	3,339	21,905	3,075
326 - Plastics and Rubber Products Manufacturing	36,600	2,670	8,051	2,435
327 - Nonmetallic Mineral Product Manufacturing	12,724	1,185	2,792	1,093
32X - Manufacturing (3)	(D)	12	(D)	12
331 - Primary Metal Manufacturing	40,587	819	14,827	709
332 - Fabricated Metal Product Manufacturing	32,227	4,982	10,433	4,745
333 - Machinery Manufacturing	90,243	5,172	15,804	4,902
334 - Computer and Electronic Product Manufacturing	91,648	3,682	17,122	3,500
335 - Electrical Equipment, Appliance, and Component Manufacturing	38,425	1,762	6,653	1,678
336 - Transportation Equipment Manufacturing	375,219	2,521	17,211	2,198
337 - Furniture and Related Product Manufacturing	10,498	1,311	3,016	1,235
339 - Miscellaneous Manufacturing	37,143	3,785	11,782	3,659
33X - Manufacturing (3)	356	120	356	120
423 - Merchant Wholesalers, Durable Goods	639,085	47,251	300,253	46,689
424 - Merchant Wholesalers, Nondurable Goods	331,900	30,691	199,305	30,340
425 - Wholesale Electronic Markets and Agents and Brokers	17,977	6,533	(D)	6,526
42X - Wholesale Trade (3)	3,809	3,416	(D)	(D)
441 - Motor Vehicle and Parts Dealers	8,872	2,193	3,875	2,158
442 - Furniture and Home Furnishings Stores	10,355	2,734	2,753	2,685
443 - Electronics and Appliance Stores	1,886	518	721	510
444 - Building Material and Garden Equipment and Supplies Dealers	23,262	2,290	4,620	2,247
445 - Food and Beverage Stores	4,079	1,677	1,604	1,624
446 - Health and Personal Care Stores	5,812	1,648	1,689	1,628
447 - Gasoline Stations	2,994	147	(D)	134
448 - Clothing and Clothing Accessories Stores	66,036	4,111	6,776	3,996
44X - Retail Trade (3)	6,294	1,696	6,294	1,696
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	7,692	1,708	1,561	1,680
452 - General Merchandise Stores	51,204	634	(D)	602
453 - Miscellaneous Store Retailers	9,126	3,446	3,816	3,417
454 - Nonstore Retailers	49,773	17,875	24,216	17,791
45X - Retail Trade (3)	20	67	20	67
481 - Air Transportation	9,087	266	1,752	230
482 - Rail Transportation	131	11	(D)	(D)
483 - Water Transportation	(D)	166	(D)	150
484 - Truck Transportation	1,954	1,294	1,405	1,257
485 - Transit and Ground Passenger Transportation	216	113	(D)	102
486 - Pipeline Transportation	(D)	28	(D)	22
487 - Scenic and Sightseeing Transportation	14	64	(D)	(D)
488 - Support Activities for Transportation	35,758	2,008	32,236	1,933
48X - Transportation and Warehousing (3)	729	396	729	396
491 - Postal Service	(D)	(D)	(D)	(D)
492 - Couriers and Messengers	(D)	126	(D)	120

**Table 7d**  
**2022 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

<b>3-Digit Company NAICS Code and Description</b>	<b>Known Value (1)</b>	<b>Number of Identified Importers</b>	<b>Known Value for Small and Medium Sized Importers (1)</b>	<b>Number of Small and Medium Sized Importers (2)</b>
493 - Warehousing and Storage	9,309	1,157	(D)	1,122
511 - Publishing Industries (except Internet)	10,230	998	2,673	908
512 - Motion Picture and Sound Recording Industries	3,912	400	124	384
515 - Broadcasting (except Internet)	146	51	21	39
517 - Telecommunications	5,747	467	2,349	433
518 - Data Processing, Hosting, and Related Services	9,043	277	8,953	260
519 - Other Information Services	(D)	213	(D)	192
51X - Information (3)	153	56	153	56
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)
522 - Credit Intermediation and Related Activities	9,030	412	1,143	372
523 - Securities, Commodity Contracts, and Other Financial Investments	9,117	965	7,873	935
524 - Insurance Carriers and Related Activities	9,071	147	(D)	127
525 - Funds, Trusts, and Other Financial Vehicles	664	194	664	194
52X - Finance and Insurance (3)	1,271	447	1,271	447
531 - Real Estate	4,730	2,754	(D)	2,741
532 - Rental and Leasing Services	2,168	1,262	1,625	1,223
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	135	118	(D)	115
53X - Real Estate and Rental and Leasing (3)	40	89	40	89
541 - Professional, Scientific, and Technical Services	170,109	15,371	39,392	14,930
54X - Professional, Scientific, and Technical Services (3)	(D)	30	(D)	30
551 - Management of Companies and Enterprises	9,260	453	(D)	(D)
561 - Administrative and Support Services	17,298	2,944	7,653	2,828
562 - Waste Management and Remediation Services	1,541	266	1,440	243
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)
611 - Educational Services	624	894	440	753
61X - Educational Services (3)	(D)	5	(D)	5
621 - Ambulatory Health Care Services	7,696	1,064	(D)	1,003
622 - Hospitals	85	99	1	13
623 - Nursing and Residential Care Facilities	55	52	54	45
624 - Social Assistance	325	345	320	336
62X - Health Care and Social Assistance (3)	882	94	882	94
711 - Performing Arts, Spectator Sports, and Related Industries	1,674	981	1,584	952
712 - Museums, Historical Sites, and Similar Institutions	433	341	361	323
713 - Amusement, Gambling, and Recreation Industries	1,250	1,092	581	1,048
71X - Arts, Entertainment, and Recreation (3)	199	133	199	133
721 - Accommodation	170	501	126	446
722 - Food Services and Drinking Places	5,313	4,694	(D)	4,618
72X - Accommodation and Food Services (3)	116	108	116	108
811 - Repair and Maintenance	11,268	2,359	9,872	2,319
812 - Personal and Laundry Services	2,224	2,012	1,615	1,990
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,066	1,695	888	1,666
814 - Private Households	217	104	217	104
81X - Other Services (except Public Administration) (3)	30	53	30	53
921 - Executive, Legislative, and Other General Government Support	(D)	58	(D)	22
922 - Justice, Public Order, and Safety Activities	(D)	6	(D)	(D)
923 - Administration of Human Resource Programs	(-)	3	(-)	3
924 - Administration of Environmental Quality Programs	(-)	5	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	(D)	16	(D)	12
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	6	8	(D)	(D)
92X - Public Administration (3)	(-)	3	(-)	3
XXX - Unclassified (3)	5,765	2,861	5,532	2,826

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

## ***Explanatory Notes***

**NOTE TO USERS:** This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

The Census Bureau has reviewed this data product to ensure appropriate access, use, and disclosure avoidance protection of the confidential source data (Project No. 7504799, Disclosure Review Board (DRB) Approval No. CBDRB-FY25-0201).

### ***Overview***

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, *A Profile of United States Exporters: Initial Findings from the Exporter Data Base*, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the *Profile of U.S. Importing and Exporting Companies*.

These profiles are compiled by the Economic Indicators Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed tabulations, which will be available on their website later this year. Users will be notified on the ITA website (<http://trade.gov>) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as “Other” types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Tables 1 through 7, where the export and import data use letters “a” through “h” to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters “g” and “h” represent data on companies that both import and export for current and prior year. Beginning with the 2023 Profile, prior year data are no longer revised. This is due to negligible changes in original versus revised prior year export value and exporter counts.

The tables in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Table 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party tables (3c and 3d) are not available at this time. Due to mandatory AES filing requirements,

an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in tables 3a and 3b labeled “Non-reported” have been eliminated.

*All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years’ import or export values that could be linked to specific active companies in the Business Register--the “known value.”* In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the **Methodology** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

### ***Sources of Information***

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau’s database of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

### ***Methodology***

This profile was compiled using company identifiers or company names from import and export transactions to electronically or manually link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles’ matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on

total import and export value, is presented in Table 1 under ***Distribution of Exports and Imports by Identified and Unidentified Companies***.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the trade program publication *U.S. International Trade in Goods and Services* Annual Revision for a given data year. The rows labeled “Revisions” were removed from Table 1 under ***Distribution of Exports and Imports by Identified and Unidentified Companies*** effective with the 2010/2011 report.

### ***Data Quality***

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 U.S. International Trade in Goods and Services. One can also obtain this information from the web at the following address: [https://www.census.gov/foreign-trade/Press-Release/current\\_press\\_release/index.html](https://www.census.gov/foreign-trade/Press-Release/current_press_release/index.html)

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under ***Distribution of Exports and Imports by Identified and Unidentified Companies***, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Each Table of the report is analyzed to determine if one or more companies’ trade values would be disclosed by a particular known value. In cases where this is deemed true, a “D” will indicate that the known value was suppressed as a result of this disclosure concern. In cases where the particular table contains additive structures, complementary known values are suppressed to eliminate the possibility of calculating the known value of a suppressed cell.

### ***Data by State***

The data contained in Tables 6a through 6c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Tables 6d and 6e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: <https://www.census.gov/foreign-trade/statistics/state/index.html>

### ***NAICS-based Data***

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very limited detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address: <http://www.census.gov/naics>

### ***Definitions of Terms***

***Business Register.*** Data base of companies included in economic census and surveys conducted by the Census Bureau.

***Company.*** A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

***Identified Companies:*** Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed “*known value*.”

***Unclassified Companies:*** These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies will be considered *other companies*.

***Company Size.*** Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

***Company Type.*** Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *other* grouping.

***Employment.*** Employment includes all employees, full-time or part-time, reported on a firm’s payroll during specific payroll periods.

**General Imports.** "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

**Low-Value Estimates.** Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and \$2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: <https://www.census.gov/foreign-trade/aip/lvpaper.pdf>

**Low-Value Shipments.** Shipments whose value is so low that trade is estimated instead of being based on trade filings. For exports, these are items where the value of trade is \$2,500 or less for each individual [Schedule B](#) number. Low value estimates represent about 2.5 percent of the monthly value of U.S. exports. For imports, the threshold is \$2,000 or less for most shipments although certain shipments' thresholds are \$250. Low value shipments represent about 1 percent of the monthly import value

**Related Party.** A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

**State of the Origin of Movement (OM).** The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the **Data Quality** section above for limitations of this data series.

**State of Destination.** The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the **Data Quality** section above for limitations of this data series.

**Value (Exports).** The export values in this report are f.a.s. ("free alongside ship") and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

**Value (Imports).** The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the



seller. The type of imports shown in this report is “general.” Please see the definition for “General Imports” for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

### ***Country Groupings***

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

**Africa** - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cabo Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Eswatini, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Tanzania, Togo, Tunisia, Uganda, Zambia, Zimbabwe.

**APEC** (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

**ASEAN** (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

**Asia Near East** - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

**Asia - South** - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

**CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement)** - Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

**Central American Common Market** - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

**Euro Area** - Austria, Belgium, Croatia, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

**Europe** - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Moldova, Monaco, Montenegro, Netherlands, North Macedonia, Norway,

Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City.

**European Union** - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden.

**LAFTA (Latin American Free Trade Area)** - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

**NATO (North Atlantic Treaty Organization) Allies** - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

**NICS (Newly Industrialized Countries)** - Hong Kong, Korea (South), Singapore, Taiwan.

**North America** - Canada, Mexico

**OECD (Organization for Economic Cooperation and Development)** - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

**OPEC (Organization of the Petroleum Exporting Countries)** - Algeria, Angola, Congo (Brazzaville), Ecuador, Equatorial Guinea, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Saudi Arabia, United Arab Emirates, Venezuela.

**Pacific Rim Countries** - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

**South/Central America** - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

**Twenty Latin American Republics** - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

### ***Additional Information***

For additional information, refer to the Guide to Foreign Trade Statistics: <https://www.census.gov/foreign-trade/guide/index.html>